

Humane Society of Portage County

October 14, 2015 Board Information Package

Location: Education Room, HSPC, 3200 Iber Lane, Plover

5:30 PM Board Meeting

6:30 PM Adjourn

This package contains the following information

- Board Agenda
- Minutes from September meeting
- Executive Director Report
- Finance Committee Report –
 - Financial Statements (Final August Statements)
- Operations Committee Meeting
- Fundraising Committee Meeting
- Information Technology Status Report
- Volunteer time report
- DonorPerfect report
- Significant Contributions to HSPC
- Animal Control Report
- Animal Activity Report



Board of Directors Meeting Agenda

October 14, 2015 5:30 pm

5:30 p.m.	Call to Order of Board Meeting	S. Kessler
5:32 p.m.	Approval of Minutes – September , 2015	S. Kessler
5:35 p.m.	Board Seating and Resignations	S. Kessler
	Welcome Virginia Rye	
5:37 p.m.	Committee Reports	
	a. Operations Committee	
	I Executive Director's Report	C.Langenfeld
	li Operations meeting	B. Jarman
	b. Finance Committee	L. Kawleski
	c. Fundraising Committee	M.Westfall
	d. Education Committee (no meeting)	J. Redfield
	f. Governance Committee (no meeting)	A. Barrett
	g. Nominating Committee (no meeting)	A. Barrett
	Old Business	S. Kessler
	a. Continue work on strategic plan	S. Kessler
	New Business	S. Kessler
6:30 p.m.	Adjourn	S. Kessler



**Humane Society of Portage County Board of Directors
Meeting Minutes
September 9, 2015**

- 1. Call to Order** **B. Jarman**
Meeting was called to order at 5:30 pm
- 2. Roll Call** **L. Redfield**
Present: Sheila Kessler, Brett Jarman, Ann Barrett, Lyne Kawleski, Jared Redfield, Dennis Schenk, Myra Westphal
Absent: Lisa Kunst, Ken Higgins, Kelly Higgins, Tom Kelble, Jenny Knutson
- 3. Approval of Minutes**
Motion: to approve minutes from August 12, 2015 (Kawleski, Schenck) motion carried.
- 4. Board Seating and Resignations** **S. Kessler**
 - a. None
- 5. Committee Reports**
 - a. **Operations Committee**
 - i. **Executive Director Report** **C. Langenfeld**
Highlights;
 1. Chris attended conference on assess-a-pet. Staff development progressing with more learning this test.
 2. Outreach to Fox Valley Humane society for sharing of practices.
 3. Fundraising development (developing a what can I do next mentality). Gateway telemarketing calls have started requesting donations.
 - ii. **Operations Issues** **B. Jarman**
 1. No meeting - Brett noted that 96% of what comes in goes to what we need to spend money on and donations are up.
 - b. **Finance Committee** **L. Kawleski**
 - i. Reviewed current budget and trends. See board report for details.
 - c. **Fundraising Committee** **L. Kawleski**
 - i. The committee met and discussed Fur Fest. We need raffle ticket items. Consider doing packages of hotel/spa/dinner.
 - d. **Governance Committee** **A. Barrett**
 - i. Ann drafted a one page version of the strategic plan and distributed the notes from Nathan. Board will review and executive committee will meet to discuss further.
 - e. **Nominating Committee** **A. Barrett**
 - i. Motion: to accept the application from Virginia Rye (Schenk, Barrett) motion carried.
 - f. **Education Committee** **J. Redfield**
 - i. No meeting.

- | | |
|--|-------------------|
| 6. Old Business | S. Kessler |
| a. None | |
| 7. New Business | S. Kessler |
| a. None | |
| 8. Adjournment | S. Kessler |
| a. meeting adjourned at 6:04 pm | |

Minutes submitted by Ann Barrett, Secretary

Office/Animal Care Manager Report (from Jaime Jones)

Animal Population as of 09/29/2015

Cats=123 Dogs=18

Progress Report:

- Met with Mike Champion at Justice works to secure more Community Service workers
- Implemented Aflac Insurance for staff-Plan effective 10/1/2015
- Discussion was started regarding Santa Paws in-house fundraiser-Tentative Date December 5th 11AM-3PM
- Educated New Staff and updated current staff on HAZCOM training in monthly staff meeting
- Registered and arranged accommodations for Emily Sanderson to attend Humane Officer training and EBI training
- Documented and communicated new laundry room utilization maps and procedures
- WIP-Employee Analysis spreadsheet. Working on developing analysis of employee hours worked per animal
- Coordinated out of shelter spays/neuters for MAPS
- Bi-weekly Payroll, Accounts Payable, Monthly Accounting, Scheduling and Animal Care Lead

Medical Staff Progress Report (from Kim Peacock, DVM)

September 2015 Monthly Medical Report

HSPC surgery numbers include:

Canine: Spay: 2, Neuter: 5, Dental: 4, Other: 4

Feline: Spay: 37, Neuter: 37, Dental: 2, Other: 2

Out of Shelter Surgeries

Feline: Spay: 14 Neuter: 15 Dental: 1 Other:

Rabbit: Neuter 1

Euthanasia numbers:

Canine:	Health/medical: 0	Failed Behavior Test: 4
Feline:	Health/medical: 4	Behavioral: 0 Feral: 1

Another area shelter, Canine Feline Friends out of Westfield, has decided to use our surgical services. The cooperative spirit of working together in central Wisconsin is growing ☺

We are using a new antiparasite protocol that we are finding promising in diminishing kitten GI upset. Though the medicine costs a little more, it saves us a lot of time running fecals and allows the cats to reside in the shelter a shorter time because we are not holding on to sick animals that are ineligible for adoption.

Humane Officers Progress Report (from Dian Migas)

September showed no signs of slowing down. Dan Trelka has left the building and Emily Sanderson has hit the ground running starting in the 3rd HO rotation. Her week long certification classes in Madison went very well and she also attended a Euthanasia Certification class in Milwaukee at the Wisconsin Humane Society. We are very excited to have her on board. HO base camp is almost complete. Brett and Emily Carlson have been working hard on switching offices at this very busy time. We are all looking forward to being settled in our new desks! A big thank you again to Lance and Emily for hanging in there while in this transition is taking place. Working back to back schedules during this very busy time is exhausting and they have been real troopers.

Adoption Coordinator Progress Report (from Deann Migas)

88 cats were adopted out in September. This is an all time high for the last three years! This is due in part to multiple factors including additional staff effort, special promotions including one called "Purricane Season" and focused volunteer effort on the public Facebook page.

Everyday has been loaded with applications and introducing pets to potential forever homes. Deb has been instrumental in the record breaking 88 cats and kittens that were placed in homes this month. Without her extra effort this would not have been possible. Nine dogs also found homes during September. Staff members Briana Hunt and Mickey Gosh do a wonderful job getting down to

business and running the adoption department on the weekends along with Ed Viala, a volunteer. His help and positive attitude are much appreciated.

Executive Director (from Chris Langenfeld)

Grants and Gifts:

- We received two significant gifts in September in response to the summer appeal letter. One gift was for \$1,000 and a second was for \$5,000. Both gifts came from family foundations.
- Eagle Scout, Kahner Konopacky, has offered to build a garden pergola for his final Eagle Scout project. All materials and labor is being donated. Estimated value is \$2,500.00.
- I have been working with Paul and Charlene Smuda to help them find areas that they can support with their financial contributions. To date they have donated about \$1,300.00

Volunteer Program:

- The last volunteer training was one of the largest groups to date. This is in part due to the efforts of one of our volunteers, Heather. She works for Lands End and promotes volunteering at HSPC. In addition, Annie recruited UWSP students at an event on campus.
- Annie continues to engage volunteers during the day and evening. More are becoming involved in helping with animal enrichment, medical supplies prep and cleaning activities. She also organized our outreach presence at a Camp Bandy event and a UWSP event this month.

Animal Enrichment:

- Annie continues to use staff and lead volunteers to pilot new programs; one on one animal work, reading with the dogs, play groups and daily kennel aroma scenting.
- Our Pit bull, Lily, found a new home at a rescue in Fort Wayne, Indiana. She will be transported there in the beginning of Oct.

Staff Development:

- Emily Sanderson attended a week long humane officer training in Madison. In addition, she attended EBI training in Milwaukee. She is now certified in both.

Community Education Presentations:

- Sunday, October 18th, I will be presenting the HSPC overview to a Plainfield area youth group interested in volunteering.
- Currently brainstorming video and film ideas to promote HSPC. They will be used in public presentations and online.

Professional Outreach:

- We are in the beginning stages of developing a pet protection program to help pets of families that are in a domestic violence crisis situation. This program is being developed in partnership with Cap Services Family Crisis Center.

Maintenance:

- A new volunteer, Glen Bauer, has offered to help do maintenance jobs. He use to work at Menards and is very experienced! His first task will be treating and repairing rusted areas on door frames, doors and windows.

Awareness:

- HO vans now have our logo the front doors and rear gate. This will give a more professional appearance and also create positive image as they drive around town.

Fundraising:

- Newsletter has been mailed
- Phone marketing is currently exceeding expectations
- Direct mail marketing campaign will launch the end of October
- Fur Fest committee is hard at work

Board Members

Committees

August 2015

Last Name	First Name	Title							total
			Executive	Operations	Fund Raising	Finance	Volunteer	Education	
Kessler	Sheila	Secretary	X	X				X	3
Jarman	Brett	Vice President	X	C	X		X		4
Barrett	Ann	Secretary	X		X				2
Kawleski	Lyne	Treasurer	X	X	C	C	X		5
Higgins	Kelly	Director			X				1
Higgins	Ken	Director			X				1
Kelble	Tom	Director						X	1
Knutson	Jenny	Director			X		C		2
Kunst	Lisa	Director			X				1
Redfield	Jared	Director						C	1
Schenk	Dennis	Director		X		X			2
Westphal	Myra	Director			C				1
12 board members	Total		4	4	8	2	3	3	24

Committee

Meets

Operations	Last Monday of month (Or first Monday of the month depending on the calendar)
Finance	Last Wednesday of the month (or First Wednesday of the month depending upon the calendar)
Fund Raising	Various Saturday Mornings & before board meeting
Volunteer	adhoc committee
Education	Various lunch meetings (typically the Friday before the board meeting)

All meetings are subject to change based on the needs of HSPC.



Operations Committee Report

October 5, 2015

Attendees: Brett Jarman, Shelia Kessler, Chris Langenfeld, Virginia Rye

Absent: Lyne Kawleski, Dennis Schenk

Minutes:

There were two goals for this meeting.

1. Help Virginia learn about our committee and our previous meeting discussions
2. Discuss the operations committee's focus

We discussed the past 3 years of changes the board and this committee have seen

- The board's membership / composition
- How the board members interact
- The committee structure
- Published board reports with increased transparency
- During the past 3 years the operations committee has worked on or reviewed
 - Many of the procedural or policy manuals (euthanasia protocols, employee manual, computer usage policies)
 - Helped with the design of the paid time off program
 - Increased use of software (Volgistics for volunteers, donorperfect for donation tracking, sheltertrack for our operations)
 - Increased use of direct mail (multiple appeal letters, donation envelopes in the newsletter, and most recently the use of telemarketing and use of a direct mail firm)
 - We worked to replace part time vets with a full time vet and set direction for providing Vet services to low income residents of Portage County, and spay/neuter services for feral cats)
 - Reviewing and recommending poverty level set points for the vet low income offering
 - Better use of building space (refurbished vet rooms, division of a storage room to create intake and isolation rooms)
 - Expanded use of outdoor spaces (building of trails, additional fencing, roof on dog play areas)
 - Replacement of heating and air conditioning controls
 - Helped to acquire two executive directors (Ron and Chris)
 - Reviewed and helped with schedules for Humane Officers and authorized the hiring of replacement staff
 - Discussed strategic plans from board meeting

We discussed that HSPC is now transitioning from a changing environment into an environment where improvements come from increased efficiencies and stability. The consensus of the members was the operations committee should continue to meet monthly, receive updates on various areas and perform an audit and review process.



Finance Committee Report

September 16, 2015

Attendees: Jaime Jones, Chris Langenfeld, Virginia Rye

Absent: Lyne Kawleski, Dennis Schenk, Ann Barrett

Minutes:

Reviewed the August 2015 Financial Statements

Updated the Trend as loss for 2015 projected to be around \$60,000

This is mainly due to the following:

1. We are trending \$10,000 less in dog adoptions
2. \$5,000 less in cat adoptions (However I know this last month they have been cranking the cat adoptions out & our population has been lower)
3. Appeal is Trending \$40,000 lower than budget however we haven't kicked off our Christmas Appeal and that is where we normally get more \$'s
4. We are trending \$10,000 less in Memorial Income

HUMANE SOCIETY OF PORTAGE COUNTY INC

Balance Sheet

As of August 31, 2015

	<u>Aug 31, 15</u>
ASSETS	
Current Assets	
Checking/Savings	
1005 · Petty cash	100.00
1032 · Associated Bank checking	10,152.52
1034 · US Bank checking	32,063.78
1042 · Associated Bank money market	7,712.04
1043 · Pay Pal account	1,549.40
Total Checking/Savings	<u>51,577.74</u>
Accounts Receivable	
11000 · Accounts Receivable	63,728.91
Total Accounts Receivable	<u>63,728.91</u>
Other Current Assets	
1045 · Capital Expenditure Fund	156,024.75
1046 · Schlieper Fund	207,506.18
1048 · Community Foundation Endowment	118,153.57
12000 · Undeposited Funds	2,811.65
12101 · Prepaid Expense	400.00
12102 · Prepaid Insurance	9,654.00
12105 · Inventory-Merchandise	2,515.73
Total Other Current Assets	<u>497,065.88</u>
Total Current Assets	612,372.53
Fixed Assets	
1500 · Land	109,061.00
1502 · Land improvements	114,058.70
1503 · A/D - land improvements	-94,018.81
1512 · Building	1,267,112.83
1514 · A/D - building	-257,299.79
1520 · Building improvements	30,318.33
1521 · A/D - building improvements	-2,360.14
1530 · Shelter equipment	146,589.05
1531 · A/D - shelter equipment	-135,065.51
1540 · Office equipment	34,530.51
1541 · A/D - office equipment	-25,818.60
1545 · Spay/neuter equipment	25,995.91
1546 · A/D - spay/neuter equipment	-16,833.50
1550 · Vehicles	28,965.59
1551 · A/D - vehicles	-28,081.57
Total Fixed Assets	<u>1,197,154.00</u>
TOTAL ASSETS	<u>1,809,526.53</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · *Accounts Payable	1,774.70
Total Accounts Payable	<u>1,774.70</u>
Credit Cards	
2011 · Associated Bank-Visa	1,770.31
2014 · Kwik Trip Card	46.60
Total Credit Cards	<u>1,816.91</u>
Other Current Liabilities	
2010 · Unearned contract income	84,357.64
2030 · Dog licenses payable	516.00
2040 · Wisconsin sales tax payable	161.28
2300 · Accrued wages	9,923.34
Total Other Current Liabilities	<u>94,958.26</u>

HUMANE SOCIETY OF PORTAGE COUNTY INC
Balance Sheet
As of August 31, 2015

	<u>Aug 31, 15</u>
Total Current Liabilities	<u>98,549.87</u>
Total Liabilities	98,549.87
Equity	
3040 · Retained earnings	1,787,209.07
32000 · Unrestricted Net Assets	-37,633.78
Net Income	<u>-38,598.63</u>
Total Equity	<u>1,710,976.66</u>
TOTAL LIABILITIES & EQUITY	<u>1,809,526.53</u>

	<u>Aug 15</u>	<u>Budget</u>	<u>Aug 14</u>	<u>Jan - Aug 15</u>	<u>YTD Budget</u>	<u>Jan -Aug 14</u>	<u>Jan - Dec 14</u>	<u>Annual Budget</u>	<u>Trend</u>
Ordinary Income/Expense									
Income									
4000 · Dog adoption income	905.00	2,500.00	1,695.00	13,285.00	20,000.00	19,030.00	28,800.00	30,000.00	20,000.00
4010 · Cat adoption income	1,327.48	1,500.00	2,560.00	8,571.44	12,000.00	11,060.00	18,785.00	18,000.00	15,000.00
4030 · Surrender income	300.00	416.67	480.00	3,595.00	3,333.36	3,810.00	5,180.00	5,000.00	6,000.00
4040 · Dog redemption income	397.39	416.67	346.88	2,050.05	3,333.36	2,656.20	3,676.25	5,000.00	3,000.00
4050 · Cat redemption income	80.00	58.33	98.96	358.44	466.64	503.96	677.92	700.00	550.00
4080 · Quarantine income	250.00	150.00	125.00	675.00	1,200.00	1,137.00	1,457.00	1,800.00	1,000.00
4085 · Dog Training Income	0.00	166.67	0.00	685.00	1,333.32	1,695.00	2,220.00	2,000.00	1,000.00
4116 · Rabies fee income	0.00	250.00	0.00	476.00	2,000.00	375.00	400.00	3,000.00	700.00
4120 · Miscellaneous shelter income	143.05	0.00	67.00	512.40	0.00	205.00	462.00	0.00	800.00
4130 · Boarding fee income	305.00	333.33	210.00	1,351.40	2,666.68	2,470.66	3,390.75	4,000.00	200.00
4135 · Vaccination fee income	15.00	250.00	25.00	329.73	2,000.00	267.00	287.00	3,000.00	500.00
4210 · County contract income	21,089.42	21,008.33	20,665.08	168,715.36	168,066.68	165,320.64	247,980.96	252,100.00	253,073.00
4300 · MERCHANDISE SALES									
4310 · Merchandise Sales	99.29	166.67	18.96	369.79	1,333.32	473.48	1,246.57	2,000.00	600.00
Total 4300 · MERCHANDISE SALES	99.29	166.67	18.96	369.79	1,333.32	473.48	1,246.57	2,000.00	600.00
Total Income	24,911.63	27,216.67	26,291.88	200,974.61	217,733.36	209,003.94	314,563.45	326,600.00	302,423.00
Expense									
50000 · SHELTER EXPENSES									
5000 · Shelter payroll expense	29,428.49	32,375.00	24,163.54	247,698.07	259,000.00	203,893.57	320,194.18	388,500.00	372,000.00
5005 · Shelter payroll tax expense	2,251.26	2,333.33	2,005.68	18,474.32	18,666.68	16,359.32	26,468.81	28,000.00	30,000.00
5010 · Shelter unemployment expense	0.00	1,166.67	343.87	3,236.08	9,333.32	3,969.99	3,932.40	14,000.00	5,000.00
5012 · Medical Reimbursement	0.00	250.00	0.00	1,000.00	2,000.00	3,013.77	4,013.77	3,000.00	1,500.00
5015 · Shelter supply expense	1,128.72	1,666.67	1,416.64	8,932.84	13,333.32	11,999.76	16,851.00	20,000.00	14,000.00
5020 · Shelter equipment expense	0.00	166.67	0.00	72.75	1,333.32	0.00	0.00	2,000.00	100.00
5025 · Shelter equip repair and mainte	0.00	250.00	0.00	1,546.30	2,000.00	223.00	1,822.08	3,000.00	2,500.00
5028 · Animal control expense	0.00	41.67	0.00	2,468.72	333.32	0.00	0.00	500.00	4,000.00
5035 · Shelter vet expense	118.50	416.67	2,125.34	758.70	3,333.32	14,785.21	35,883.54	5,000.00	1,200.00
5037 · Medical supply expense	2,203.97	2,000.00	1,321.78	18,382.37	16,000.00	16,307.77	24,396.37	24,000.00	28,000.00
5050 · Shelter uniform expense	0.00	41.67	0.00	108.00	333.32	0.00	0.00	500.00	200.00
5052 · Humane Officer uniform expense	167.65	83.33	0.00	412.55	666.68	166.50	166.50	1,000.00	650.00
5060 · Shelter travel	558.57	83.33	0.00	717.67	666.68	12.64	1,032.61	1,000.00	1,050.00
5065 · Shelter staff training	510.00	83.33	324.41	995.58	666.68	324.41	523.41	1,000.00	1,500.00
5067 · Shelter Humane Officer training	0.00	125.00	0.00	1,080.00	1,000.00	502.16	1,829.66	1,500.00	1,600.00
5096 · Rabies tag expense		0.00	0.00	72.81	100.00	0.00	0.00	100.00	100.00
5097 · Microchip expense		1,000.00	0.00	2,865.31	8,000.00	0.00	7,401.63	12,000.00	4,500.00
5099 · Miscellaneous shelter expense	56.10	166.67	90.66	4,001.01	1,333.32	241.66	1,316.39	2,000.00	6,000.00
Total 50000 · SHELTER EXPENSES	36,423.26	42,250.01	31,791.92	312,823.08	338,099.96	271,799.76	445,832.35	507,100.00	473,900.00
5018 · MERCHANDISE-COGS	0.00	250.00	0.00	0.00	2,000.00	900.00	599.05	3,000.00	0.00

	Aug 15	Budget	Aug 14	Jan - Aug 15	YTD Budget	Jan -Aug 14	Jan - Dec 14	Annual Budget	Trend
52000 · SPAY/NEUTER EXPENSES									
5215 · Spay/neuter supplies	728.45	1,250.00	53.08	3,574.36	10,000.00	813.60	1,491.36	15,000.00	5,500.00
5235 · Spay/neuter vet expense	0.00	0.00	317.79	0.00	0.00	10,579.99	12,148.65		0.00
5237 · Spay/neuter medical supplies	0.00	0.00	0.00	116.00	0.00	141.05	253.05		200.00
Total 52000 · SPAY/NEUTER EXPENSES	728.45	1,250.00	370.87	3,690.36	10,000.00	11,534.64	13,893.06	15,000.00	5,700.00
55000 · VEHICLE EXPENSES									
5510 · Vehicle maintenance & repair e	0.00	250.00	0.00	555.74	2,000.00	1,094.17	2,221.03	3,000.00	1,000.00
5520 · Vehicle insurance expense	372.97	391.67	342.83	2,581.79	3,133.32	2,848.42	4,288.30	4,700.00	4,000.00
5530 · Vehicle gas	227.57	400.00	442.35	989.13	3,200.00	3,071.84	4,576.32	4,800.00	1,500.00
5535 · Mileage reimbursement	0.00	83.33	0.00	0.00	666.68	735.08	851.67	1,000.00	0.00
5540 · Vehicle license expense	0.00	0.00	0.00	84.00	0.00	0.00	0.00		150.00
5550 · Cellular phone expense	129.67	150.00	128.65	907.72	1,200.00	1,275.18	1,920.92	1,800.00	1,400.00
Total 55000 · VEHICLE EXPENSES	730.21	1,275.00	913.83	5,118.38	10,200.00	9,024.69	13,858.24	15,300.00	8,050.00
65000 · EDUCATION EXPENSES									
6610 · Video expense	0.00	100.00	0.00	540.00	800.00	675.00	1,080.00	1,200.00	900.00
Total 65000 · EDUCATION EXPENSES	0.00	100.00	0.00	540.00	800.00	675.00	1,080.00	1,200.00	900.00
70000 · ADMINISTRATIVE EXPENSES									
7000 · Office supply expense	0.00	250.00	736.56	1,627.54	2,000.00	1,762.27	2,305.74	3,000.00	3,000.00
7001 · Humane Officer supplies	0.00	41.67	0.00	0.00	333.32	0.00	0.00	500.00	500.00
7020 · Office equipment repair & maint	187.50	100.00	187.50	375.00	800.00	187.50	375.00	1,200.00	700.00
7030 · Advertising expense	0.00	291.67	0.00	205.00	2,333.32	190.00	190.00	3,500.00	400.00
7050 · Dues and membership expense	0.00	41.67	0.00	629.00	333.32	299.00	575.00	500.00	1,000.00
7060 · Subscriptions expense	329.00	750.00	311.00	3,314.47	6,000.00	6,732.72	8,386.68	9,000.00	5,000.00
7070 · License and application fees	150.00	58.33	363.00	150.00	466.68	1,855.00	2,025.63	700.00	300.00
7080 · Accounting - in house	2,632.73	416.67	75.49	3,587.52	3,333.32	617.90	3,389.86	5,000.00	6,000.00
7110 · Postage expense	108.00	416.67	98.00	1,967.25	3,333.32	3,414.89	4,843.48	5,000.00	3,000.00
7120 · Telephone expense	195.53	200.00	197.72	1,580.20	1,600.00	1,551.96	2,332.05	2,400.00	2,500.00
7125 · Internet expense	74.99	58.33	50.00	723.76	466.68	475.95	699.80	700.00	1,000.00
7140 · Outside services									0.00
7141 · Attorney Fees	0.00	0.00	1,000.00	-250.00	0.00	2,607.25	4,207.25		0.00
7140 · Outside services - Other	1,000.00	1,666.67	1,500.00	4,800.00	13,333.32	13,500.00	18,875.00	20,000.00	8,000.00
Total 7140 · Outside services	1,000.00	1,666.67	2,500.00	4,550.00	13,333.32	16,107.25	23,082.25	20,000.00	8,000.00
7150 · Bank charges	270.91	208.33	134.61	2,079.32	1,666.68	1,959.55	2,746.57	2,500.00	3,500.00
7160 · Insurance - workers compensatio	0.00	833.33	0.00	1,602.00	6,666.68	2,149.00	11,803.00	10,000.00	10,000.00
7165 · Insurance directors & officers	64.22	75.00	66.67	1,136.16	600.00	552.83	819.51	900.00	2,000.00
Total 70000 · ADMINISTRATIVE EXPENSES	5,012.88	5,408.34	4,720.55	23,527.22	43,266.64	37,855.82	63,574.57	64,900.00	46,900.00
75000 · HOUSING EXPENSES									
7500 · Building repair & maint expense	287.00	833.33	2,007.98	7,215.44	6,666.68	9,734.94	18,871.32	10,000.00	11,000.00

	Aug 15	Budget	Aug 14	Jan - Aug 15	YTD Budget	Jan -Aug 14	Jan - Dec 14	Annual Budget	Trend
7505 · Security monitoring expense	0.00	41.67	0.00	554.84	333.32	332.88	332.88	500.00	1,000.00
7510 · Heat and electricity expense	2,533.86	2,500.00	2,935.20	18,509.00	20,000.00	21,043.36	30,410.70	30,000.00	28,000.00
7515 · Trash removal	240.66	250.00	240.66	1,925.28	2,000.00	1,851.45	2,814.09	3,000.00	3,000.00
7517 · Snowplowing	0.00	83.33	0.00	0.00	666.68	150.00	150.00	1,000.00	0.00
7520 · Water and sewer expense	0.00	583.33	0.00	1,976.00	4,666.68	4,207.20	6,788.00	7,000.00	3,000.00
7540 · Insurance property & casualty	109.35	83.33	69.45	563.79	666.68	555.61	827.85	1,000.00	1,000.00
Total 75000 · HOUSING EXPENSES	3,170.87	4,374.99	5,253.29	30,744.35	35,000.04	37,875.44	60,194.84	52,500.00	47,000.00
Total Expense	46,065.67	54,908.34	43,050.46	376,443.39	439,366.64	369,665.35	599,032.11	659,000.00	582,450.00
8000 · IN-KIND DONATIONS									
8010 · IN KIND DONATIONS	-5,376.67		-550.13	-21,586.63		-15,530.12	-18,488.94	0.00	0.00
8015 · In-Kind Shelter Supplies	3,619.87		399.84	8,307.27		9,545.71	10,019.98	0.00	0.00
8055 · In Kind-Conference Expense	0.00		0.00	5,917.53		1,666.72	1,666.72	0.00	0.00
8060 · In Kind Donations-Office Supply	375.25		50.00	1,790.49		2,108.82	3,010.01	0.00	0.00
8065 · In Kind Donations-Office R & M	98.41		100.29	2,588.41		164.29	454.29	0.00	0.00
8080 · In Kind Donation-Building R & M	1,283.14		0.00	2,982.93		163.57	1,456.93	0.00	0.00
Total 8000 · IN-KIND DONATIONS	0.00	0.00	0.00	0.00	0.00	-1,881.01	-1,881.01	0.00	0.00
Net Ordinary Income	-21,154.04	-27,691.67	-16,758.58	-175,468.78	-221,633.28	-158,780.40	-282,587.65	-332,400.00	-280,027.00
Other Income/Expense									
Other Income									
85000 · FUNDRAISING INCOME									
8500 · Membership income	0.00	0.00	0.00	0.00	0.00	140.00	140.00		
8520 · Gifts and donations income	8,836.39	5,416.67	6,548.12	74,850.53	43,333.32	51,332.78	99,667.24	65,000.00	115,000.00
8530 · Honorarium income	300.00	166.67	457.56	1,030.00	1,333.32	1,447.56	4,877.56	2,000.00	1,600.00
8900 · Interest income	3.07	416.67	7.03	39.69	3,333.32	66.34	82.26	5,000.00	100.00
8901 · Dividend income	0.00	416.67	0.00	0.00	3,333.32	0.00	0.00	5,000.00	5,000.00
9000 · Neuter sponsor income	100.00	291.67	0.00	1,020.00	2,333.32	2,305.50	3,010.50	3,500.00	1,500.00
9001 · Memorial income	425.00	1,416.67	789.00	5,667.50	11,333.32	6,627.50	24,221.44	17,000.00	8,500.00
9002 · Can donation income	877.60	541.67	589.28	4,551.29	4,333.32	3,880.21	6,257.85	6,500.00	7,000.00
9003 · Paws income	0.00	0.00	0.00	0.00	0.00	13.00	13.00	0.00	0.00
9004 · Spay/neuter clinic income	720.00	416.67	0.00	1,447.91	3,333.32	0.00	0.00	5,000.00	2,000.00
9005 · Kevin Ford golf outing income	125.00	0.00	522.00	27,525.38	14,000.00	17,134.00	17,134.00	14,000.00	28,000.00
9006 · Microchip clinic income	0.00	41.67	0.00	40.00	333.32	120.00	120.00	500.00	60.00
9013 · Fur ball income	200.00	0.00	0.00	305.00	0.00	0.00	24,170.41	25,000.00	25,000.00
9023 · Walk for Wags income	0.00	0.00	200.00	18,333.85	15,000.00	15,921.00	15,921.00	15,000.00	18,000.00
9032 · Aluminum can recycling income	266.75	375.00	457.60	2,670.20	3,000.00	3,114.10	4,583.70	4,500.00	4,000.00
9300 · In-house fundraising income	0.00	83.33	3,267.14	0.00	666.68	3,617.14	3,707.14	1,000.00	0.00
9400 · Miscellaneous fund raising inco	695.66	1,250.00	400.00	3,952.82	10,000.00	28,963.10	46,709.25	15,000.00	6,000.00
9410 · Appeal income	9,685.00	10,000.00	230.00	14,592.46	35,000.00	8,641.00	48,376.27	60,000.00	22,000.00
9450 · Miscellaneous other income	72.00	83.33	0.00	155.76	666.68	139.95	265.95	1,000.00	500.00

	<u>Aug 15</u>	<u>Budget</u>	<u>Aug 14</u>	<u>Jan - Aug 15</u>	<u>YTD Budget</u>	<u>Jan - Aug 14</u>	<u>Jan - Dec 14</u>	<u>Annual Budget</u>	<u>Trend</u>
Total 85000 · FUNDRAISING INCOME	22,306.47	20,916.69	13,467.73	156,182.39	151,333.24	143,463.18	299,257.57	245,000.00	244,260.00
9499 · Sales tax discount	<u>10.00</u>	<u>10.00</u>	<u>10.00</u>	<u>80.00</u>	<u>80.00</u>	<u>80.00</u>	<u>120.00</u>	<u>120.00</u>	<u>120.00</u>
Other Expense	22,316.47	20,926.69	13,477.73	156,262.39	151,413.24	143,543.18	299,377.57	245,120.00	244,380.00
8909 · Investment fees expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	
9500 · FUNDRAISING EXPENSES									
9513 · Fur ball expense	56.91	0.00	0.00	92.73	0.00	0.00	2,192.88	2,400.00	2,400.00
9523 · Walk for the Wags expense	0.00	0.00	0.00	2,763.38	3,800.00	3,049.35	3,049.35	3,800.00	2,800.00
9535 · Kevin Ford golf outing expense	0.00	250.00	1,347.00	14,284.56	5,500.00	5,567.95	5,567.95	5,500.00	14,300.00
9900 · Miscellaneous fund raising expe	56.40	125.00	384.51	1,324.25	1,000.00	3,206.37	3,525.57	1,500.00	2,000.00
9910 · Appeal expense	<u>0.00</u>	<u>4,000.00</u>	<u>0.00</u>	<u>1,141.83</u>	<u>12,000.00</u>	<u>1,064.12</u>	<u>7,917.31</u>	<u>16,000.00</u>	<u>3,000.00</u>
Total 9500 · FUNDRAISING EXPENSES	113.31	4,375.00	1,731.51	19,606.75	22,300.00	12,887.79	22,253.06	29,200.00	24,500.00
9970 · Bad debt expense	0.00	83.33	0.00	-300.00	666.68	349.20	1,941.08	1,000.00	100.00
9980 · Interest expense	0.00	0.00	0.00	0.00	0.00	3.22	9.96		0.00
9990 · NSF checks	0.00	25.00	67.00	27.00	200.00	301.55	464.98	300.00	300.00
9995 · Miscellaneous other expense	0.00	0.00	0.00	58.49	0.00	0.00	2.53	0.00	0.00
Net Other Income	<u>113.31</u>	<u>4,483.33</u>	<u>1,798.51</u>	<u>19,392.24</u>	<u>23,166.68</u>	<u>13,541.76</u>	<u>24,671.61</u>	<u>35,500.00</u>	<u>24,900.00</u>
Net Income	22,203.16	16,443.36	11,679.22	136,870.15	128,246.56	130,001.42	274,705.96	209,620.00	219,480.00
	<u>1,049.12</u>	<u>-11,248.31</u>	<u>-5,079.36</u>	<u>-38,598.63</u>	<u>-93,386.72</u>	<u>-28,778.98</u>	<u>-7,881.69</u>	<u>-122,780.00</u>	<u>-60,547.00</u>



HSPC Fundraising Committee Meeting
October 1, 2015 5:30 pm

Present: Brett, Lyne, Myra and Ann

Fur Fest 2015

Baskets:

Ann to call Lisa Pagliara to obtain photos of her baskets and cc Brett on coordinating wine bottle pick up with Lisa.
Would like to see big baskets in live auction.

Promotion:

- Ann to call Dolores about promotion on Muzzy radio and Channel 7 & 9 and to ask Jaymar to sell raffle tickets.
- Lyne to ask Jared to ask Camp Bandy if they would sell tickets as well as Dr. Tom and all vet offices.
- Lyne to email the board to rally the troops.
- Ann to draft Press release.
- We can advertise if donated.
- Myra and Darcy working on Facebook promotions.
- Brett and Garrett to update website with newsletter flyer and times and must be present to win.
- Yard signs ordered – only 15 for shelter and Holiday Inn - will go out week before.
- Community Calendar – go to website or check with Jenny.
- NRG promotion is in progress; Myra working with Chris at NRG.
- Team Schierl running pump ads shortly.
- Pet profiles with Joan Platt – Brett to give text to Joan to mention
- EMAIL blast going to all emails October 13th
- Will do newspaper ad if cash sponsor. Benefit listed as article or ad in Journal and Gazette.
- Will mention in press release. See Myra if question. ☺

Volunteers:

- Lyne to let Dennis know that Best buy volunteers can simply report to Lyne at bank at the night of Fur Fest to sell raffle tickets.
- Lyne working on Volunteer sign up sheet online.
- Lyne to get info to Jenny to post on volunteer newsletter
- Add volunteer to Welcome table at entrance to direct people.

Donations:

Have 60 donations to date. Lists distributed and on Basecamp.

105 who donated in 2014 but not 2015.

List gets smaller every year.

300 units in previous years.

Ann to call Christians Bistro and Beyond Ordinary (for purse for Live Auction)

Lyne to contact WI River golf and Eugene
Any and all are welcome to continue to solicit donations.

HOTEL

Waiting to hear approval on upcharge on food and beverage for revenue source.
Play muzak for background – loud enough?
No dance floor – stage instead?
Waiting on approval to bring 1 – 2 well behaved dogs.
Reviewed floor plan for location of live and silent auctions, vendors, food & beverage, poop & scoop, Team Schierl, kids games, bank, merchandise and basket raffle.

Exhibitors:

1. Dazzling Paws – DPJ
2. Team schierl wheel
3. Dr. Tom
4. A-SAINT
5. NRG

Live Auction

Waiting on requested auctioneer or Chris can be do this if its short (30 -45 minutes).
People can cash out and pay when live auction item is “sold”.

AGENDA for evening

Everyone should have an agenda for the evening – give to all vendors, bank people – post on walls, etc.

- Have everything set by 5:00 pm
- Silent auction – 6pm – 8 pm
- Live auction – 7:30 pm – 9:00 pm
- Basket raffle - 5pm to 9 pm. Winners drawn by 9 pm or perhaps throughout the night?
- Poop and scoop runs all evening
- Kids games run all evening
- BASKETS drawn at 7:30 pm, 8:00 pm and 9:00 pm???
- Raffle tickets – drawing at 9:15 pm

Clothing update

Order is in for 8- 10 items. Clothing rack coming from Myra as they need to be “merchandised”!

Ann to call Elk Street for t-shirt donation of any size or color?

NEXT MEETING – SAT October 10 – 10:00 am.



**Humane Society of Portage County
IT Status Report – October 12, 2015**

Completed in September 2015

As HSPC moves for one fund raiser to another my focus also changes.

- Fur Fest
 - Fur Fest mailing – coordinated, printed, folded, stuffed and mailed the envelopes to the business on our mailing list
 - As gifts arrive I log them into Donor Perfect, ensure a thank you letter
 - Each donation is photographed and cataloged
 - A manual system has been developed to support silent auctions with multiple closing time and a live auction
 - Materials for Fur Fest have been acquired
 - Auction paddles printed
- Gateway phone solicitation
 - Recorded more than 200 donations into DonorPerfect
 - Developed a gift list for transmission to our vendor
- Fall and Winter solicitations
 - Provided input when reviewing proposed materials from AlphaDog direct mail group
- Summer Solicitation
 - Recorded more than 100 donations into DonorPerfect

The fall HSPC Newsletter “Paws to Read” was completed and delivered to our readers in time to promote FurBall. The newsletter takes about 60 hours of my time to create the financial page, coordinate the receipt of newsletter content, create the page layout and create the mailing list. Many of previous life experiences have prepared me to do this (College year book editor, Manager of Electronic Publishing at Sentry, Co-Chair of the Central Wisconsin Postal Customer Council). At a future point in time when this task transitions to a staff member we should expect a newsletter to take close to 100 hours to create.

Infrastructure improvements - The laundry room has received a safety improvement. The washing machines now have the soap and bleach injected directly into the washer. This eliminates the manual measuring of chemicals for each load of laundry and safety concerns of pouring bleach into the machine at eye level.

The humane officers have moved to the front of the shelter. This required rewiring phones on the telephone circuit board. The alarm system battery was replaced. Monitoring and adjustments to the heating system have been made to support the change of seasons. Thermometers have been added to the ISO and cat intake rooms.



On October 12, 2015 there were

380 volunteers in the system

70 are in applicant status

310 active and trained

102 adults performed some service to HSPC in September – 1,543 hours

23 youth performed some service to HSPC in September – 52 hours

Cat fosters at 515 hours and dog fosters at 67 hours shown the impact of volunteers helping with animal care.



Monthly Service By Assignment

July 2015 to September 2015

Assignment	Jul 2015 Hours	Jul 2015 Volunteer Count	Aug 2015 Hours	Aug 2015 Volunteer Count	Sep 2015 Hours	Sep 2015 Volunteer Count	Total Hours	Total Volunteer Count
Administrative Assistant	8:35	2	20:10	3	17:31	3	46:16	4
Adoptions Counselor	9:49	1	9:55	1	14:26	1	34:10	1
Building Maintenance	0:00	0	3:39	2	2:02	2	5:41	3
Business Group Presenter	0:00	0	0:00	0	0:00	0	0:00	0
Cat Cage Crew	0:00	0	0:00	0	0:00	0	0:00	0
Cat Socialization (Orange Badge Required for Red Cats)	221:59	43	224:53	36	229:56	40	676:48	79
Coin Can Agent	0:00	0	0:00	0	0:00	0	0:00	0
Community Service	10:46	1	38:39	1	7:18	2	56:43	3
Dog - Front Desk	0:00	0	0:00	0	0:00	0	0:00	0
Dog - Kennels	0:00	0	0:00	0	0:00	0	0:00	0
Dog Foster Care Giver	0:00	0	37:00	2	30:00	1	67:00	2
Dog Kennel Crew	4:04	1	0:00	0	0:00	0	4:04	1
Dog Walker (Red Badge required for Red Dogs)	203:43	47	180:14	39	204:11	55	588:08	87
Dorsey	146:44	5	155:12	8	138:13	3	440:09	8
Education Classroom Presenter	0:00	0	0:00	0	0:00	0	0:00	0
Evening Animal Care	0:00	0	0:00	0	0:00	0	0:00	0
Fill The Van	0:00	0	38:00	6	0:00	0	38:00	6
Front Desk	10:41	1	0:00	0	0:00	0	10:41	1
Fur Ball at the Holiday Inn	0:00	0	0:00	0	0:00	0	0:00	0

Assignment	Jul 2015 Hours	Jul 2015 Volunteer Count	Aug 2015 Hours	Aug 2015 Volunteer Count	Sep 2015 Hours	Sep 2015 Volunteer Count	Total Hours	Total Volunteer Count
Fur Ball preparation tasks	0:00	0	0:00	0	0:00	0	0:00	0
Greeter/Adoption Assistant	0:00	0	0:00	0	0:00	0	0:00	0
Housekeeping	0:00	0	0:00	0	0:57	1	0:57	1
Humane Officer Assistant	0:00	0	7:11	1	0:00	0	7:11	1
IT Technician	210:32	1	229:36	1	259:15	1	699:23	1
Kitten Foster Care Giver	641:00	9	378:00	8	515:00	9	1,534:00	13
Medical Assistant	20:48	1	9:22	1	2:05	1	32:15	2
Open House - Santa Paws	0:00	0	0:00	0	0:00	0	0:00	0
Photographer	1:06	1	1:02	1	4:03	1	6:11	2
Rabbit Socialization	0:00	0	8:25	1	10:22	1	18:47	1
Reception / Greeter	0:00	0	0:00	0	0:00	0	0:00	0
Social Media	124:00	1	116:00	1	120:00	1	360:00	1
Staff - Front Desk	0:00	0	0:00	0	0:00	0	0:00	0
Team Rimi	0:00	0	0:00	0	0:00	0	0:00	0
Videographer	2:02	1	3:04	1	2:29	1	7:35	1
Walk for Wags at Pffifner Park	0:00	0	0:00	0	0:00	0	0:00	0
Youth Assistant	28:39	18	34:59	20	37:40	20	101:18	34
Grand total	1,644:28	111	1,495:21	105	1,595:28	125	4,735:17	195



Monthly Service By Type

June 2015 to September 2015

Type	Jun 2015 Hours	Jun 2015 Volunteer Count	Jul 2015 Hours	Jul 2015 Volunteer Count	Aug 2015 Hours	Aug 2015 Volunteer Count	Sep 2015 Hours	Sep 2015 Volunteer Count	Total Hours	Total Volunteer Count
Adult	1,811:25	94	1,606:56	91	1,452:39	83	1,543:30	102	6,414:30	175
Minor	66:47	21	37:32	20	42:42	22	51:14	22	198:15	39
(None)	0:00	0	0:00	0	0:00	0	0:44	1	0:44	1
Grand total	1,878:12	115	1,644:28	111	1,495:21	105	1,595:28	125	6,613:29	215



DonorPerfect Statistics

DonorPerfect is software that helps HSPC record information about our donors and patrons. It has been active since the end of August 2013

- All Individual monetary donations has been extracted from our old system and loaded.
- All Business and organization monetary donations has been extracted from our old system and loaded.
- All Fur Ball contributions have been loaded (cash and non-cash gifts)
- All Volunteers have been added to DonorPerfect (current as of Mid November)
- Any person that purchased a Fur Ball raffle ticket, Fur Ball silent auction item or a sticker set for basket raffles have been added to Donor Perfect
- All people who make in-kind donations and sign our gift registry have been loaded into Donor Perfect.
- All mailing lists have been consolidated into Donor Perfect
- All people who have adopted a pet from HSPC in the past 5 years have been loaded into Donor Perfect
- Donor Perfect has been the system of record for all donations since August 2013.

There are 8,119 constituent records in our Donor Perfect database

The following repots from DonorPerfect will provide additional details.

Search Constituents



Calendar Year Income Analysis with Gift Splits By GL_CODE for period ending 09/30/2015

Code	Description	Splits	September Gifts	September Amount	NUMBER OF GIFTS			AMOUNT			AVERAGE GIFT		
					YTD	Last Year	%Change	YTD	Last Year	%Change	YTD	Last Year	% Change
1010	Angel Gift - Capital Items												
		\$50.00-99.99	0	\$0.00	0	1	-100.00%	\$0.00	\$88.60	-100.00%	\$0.00	\$88.60	0%
		\$100.00-199.99	2	\$299.16	5	7	-28.57%	\$768.84	\$1,001.13	-23.20%	\$153.77	\$143.02	7.52%
		\$200.00-499.99	1	\$334.18	4	2	100.00%	\$1,156.75	\$565.96	104.39%	\$289.19	\$282.98	2.19%
		\$500.00-999.99	0	\$0.00	1	3	-66.67%	\$858.00	\$2,198.02	-60.96%	\$858.00	\$732.67	17.11%
		\$1,000.00-9999.99	0	\$0.00	1	1	0.00%	\$1,249.99	\$1,395.74	-10.44%	\$1,249.99	\$1,395.74	-10.44%
		Total:	3	\$633.34	11	14	-21.43%	\$4,033.58	\$5,249.45	-23.16%	\$366.69	\$374.96	-2.21%
8065	Angel Gift - Repairs & Maint												
		\$10.00-24.99	2	\$37.21	4	4	0.00%	\$81.55	\$73.12	11.53%	\$20.39	\$18.28	11.53%
		\$25.00-49.99	0	\$0.00	5	2	150.00%	\$176.50	\$54.11	226.19%	\$35.30	\$27.06	30.47%
		\$50.00-99.99	0	\$0.00	6	1	500.00%	\$425.20	\$98.00	333.88%	\$70.87	\$98.00	-27.69%
		\$100.00-199.99	0	\$0.00	2	1	100.00%	\$244.48	\$163.57	49.47%	\$122.24	\$163.57	-25.27%
		\$200.00-499.99	0	\$0.00	2	0	--.-%	\$608.05	\$0.00	--.-%	\$304.03	\$0.00	100.00%
		\$500.00-999.99	0	\$0.00	2	0	--.-%	\$1,679.74	\$0.00	--.-%	\$839.87	\$0.00	100.00%
		\$1,000.00-9999.99	0	\$0.00	1	1	0.00%	\$2,450.00	\$1,068.42	129.31%	\$2,450.00	\$1,068.42	129.31%
		Total:	2	\$37.21	22	9	144.44%	\$5,665.52	\$1,457.22	288.79%	\$257.52	\$161.91	59.05%
8055	Angel Gift Conference												
		\$25.00-49.99	0	\$0.00	1	0	--.-%	\$38.00	\$0.00	--.-%	\$38.00	\$0.00	100.00%
		\$100.00-199.99	0	\$0.00	1	1	0.00%	\$100.00	\$190.68	-47.56%	\$100.00	\$190.68	-47.56%
		\$200.00-499.99	0	\$0.00	5	0	--.-%	\$1,803.44	\$0.00	--.-%	\$360.69	\$0.00	100.00%
		\$500.00-999.99	0	\$0.00	2	0	--.-%	\$1,434.00	\$0.00	--.-%	\$717.00	\$0.00	100.00%
		\$1,000.00-9999.99	0	\$0.00	4	1	300.00%	\$6,242.56	\$1,476.04	322.93%	\$1,560.64	\$1,476.04	5.73%
		Total:	0	\$0.00	13	2	550.00%	\$9,618.00	\$1,666.72	477.06%	\$739.85	\$833.36	-11.22%
8060	Angel Gift Office Supplies												
		\$10.00-24.99	2	\$28.92	3	0	--.-%	\$48.97	\$0.00	--.-%	\$16.32	\$0.00	100.00%
		\$25.00-49.99	0	\$0.00	4	1	300.00%	\$187.65	\$47.37	296.14%	\$46.91	\$47.37	-0.97%
		\$50.00-99.99	1	\$50.92	5	4	25.00%	\$368.16	\$281.18	30.93%	\$73.63	\$70.30	4.75%
		\$100.00-199.99	0	\$0.00	1	1	0.00%	\$111.50	\$146.46	-23.87%	\$111.50	\$146.46	-23.87%
		\$200.00-499.99	0	\$0.00	1	1	0.00%	\$385.00	\$239.45	60.79%	\$385.00	\$239.45	60.79%
		\$500.00-999.99	0	\$0.00	1	0	--.-%	\$851.48	\$0.00	--.-%	\$851.48	\$0.00	100.00%
		Total:	3	\$79.84	15	7	114.29%	\$1,952.76	\$714.46	173.32%	\$130.18	\$102.07	27.55%
7060	Angel Gift Subscriptions												
		\$25.00-49.99	2	\$62.92	8	0	--.-%	\$225.84	\$0.00	--.-%	\$28.23	\$0.00	100.00%
		\$50.00-99.99	1	\$50.00	9	5	80.00%	\$450.00	\$250.00	80.00%	\$50.00	\$50.00	0.00%
		\$100.00-199.99	0	\$0.00	2	0	--.-%	\$248.95	\$0.00	--.-%	\$124.48	\$0.00	100.00%
		\$200.00-499.99	0	\$0.00	1	0	--.-%	\$395.00	\$0.00	--.-%	\$395.00	\$0.00	100.00%
		Total:	3	\$112.92	20	5	300.00%	\$1,319.79	\$250.00	427.92%	\$65.99	\$50.00	31.98%
8015	Angel Gift Supplies												
		\$1.00-9.99	0	\$0.00	0	1	-100.00%	\$0.00	\$9.95	-100.00%	\$0.00	\$9.95	0%
		\$10.00-24.99	1	\$17.92	1	1	0.00%	\$17.92	\$22.37	-19.89%	\$17.92	\$22.37	-19.89%
		\$25.00-49.99	2	\$68.01	6	4	50.00%	\$204.16	\$162.98	25.27%	\$34.03	\$40.75	-16.49%
		\$50.00-99.99	4	\$289.31	10	24	-58.33%	\$725.03	\$1,508.11	-51.92%	\$72.50	\$62.84	15.38%
		\$100.00-199.99	0	\$0.00	5	15	-66.67%	\$803.16	\$1,907.02	-57.88%	\$160.63	\$127.13	26.35%

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		\$200.00-499.99	0	\$0.00	1	6	-83.33%	\$250.00	\$1,767.53	-85.86%	\$250.00	\$294.59	-15.14%
		\$500.00-999.99	0	\$0.00	1	4	-75.00%	\$500.00	\$2,525.82	-80.20%	\$500.00	\$631.46	-20.82%
		\$1,000.00-9999.99	0	\$0.00	0	4	-100.00%	\$0.00	\$5,950.10	-100.00%	\$0.00	\$1,487.53	0%
		Total:	7	\$375.24	24	59	-59.32%	\$2,500.27	\$13,853.88	-81.95%	\$104.18	\$234.81	-55.63%
9410	Appeal Income												
		\$1.00-9.99	2	\$8.00	4	11	-63.64%	\$18.00	\$57.27	-68.57%	\$4.50	\$5.21	-13.57%
		\$10.00-24.99	8	\$125.00	32	39	-17.95%	\$500.00	\$625.00	-20.00%	\$15.63	\$16.03	-2.50%
		\$25.00-49.99	17	\$445.00	106	123	-13.82%	\$2,730.00	\$3,230.00	-15.48%	\$25.75	\$26.26	-1.92%
		\$50.00-99.99	12	\$625.00	60	77	-22.08%	\$3,105.00	\$3,896.00	-20.30%	\$51.75	\$50.60	2.28%
		\$100.00-199.99	11	\$1,180.00	43	41	4.88%	\$4,430.00	\$4,100.00	8.05%	\$103.02	\$100.00	3.02%
		\$200.00-499.99	1	\$200.00	10	10	0.00%	\$2,250.00	\$2,200.00	2.27%	\$225.00	\$220.00	2.27%
		\$500.00-999.99	0	\$0.00	2	3	-33.33%	\$1,000.00	\$1,500.00	-33.33%	\$500.00	\$500.00	0.00%
		\$1,000.00-9999.99	1	\$1,000.00	2	1	100.00%	\$3,500.00	\$1,000.00	250.00%	\$1,750.00	\$1,000.00	75.00%
		Total:	52	\$3,583.00	259	305	-15.08%	\$17,533.00	\$16,608.27	5.57%	\$67.69	\$54.45	24.32%
9029	Business % of sales												
		\$1.00-9.99	0	\$0.00	1	0	--.-%	\$4.43	\$0.00	--.-%	\$4.43	\$0.00	100.00%
		\$25.00-49.99	0	\$0.00	1	3	-66.67%	\$43.35	\$95.93	-54.81%	\$43.35	\$31.98	35.57%
		\$50.00-99.99	0	\$0.00	2	1	100.00%	\$128.90	\$90.00	43.22%	\$64.45	\$90.00	-28.39%
		\$100.00-199.99	0	\$0.00	0	1	-100.00%	\$0.00	\$179.00	-100.00%	\$0.00	\$179.00	0%
		Total:	0	\$0.00	4	5	-20.00%	\$176.68	\$364.93	-51.59%	\$44.17	\$72.99	-39.48%
9027	Business Employee/Patron Gifts												
		\$10.00-24.99	0	\$0.00	2	0	--.-%	\$35.50	\$0.00	--.-%	\$17.75	\$0.00	100.00%
		\$50.00-99.99	0	\$0.00	3	2	50.00%	\$224.67	\$108.57	106.94%	\$74.89	\$54.29	37.96%
		\$100.00-199.99	0	\$0.00	2	2	0.00%	\$219.63	\$288.01	-23.74%	\$109.82	\$144.01	-23.74%
		\$200.00-499.99	0	\$0.00	2	0	--.-%	\$863.64	\$0.00	--.-%	\$431.82	\$0.00	100.00%
		\$1,000.00-9999.99	0	\$0.00	0	1	-100.00%	\$0.00	\$4,500.00	-100.00%	\$0.00	\$4,500.00	0%
		Total:	0	\$0.00	9	5	80.00%	\$1,343.44	\$4,896.58	-72.56%	\$149.27	\$979.32	-84.76%
9028	Business Matching Gift												
		\$50.00-99.99	0	\$0.00	0	2	-100.00%	\$0.00	\$120.00	-100.00%	\$0.00	\$60.00	0%
		\$100.00-199.99	0	\$0.00	2	0	--.-%	\$230.00	\$0.00	--.-%	\$115.00	\$0.00	100.00%
		\$200.00-499.99	0	\$0.00	2	0	--.-%	\$600.00	\$0.00	--.-%	\$300.00	\$0.00	100.00%
		\$500.00-999.99	0	\$0.00	1	0	--.-%	\$500.00	\$0.00	--.-%	\$500.00	\$0.00	100.00%
		\$1,000.00-9999.99	0	\$0.00	0	1	-100.00%	\$0.00	\$1,250.00	-100.00%	\$0.00	\$1,250.00	0%
		Total:	0	\$0.00	5	3	66.67%	\$1,330.00	\$1,370.00	-2.92%	\$266.00	\$456.67	-41.75%
9030	Business Refund												
		\$25.00-49.99	0	\$0.00	1	0	--.-%	\$25.00	\$0.00	--.-%	\$25.00	\$0.00	100.00%
		\$50.00-99.99	0	\$0.00	1	0	--.-%	\$60.00	\$0.00	--.-%	\$60.00	\$0.00	100.00%
		Total:	0	\$0.00	2	0	--.-%	\$85.00	\$0.00	--.-%	\$42.50	\$0.00	100.00%
9026	Business Sponsored Event												
		\$50.00-99.99	0	\$0.00	0	2	-100.00%	\$0.00	\$107.00	-100.00%	\$0.00	\$53.50	0%
		\$100.00-199.99	0	\$0.00	0	2	-100.00%	\$0.00	\$204.60	-100.00%	\$0.00	\$102.30	0%
		\$200.00-499.99	0	\$0.00	3	5	-40.00%	\$1,250.00	\$1,582.33	-21.00%	\$416.67	\$316.47	31.66%
		\$1,000.00-9999.99	0	\$0.00	0	2	-100.00%	\$0.00	\$3,105.00	-100.00%	\$0.00	\$1,552.50	0%
		Total:	0	\$0.00	3	11	-72.73%	\$1,250.00	\$4,998.93	-74.99%	\$416.67	\$454.45	-8.31%
9412	Canine Mayor												
		\$1.00-9.99	0	\$0.00	0	28	-100.00%	\$0.00	\$120.00	-100.00%	\$0.00	\$4.29	0%
		\$10.00-24.99	0	\$0.00	0	51	-100.00%	\$0.00	\$739.36	-100.00%	\$0.00	\$14.50	0%
		\$25.00-49.99	0	\$0.00	0	37	-100.00%	\$0.00	\$1,031.00	-100.00%	\$0.00	\$27.86	0%
		\$50.00-99.99	0	\$0.00	0	31	-100.00%	\$0.00	\$1,836.00	-100.00%	\$0.00	\$59.23	0%
		\$100.00-199.99	0	\$0.00	0	35	-100.00%	\$0.00	\$4,027.00	-100.00%	\$0.00	\$115.06	0%
		\$200.00-499.99	0	\$0.00	0	11	-100.00%	\$0.00	\$2,757.00	-100.00%	\$0.00	\$250.64	0%
		\$500.00-999.99	0	\$0.00	0	11	-100.00%	\$0.00	\$5,900.00	-100.00%	\$0.00	\$536.36	0%
		\$1,000.00-9999.99	0	\$0.00	0	4	-100.00%	\$0.00	\$5,000.00	-100.00%	\$0.00	\$1,250.00	0%

		9999.99											
		Total:	0	<u>\$0.00</u>	0	208	-100.00%	<u>\$0.00</u>	<u>\$21,410.36</u>	-100.00%	\$0.00	\$102.93	0%
9006	Coin Cans												
		\$10.00-24.99	0	<u>\$0.00</u>	4	1	300.00%	<u>\$79.79</u>	<u>\$15.47</u>	415.77%	\$19.95	\$15.47	28.94%
		\$25.00-49.99	0	<u>\$0.00</u>	6	1	500.00%	<u>\$189.78</u>	<u>\$35.53</u>	434.14%	\$31.63	\$35.53	-10.98%
		\$50.00-99.99	0	<u>\$0.00</u>	11	1	1,000.00%	<u>\$853.20</u>	<u>\$60.13</u>	1,318.93%	\$77.56	\$60.13	28.99%
		\$100.00-199.99	1	<u>\$164.29</u>	8	3	166.67%	<u>\$1,233.10</u>	<u>\$491.47</u>	150.90%	\$154.14	\$163.82	-5.91%
		\$200.00-499.99	0	<u>\$0.00</u>	7	3	133.33%	<u>\$2,213.97</u>	<u>\$755.23</u>	193.15%	\$316.28	\$251.74	25.64%
		\$1,000.00-9999.99	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$1,922.60</u>	-100.00%	\$0.00	\$1,922.60	0%
		Total:	1	<u>\$164.29</u>	36	10	260.00%	<u>\$4,569.84</u>	<u>\$3,280.43</u>	39.31%	\$126.94	\$328.04	-61.30%
9403	Commemorative Brick												
		\$50.00-99.99	0	<u>\$0.00</u>	1	0	--.-%	<u>\$50.00</u>	<u>\$0.00</u>	--.-%	\$50.00	\$0.00	100.00%
		\$100.00-199.99	0	<u>\$0.00</u>	3	4	-25.00%	<u>\$300.00</u>	<u>\$430.00</u>	-30.23%	\$100.00	\$107.50	-6.98%
		\$200.00-499.99	0	<u>\$0.00</u>	1	1	0.00%	<u>\$200.00</u>	<u>\$300.00</u>	-33.33%	\$200.00	\$300.00	-33.33%
		Total:	0	<u>\$0.00</u>	5	5	0.00%	<u>\$550.00</u>	<u>\$730.00</u>	-24.66%	\$110.00	\$146.00	-24.66%
9413	Commemorative Plaque												
		\$100.00-199.99	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$100.00</u>	-100.00%	\$0.00	\$100.00	0%
		\$200.00-499.99	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$350.00</u>	-100.00%	\$0.00	\$350.00	0%
		Total:	0	<u>\$0.00</u>	0	2	-100.00%	<u>\$0.00</u>	<u>\$450.00</u>	-100.00%	\$0.00	\$225.00	0%
9007	Estate												
		\$500.00-999.99	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$500.00</u>	-100.00%	\$0.00	\$500.00	0%
		\$10,000.00+	0	<u>\$0.00</u>	1	1	0.00%	<u>\$23,733.69</u>	<u>\$10,333.20</u>	129.68%	\$23,733.69	\$10,333.20	129.68%
		Total:	0	<u>\$0.00</u>	1	2	-50.00%	<u>\$23,733.69</u>	<u>\$10,833.20</u>	119.08%	\$23,733.69	\$5,416.60	338.17%
9404	Extra Gift from thank you												
		\$1.00-9.99	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$7.00</u>	-100.00%	\$0.00	\$7.00	0%
		\$10.00-24.99	0	<u>\$0.00</u>	1	7	-85.71%	<u>\$20.00</u>	<u>\$90.00</u>	-77.78%	\$20.00	\$12.86	55.56%
		\$25.00-49.99	6	<u>\$185.00</u>	54	45	20.00%	<u>\$1,655.00</u>	<u>\$1,348.00</u>	22.77%	\$30.65	\$29.96	2.31%
		\$50.00-99.99	1	<u>\$50.00</u>	11	18	-38.89%	<u>\$550.00</u>	<u>\$1,025.35</u>	-46.36%	\$50.00	\$56.96	-12.23%
		\$100.00-199.99	0	<u>\$0.00</u>	2	3	-33.33%	<u>\$200.00</u>	<u>\$350.00</u>	-42.86%	\$100.00	\$116.67	-14.29%
		\$200.00-499.99	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$200.00</u>	-100.00%	\$0.00	\$200.00	0%
		Total:	7	<u>\$235.00</u>	68	75	-9.33%	<u>\$2,425.00</u>	<u>\$3,020.35</u>	-19.71%	\$35.66	\$40.27	-11.45%
9401	Fill the Van												
		\$25.00-49.99	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$25.00</u>	-100.00%	\$0.00	\$25.00	0%
		\$50.00-99.99	0	<u>\$0.00</u>	1	0	--.-%	<u>\$75.00</u>	<u>\$0.00</u>	--.-%	\$75.00	\$0.00	100.00%
		\$100.00-199.99	0	<u>\$0.00</u>	2	0	--.-%	<u>\$249.21</u>	<u>\$0.00</u>	--.-%	\$124.61	\$0.00	100.00%
		\$200.00-499.99	0	<u>\$0.00</u>	2	1	100.00%	<u>\$749.10</u>	<u>\$235.90</u>	217.55%	\$374.55	\$235.90	58.77%
		\$500.00-999.99	0	<u>\$0.00</u>	1	1	0.00%	<u>\$500.00</u>	<u>\$684.22</u>	-26.92%	\$500.00	\$684.22	-26.92%
		Total:	0	<u>\$0.00</u>	6	3	100.00%	<u>\$1,573.31</u>	<u>\$945.12</u>	66.47%	\$262.22	\$315.04	-16.77%
9013	Fur Ball Income												
		\$50.00-99.99	1	<u>\$50.00</u>	4	4	0.00%	<u>\$200.00</u>	<u>\$200.00</u>	0.00%	\$50.00	\$50.00	0.00%
		\$100.00-199.99	2	<u>\$250.00</u>	4	10	-60.00%	<u>\$450.00</u>	<u>\$1,000.00</u>	-55.00%	\$112.50	\$100.00	12.50%
		\$200.00-499.99	2	<u>\$400.00</u>	2	3	-33.33%	<u>\$400.00</u>	<u>\$650.00</u>	-38.46%	\$200.00	\$216.67	-7.69%
		\$1,000.00-9999.99	1	<u>\$1,000.00</u>	1	1	0.00%	<u>\$1,000.00</u>	<u>\$1,000.00</u>	0.00%	\$1,000.00	\$1,000.00	0.00%
		Total:	6	<u>\$1,700.00</u>	11	18	-38.89%	<u>\$2,050.00</u>	<u>\$2,850.00</u>	-28.07%	\$186.36	\$158.33	17.70%
9024	Fur Ball Raffle												
		\$50.00-99.99	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$60.00</u>	-100.00%	\$0.00	\$60.00	0%
		Total:	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$60.00</u>	-100.00%	\$0.00	\$60.00	0%
9405	Garage Sale												
		\$1.00-9.99	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$5.00</u>	-100.00%	\$0.00	\$5.00	0%
		\$10.00-24.99	0	<u>\$0.00</u>	0	6	-100.00%	<u>\$0.00</u>	<u>\$90.00</u>	-100.00%	\$0.00	\$15.00	0%
		\$25.00-49.99	0	<u>\$0.00</u>	0	6	-100.00%	<u>\$0.00</u>	<u>\$170.00</u>	-100.00%	\$0.00	\$28.33	0%
		\$50.00-99.99	0	<u>\$0.00</u>	0	2	-100.00%	<u>\$0.00</u>	<u>\$110.00</u>	-100.00%	\$0.00	\$55.00	0%
		\$100.00-199.99	0	<u>\$0.00</u>	0	3	-100.00%	<u>\$0.00</u>	<u>\$335.00</u>	-100.00%	\$0.00	\$111.67	0%
		\$200.00-499.99	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$200.00</u>	-100.00%	\$0.00	\$200.00	0%
		\$500.00-999.99	0	<u>\$0.00</u>	1	1	0.00%	<u>\$971.85</u>	<u>\$919.21</u>	5.73%	\$971.85	\$919.21	5.73%
		\$1,000.00-											

		9999.99	0	\$0.00	0	2	-100.00%	\$0.00	\$4,322.77	-100.00%	\$0.00	\$2,161.39	0%
		Total:	0	\$0.00	1	22	-95.45%	\$971.85	\$6,151.98	-84.20%	\$971.85	\$279.64	247.54%
8520	Gifts and Donations Income												
		\$1.00-9.99	0	\$0.00	7	4	75.00%	\$28.16	\$19.57	43.89%	\$4.02	\$4.89	-17.78%
		\$10.00-24.99	6	\$100.00	45	55	-18.18%	\$781.41	\$825.46	-5.34%	\$17.36	\$15.01	15.70%
		\$25.00-49.99	14	\$404.00	73	50	46.00%	\$2,236.94	\$1,495.26	49.60%	\$30.64	\$29.91	2.47%
		\$50.00-99.99	5	\$272.00	43	50	-14.00%	\$2,447.79	\$2,842.52	-13.89%	\$56.93	\$56.85	0.13%
		\$100.00-199.99	6	\$617.00	31	30	3.33%	\$3,293.23	\$3,332.89	-1.19%	\$106.23	\$111.10	-4.38%
		\$200.00-499.99	2	\$500.00	20	26	-23.08%	\$5,114.53	\$6,455.00	-20.77%	\$255.73	\$248.27	3.00%
		\$500.00-999.99	2	\$1,172.23	7	2	250.00%	\$4,517.59	\$1,081.00	317.91%	\$645.37	\$540.50	19.40%
		\$1,000.00-9999.99	2	\$6,000.00	6	8	-25.00%	\$13,500.00	\$24,700.00	-45.34%	\$2,250.00	\$3,087.50	-27.13%
		Total:	37	\$9,065.23	232	225	3.11%	\$31,919.65	\$40,751.70	-21.67%	\$137.58	\$181.12	-24.04%
9305	Golf Outing - Extra Gifts												
		\$50.00-99.99	0	\$0.00	2	0	--.-%	\$110.00	\$0.00	--.-%	\$55.00	\$0.00	100.00%
		Total:	0	\$0.00	2	0	--.-%	\$110.00	\$0.00	--.-%	\$55.00	\$0.00	100.00%
9105	Golf Outing - Registration												
		\$100.00-199.99	0	\$0.00	17	0	--.-%	\$2,150.00	\$0.00	--.-%	\$126.47	\$0.00	100.00%
		\$200.00-499.99	0	\$0.00	5	0	--.-%	\$1,425.00	\$0.00	--.-%	\$285.00	\$0.00	100.00%
		\$500.00-999.99	0	\$0.00	13	0	--.-%	\$6,895.00	\$0.00	--.-%	\$530.38	\$0.00	100.00%
		\$1,000.00-9999.99	0	\$0.00	1	0	--.-%	\$4,352.00	\$0.00	--.-%	\$4,352.00	\$0.00	100.00%
		Total:	0	\$0.00	36	0	--.-%	\$14,822.00	\$0.00	--.-%	\$411.72	\$0.00	100.00%
9005	Golf Outing - Sponsorship												
		\$10.00-24.99	0	\$0.00	0	1	-100.00%	\$0.00	\$20.00	-100.00%	\$0.00	\$20.00	0%
		\$25.00-49.99	0	\$0.00	0	3	-100.00%	\$0.00	\$120.00	-100.00%	\$0.00	\$40.00	0%
		\$50.00-99.99	0	\$0.00	0	5	-100.00%	\$0.00	\$370.00	-100.00%	\$0.00	\$74.00	0%
		\$100.00-199.99	0	\$0.00	1	11	-90.91%	\$150.00	\$1,482.00	-89.88%	\$150.00	\$134.73	11.34%
		\$200.00-499.99	0	\$0.00	11	33	-66.67%	\$2,325.00	\$7,860.00	-70.42%	\$211.36	\$238.18	-11.26%
		\$500.00-999.99	0	\$0.00	5	1	400.00%	\$3,200.00	\$840.00	280.95%	\$640.00	\$840.00	-23.81%
		\$1,000.00-9999.99	0	\$0.00	3	2	50.00%	\$7,800.00	\$7,065.00	10.40%	\$2,600.00	\$3,532.50	-26.40%
		Total:	0	\$0.00	20	56	-64.29%	\$13,475.00	\$17,757.00	-24.11%	\$673.75	\$317.09	112.48%
8530	Honorarium Income												
		\$10.00-24.99	1	\$10.00	2	1	100.00%	\$30.00	\$10.00	200.00%	\$15.00	\$10.00	50.00%
		\$25.00-49.99	0	\$0.00	6	1	500.00%	\$195.00	\$25.00	680.00%	\$32.50	\$25.00	30.00%
		\$50.00-99.99	0	\$0.00	4	5	-20.00%	\$210.00	\$267.56	-21.51%	\$52.50	\$53.51	-1.89%
		\$100.00-199.99	0	\$0.00	3	3	0.00%	\$370.00	\$350.00	5.71%	\$123.33	\$116.67	5.71%
		\$200.00-499.99	0	\$0.00	2	2	0.00%	\$500.00	\$550.00	-9.09%	\$250.00	\$275.00	-9.09%
		\$1,000.00-9999.99	0	\$0.00	0	1	-100.00%	\$0.00	\$2,500.00	-100.00%	\$0.00	\$2,500.00	0%
		Total:	1	\$10.00	17	13	30.77%	\$1,305.00	\$3,702.56	-64.75%	\$76.76	\$284.81	-73.05%
8070	Medical Equipment												
		\$50.00-99.99	0	\$0.00	1	0	--.-%	\$55.00	\$0.00	--.-%	\$55.00	\$0.00	100.00%
		\$1,000.00-9999.99	0	\$0.00	0	1	-100.00%	\$0.00	\$2,000.00	-100.00%	\$0.00	\$2,000.00	0%
		\$10,000.00+	0	\$0.00	1	0	--.-%	\$11,000.00	\$0.00	--.-%	\$11,000.00	\$0.00	100.00%
		Total:	0	\$0.00	2	1	100.00%	\$11,055.00	\$2,000.00	452.75%	\$5,527.50	\$2,000.00	176.38%
8900	Medical Services												
		\$25.00-49.99	0	\$0.00	1	0	--.-%	\$30.00	\$0.00	--.-%	\$30.00	\$0.00	100.00%
		\$50.00-99.99	0	\$0.00	1	0	--.-%	\$60.00	\$0.00	--.-%	\$60.00	\$0.00	100.00%
		Total:	0	\$0.00	2	0	--.-%	\$90.00	\$0.00	--.-%	\$45.00	\$0.00	100.00%
9001	Memorial Income												
		\$10.00-24.99	4	\$65.00	24	14	71.43%	\$425.00	\$250.00	70.00%	\$17.71	\$17.86	-0.83%
		\$25.00-49.99	1	\$25.00	36	29	24.14%	\$1,050.00	\$830.00	26.51%	\$29.17	\$28.62	1.91%
		\$50.00-99.99	3	\$165.00	42	16	162.50%	\$2,280.00	\$820.00	178.05%	\$54.29	\$51.25	5.92%
		\$100.00-199.99	0	\$0.00	9	11	-18.18%	\$950.00	\$1,150.00	-17.39%	\$105.56	\$104.55	0.97%
		\$200.00-499.99	0	\$0.00	3	6	-50.00%	\$907.50	\$1,522.50	-40.39%	\$302.50	\$253.75	19.21%

		\$500.00-999.99	0	\$0.00	1	2	-50.00%	\$500.00	\$1,000.00	-50.00%	\$500.00	\$500.00	0.00%
		\$1,000.00-9999.99	0	\$0.00	0	1	-100.00%	\$0.00	\$1,000.00	-100.00%	\$0.00	\$1,000.00	0%
		Total:	8	\$255.00	115	79	45.57%	\$6,112.50	\$6,572.50	-7.00%	\$53.15	\$83.20	-36.11%
9400	Miscellaneous Income												
		\$100.00-199.99	0	\$0.00	0	1	-100.00%	\$0.00	\$150.00	-100.00%	\$0.00	\$150.00	0%
		Total:	0	\$0.00	0	1	-100.00%	\$0.00	\$150.00	-100.00%	\$0.00	\$150.00	0%
9411	Newsletter Gift												
		\$1.00-9.99	0	\$0.00	0	2	-100.00%	\$0.00	\$7.00	-100.00%	\$0.00	\$3.50	0%
		\$10.00-24.99	0	\$0.00	17	15	13.33%	\$255.00	\$225.00	13.33%	\$15.00	\$15.00	0.00%
		\$25.00-49.99	1	\$25.00	44	49	-10.20%	\$1,120.00	\$1,255.00	-10.76%	\$25.45	\$25.61	-0.62%
		\$50.00-99.99	1	\$50.00	32	27	18.52%	\$1,600.00	\$1,400.00	14.29%	\$50.00	\$51.85	-3.57%
		\$100.00-199.99	1	\$150.00	16	14	14.29%	\$1,722.25	\$1,410.00	22.15%	\$107.64	\$100.71	6.88%
		\$200.00-499.99	0	\$0.00	8	5	60.00%	\$1,800.00	\$1,150.00	56.52%	\$225.00	\$230.00	-2.17%
		Total:	3	\$225.00	117	112	4.46%	\$6,497.25	\$5,447.00	19.28%	\$55.53	\$48.63	14.18%
9025	Opening of Sentry Golf Course												
9003	PAWS Income												
		\$10.00-24.99	0	\$0.00	0	1	-100.00%	\$0.00	\$10.00	-100.00%	\$0.00	\$10.00	0%
		Total:	0	\$0.00	0	1	-100.00%	\$0.00	\$10.00	-100.00%	\$0.00	\$10.00	0%
9031	Personal Fund Raiser												
		\$50.00-99.99	0	\$0.00	1	0	--.--%	\$53.00	\$0.00	--.--%	\$53.00	\$0.00	100.00%
		Total:	0	\$0.00	1	0	--.--%	\$53.00	\$0.00	--.--%	\$53.00	\$0.00	100.00%
9402	Sentry Cares												
		\$25.00-49.99	0	\$0.00	0	1	-100.00%	\$0.00	\$45.00	-100.00%	\$0.00	\$45.00	0%
		\$50.00-99.99	0	\$0.00	1	0	--.--%	\$50.00	\$0.00	--.--%	\$50.00	\$0.00	100.00%
		\$100.00-199.99	0	\$0.00	3	2	50.00%	\$300.00	\$250.00	20.00%	\$100.00	\$125.00	-20.00%
		\$200.00-499.99	0	\$0.00	1	0	--.--%	\$250.00	\$0.00	--.--%	\$250.00	\$0.00	100.00%
		Total:	0	\$0.00	5	3	66.67%	\$600.00	\$295.00	103.39%	\$120.00	\$98.33	22.03%
9004	Spay & Neuter Income												
		\$25.00-49.99	0	\$0.00	1	3	-66.67%	\$25.00	\$95.50	-73.82%	\$25.00	\$31.83	-21.47%
		\$50.00-99.99	1	\$50.00	7	3	133.33%	\$415.00	\$175.00	137.14%	\$59.29	\$58.33	1.63%
		\$100.00-199.99	0	\$0.00	1	2	-50.00%	\$125.00	\$200.00	-37.50%	\$125.00	\$100.00	25.00%
		\$200.00-499.99	0	\$0.00	1	1	0.00%	\$400.00	\$300.00	33.33%	\$400.00	\$300.00	33.33%
		\$500.00-999.99	0	\$0.00	0	1	-100.00%	\$0.00	\$600.00	-100.00%	\$0.00	\$600.00	0%
		\$1,000.00-9999.99	0	\$0.00	0	1	-100.00%	\$0.00	\$1,000.00	-100.00%	\$0.00	\$1,000.00	0%
		Total:	1	\$50.00	10	11	-9.09%	\$965.00	\$2,370.50	-59.29%	\$96.50	\$215.50	-55.22%
9050	Telemarketing												
		\$10.00-24.99	35	\$500.00	35	0	--.--%	\$500.00	\$0.00	--.--%	\$14.29	\$0.00	100.00%
		\$25.00-49.99	28	\$755.00	28	0	--.--%	\$755.00	\$0.00	--.--%	\$26.96	\$0.00	100.00%
		\$50.00-99.99	12	\$650.00	12	0	--.--%	\$650.00	\$0.00	--.--%	\$54.17	\$0.00	100.00%
		\$100.00-199.99	3	\$300.00	3	0	--.--%	\$300.00	\$0.00	--.--%	\$100.00	\$0.00	100.00%
		\$200.00-499.99	1	\$250.00	1	0	--.--%	\$250.00	\$0.00	--.--%	\$250.00	\$0.00	100.00%
		Total:	79	\$2,455.00	79	0	--.--%	\$2,455.00	\$0.00	--.--%	\$31.08	\$0.00	100.00%
9323	Walk for Wags - Extra Gift												
		\$1.00-9.99	0	\$0.00	3	0	--.--%	\$10.85	\$0.00	--.--%	\$3.62	\$0.00	100.00%
		\$10.00-24.99	0	\$0.00	8	0	--.--%	\$140.00	\$0.00	--.--%	\$17.50	\$0.00	100.00%
		\$25.00-49.99	0	\$0.00	12	0	--.--%	\$325.00	\$0.00	--.--%	\$27.08	\$0.00	100.00%
		\$50.00-99.99	0	\$0.00	4	0	--.--%	\$240.00	\$0.00	--.--%	\$60.00	\$0.00	100.00%
		\$100.00-199.99	0	\$0.00	1	0	--.--%	\$100.00	\$0.00	--.--%	\$100.00	\$0.00	100.00%
		\$1,000.00-9999.99	0	\$0.00	1	0	--.--%	\$3,614.00	\$0.00	--.--%	\$3,614.00	\$0.00	100.00%
		Total:	0	\$0.00	29	0	--.--%	\$4,429.85	\$0.00	--.--%	\$152.75	\$0.00	100.00%
9123	Walk for Wags - Registration												
		\$25.00-49.99	0	\$0.00	43	2	2,050.00%	\$1,695.00	\$75.00	2,160.00%	\$39.42	\$37.50	5.12%
		\$50.00-99.99	0	\$0.00	23	0	--.--%	\$1,590.00	\$0.00	--.--%	\$69.13	\$0.00	100.00%
		\$100.00-199.99	0	\$0.00	6	0	--.--%	\$645.00	\$0.00	--.--%	\$107.50	\$0.00	100.00%
		\$200.00-	0	\$0.00	1	0	--.--%	\$200.00	\$0.00	--.--%	\$200.00	\$0.00	100.00%

		499.99											
		Total:	0	\$0.00	73	2	3,550.00%	\$4,130.00	\$75.00	5,406.67%	\$56.58	\$37.50	50.87%
9023	Walk for Wags - Sponsorship												
		\$1.00-9.99	0	\$0.00	0	3	-100.00%	\$0.00	\$16.00	-100.00%	\$0.00	\$5.33	0%
		\$10.00-24.99	0	\$0.00	0	17	-100.00%	\$0.00	\$240.00	-100.00%	\$0.00	\$14.12	0%
		\$25.00-49.99	0	\$0.00	2	75	-97.33%	\$60.00	\$2,445.00	-97.55%	\$30.00	\$32.60	-7.98%
		\$50.00-99.99	0	\$0.00	8	32	-75.00%	\$400.00	\$2,067.00	-80.65%	\$50.00	\$64.59	-22.59%
		\$100.00-199.99	0	\$0.00	1	15	-93.33%	\$100.00	\$1,790.00	-94.41%	\$100.00	\$119.33	-16.20%
		\$200.00-499.99	0	\$0.00	1	13	-92.31%	\$250.00	\$3,147.00	-92.06%	\$250.00	\$242.08	3.27%
		\$500.00-999.99	0	\$0.00	8	2	300.00%	\$4,000.00	\$1,000.00	300.00%	\$500.00	\$500.00	0.00%
		\$1,000.00-9999.99	0	\$0.00	1	1	0.00%	\$5,000.00	\$1,021.00	389.72%	\$5,000.00	\$1,021.00	389.72%
		Total:	0	\$0.00	21	158	-86.71%	\$9,810.00	\$11,726.00	-16.34%	\$467.14	\$74.22	529.44%
		GRAND TOTAL:	213	\$18,981.07	1276	1433	-10.96%	\$190,510.98	\$192,019.14	-0.79%	\$149.30	\$134.00	11.42%

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Calendar — Multi-Year Trend Analysis
10/12/2015

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
2010	Gifts: 113 \$17,223.94 \$152.42	Gifts: 83 \$7,094.03 \$85.47	Gifts: 53 \$3,739.70 \$70.56	Gifts: 37 \$4,086.13 \$110.44	Gifts: 43 \$3,782.38 \$87.96	Gifts: 54 \$21,485.11 \$397.87	Gifts: 48 \$3,967.59 \$82.66	Gifts: 69 \$6,831.80 \$99.01	Gifts: 106 \$18,877.40 \$178.09	Gifts: 59 \$5,242.94 \$88.86	Gifts: 127 \$9,287.26 \$73.13	Gifts: 379 \$24,803.40 \$65.44	Gifts: 1171 \$126,421.68 \$107.96
2011	Gifts: 97 \$17,445.44 \$179.85	Gifts: 63 \$5,276.25 \$83.75	Gifts: 46 \$11,546.66 \$251.01	Gifts: 52 \$14,701.69 \$282.72	Gifts: 53 \$4,235.70 \$79.92	Gifts: 45 \$8,578.99 \$190.64	Gifts: 46 \$4,241.53 \$92.21	Gifts: 74 \$7,148.32 \$96.60	Gifts: 53 \$13,788.92 \$260.17	Gifts: 68 \$7,970.33 \$117.21	Gifts: 247 \$18,769.39 \$75.99	Gifts: 358 \$25,666.86 \$71.70	Gifts: 1202 \$139,370.08 \$115.95
2012	Gifts: 73 \$7,277.48 \$99.69	Gifts: 44 \$3,302.80 \$75.06	Gifts: 39 \$2,432.30 \$62.37	Gifts: 46 \$12,273.64 \$266.82	Gifts: 35 \$4,663.30 \$133.24	Gifts: 109 \$17,246.86 \$158.23	Gifts: 69 \$5,837.29 \$84.60	Gifts: 65 \$10,696.47 \$164.56	Gifts: 56 \$15,391.28 \$274.84	Gifts: 85 \$14,626.64 \$172.08	Gifts: 53 \$5,264.50 \$99.33	Gifts: 358 \$34,367.10 \$96.00	Gifts: 1032 \$133,379.66 \$129.24
2013	Gifts: 191 \$17,228.47 \$90.20	Gifts: 63 \$4,487.32 \$71.23	Gifts: 69 \$8,250.77 \$119.58	Gifts: 80 \$73,295.02 \$916.19	Gifts: 70 \$18,438.15 \$263.40	Gifts: 191 \$15,266.08 \$79.93	Gifts: 90 \$17,784.86 \$197.61	Gifts: 66 \$14,608.57 \$221.34	Gifts: 292 \$35,263.87 \$120.77	Gifts: 145 \$20,784.21 \$143.34	Gifts: 303 \$15,234.14 \$50.28	Gifts: 434 \$56,901.20 \$131.11	Gifts: 1994 \$297,542.66 \$149.22
2014	Gifts: 94 \$10,530.81 \$112.03	Gifts: 62 \$8,662.43 \$139.72	Gifts: 48 \$9,591.26 \$199.82	Gifts: 150 \$20,592.37 \$137.28	Gifts: 227 \$27,986.18 \$123.29	Gifts: 474 \$43,275.26 \$91.30	Gifts: 162 \$17,958.31 \$110.85	Gifts: 116 \$24,616.58 \$212.21	Gifts: 256 \$28,805.94 \$112.52	Gifts: 278 \$44,618.98 \$160.50	Gifts: 81 \$14,260.20 \$176.05	Gifts: 582 \$59,812.33 \$102.77	Gifts: 2530 \$310,710.65 \$122.81
2015	Gifts: 81 \$10,049.93 \$124.07	Gifts: 53 \$3,528.43 \$66.57	Gifts: 141 \$39,217.80 \$278.14	Gifts: 135 \$37,356.35 \$276.71	Gifts: 140 \$17,618.99 \$125.85	Gifts: 235 \$25,871.23 \$110.09	Gifts: 93 \$14,207.36 \$152.77	Gifts: 270 \$23,679.82 \$87.70	Gifts: 256 \$18,981.07 \$74.14	Gifts: 199 \$7,182.58 \$36.09			Gifts: 1603 \$197,693.56 \$123.33

Summary	
Total Donors	3,682
Total Gifts	9,532
Total Amount	\$1,205,118.29
Avg Amount	\$126.43

**Gifts Greater than \$100
09/01/2015 to 9/30/2015**

Date	GL Code	Amount
9/4/2015	Angel Gift - Capital Items	\$139.17
9/8/2015	Income	\$100.00
9/8/2015	Fur Ball Income	\$200.00
9/8/2015	Fur Ball Income	\$100.00
9/8/2015	Income	\$300.00
9/8/2015	Appeal Income	\$100.00
9/8/2015	Fur Ball Income	\$200.00
9/8/2015	Appeal Income	\$200.00
9/8/2015	Appeal Income	\$100.00
9/10/2015	Appeal Income	\$100.00
9/10/2015	Appeal Income	\$150.00
9/10/2015	Appeal Income	\$1,000.00
9/11/2015	Appeal Income	\$100.00
9/12/2015	Appeal Income	\$100.00
9/14/2015	Fur Ball Income	\$1,000.00
9/14/2015	Appeal Income	\$100.00
9/17/2015	Income	\$200.00
9/17/2015	Appeal Income	\$100.00
9/18/2015	Appeal Income	\$130.00
9/19/2015	Coin Cans	\$164.29
9/19/2015	Income	\$5,000.00
9/19/2015	Telemarketing	\$250.00
9/21/2015	Telemarketing	\$100.00
9/21/2015	Appeal Income	\$100.00
9/21/2015	Fur Ball Income	\$150.00
9/23/2015	Newsletter Gift	\$150.00
9/23/2015	Angel Gift - Capital Items	\$334.18
9/24/2015	Income	\$117.00
9/25/2015	Income	\$100.00
9/25/2015	Income	\$100.00
9/26/2015	Telemarketing	\$100.00
9/26/2015	Income	\$561.00
9/26/2015	Telemarketing	\$100.00
9/28/2015	Income	\$611.23
9/28/2015	Angel Gift - Capital Items	\$159.99
9/28/2015	Appeal Income	\$100.00
9/28/2015	Income	\$1,000.00
9/28/2015	Income	\$100.00
9/29/2015	Income	\$100.00

Grand Total		\$13,816.86
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Previous Donor | Next Donor

Humane Society of Portage County Animal Control Report

September 2015

		Complaint Code #	2	3	4	5	6	7	8	9
Municipality		# Complaints	Bites	RAL	Barking Dog	Mistreat	Rescue	Stray	Vicious Dog	Other
1	T. Alban									
2	T. Almond									
3	T. Amherst							3		
4	T. Belmont							2		
5	T. Buena Vista					3				
6	T. Carson							2		
7	T. Dewey			1				2		1
8	T. Eau Pleine			1				1		
9	T. Grant	1		1						
10	T. Hull		1	3				2		1
11	T. Lanark									
12	T. Linwood		1							
13	T. New Hope							1		
14	T. Pine Grove									
15	T. Plover									
16	T. Sharon			1	1					
17	T. Stockton		3	2				2		
18	V. Almond			1				1		
19	V. Amherst									
20	Amherst Junction							2		
21	V. Junction City									
22	V. Nelsonville									
23	V. Park Ridge		1	1				1		
24	V. Plover		3	6	5	7		7		4
25	V. Rosholt			2						
26	Stevens Point	1	3	17	7	6		23		8
27	V. Whiting					1		2		1
28	Unidentified/Non-Service									1
Total		2	12	36	13	17	0	51	0	16

Total # Complain 147

DOG AND CAT REPORT SEPTEMBER 2015 YTD

HSPC is an Adoption Guarantee facility. This means that all healthy animals are kept for adoption until a home is found or until circumstances would change. Some animals adopt quickly while others are with us for many months but we keep looking for a great home for each and every one of our "adoptables."

We take our commitment to our animals and community very seriously and try to do the best for the animals first while considering what is also best for the community. It happens periodically that an animal is no longer adoptable if there are serious health or behavioral concerns. In these situations euthanasia may be our only recourse if an animal has dangerous behavior or temperament that can't be corrected, a fatal or chronic disease, or is seriously injured.

<u>September</u>	Canines	Felines	Other
Medical & Health:	0	2	0
Behavioral Concerns:	3	0	0

CATS	INCOMING							Incoming Total		
	Surrendered	Stray	Euthanasia	Impounded	Quarantined	Transfers	Abandoned			
January	36	20	0	0	0	0	0	56		
February	10	19	0	0	0	0	0	29		
March	14	19	0	0	0	0	0	33		
April	20	21	0	0	0	0	0	41		
May	34	36	0	0	2	0	0	72		
June	7	100	0	2	0	0	2	111		
July	17	60	0	0	0	0	0	77		
August	8	80	0	7	0	0	2	97		
September	11	52	0	0	0	0	2	65		
October								0		
November								0		
December								0		
Total	157	407	0	9	2	0	6	581		
DOGS	INCOMING							Incoming Total		
	Surrendered	Stray	Euthanasia	Impounded	Quarantined	Transferred	Abandoned			
January	6	12	0	1	0	0	1	20		
February	13	6	0	0	6	0	0	25		
March	10	17	0	1	2	1	1	32		
April	12	14	0	1	1	1	0	29		
May	6	23	0	3	1	2	0	35		
June	9	21	0	5	0	3	0	38		
July	6	25	0	1	0	1	0	33		
August	11	26	0	1	2	0	1	41		
September	8	23	0	2	0	0	0	33		
October								0		
November								0		
December								0		
Total	81	167	0	15	12	8	3	286		
CATS	OUTGOING									Outgoing Total
	Adopted	Breed Rescue	Fostered	Reclaimed	Euthanized	Released	Transferred	Escaped	Died	
January	33		2	1	2	0	32	0	1	71
February	36		0	2	10	0	14	0	0	62
March	24		0	2	5	0	2	0	0	33
April	18		0	2	3	0	9	0	1	33
May	16		11	5	7	0	0	0	0	39
June	33		17	3	6	0	2	0	7	68
July	58		11	2	10	0	0	0	6	87
August	58		6	9	2	0	0	0	3	78
September	88		13	5	2	0	2	0	0	110
October										0
November										0
December										0
Total	364		60	31	47	0	61	0	18	581
DOGS	OUTGOING									Outgoing Total
	Adopted	Breed Rescue	Fostered	Reclaimed	Euthanized	Released	Transferred	Escaped	Died	
January	10	1	0	8	0	0	0	0	0	19
February	11	0	0	12	4	0	0	0	0	27
March	9	0	0	15	3	0	0	0	0	27
April	11	0	1	13	3	0	1	0	0	29
May	11	0	0	17	0	0	1	0	0	29
June	10	0	0	18	3	0	2	0	0	33
July	14	0	0	22	4	0	0	0	0	40
August	10	0	1	23	3	0	0	0	0	37
September	9	0	0	24	3	0	2	0	0	38
October										0
November										0
December										0
Total	95	1	2	152	23	0	6	0	0	279