

Humane Society of Portage County

December 9, 2015 Board Information Package

Location: Education Room, HSPC, 3200 Iber Lane, Plover

5:30 PM Board Meeting

6:30 PM Adjourn

This package contains the following information

- Board Agenda
- Minutes from November meeting
- Executive Director Report
- Finance Committee Report –
 - Financial Statements (Final October Statements)
- Fundraising Committee Meetings
- Information Technology Status Report
- Volunteer time report
- DonorPerfect reports
- Significant Contributions to HSPC
- Animal Control Report
- Animal Activity Report



**Board of Directors Meeting Agenda
December 9, 2015 5:30 pm**

5:30 p.m	Call to Order of Board Meeting	S. Kessler
5:32 p.m.	Approval of Minutes – November , 2015	S. Kessler
5:35 p.m.	Board Seating and Resignations Welcome Virginia Rye	S. Kessler
5:37 p.m.	Committee Reports	
	a. Operations Committee (no meeting)	
	I Executive Director's Report	C.Langenfeld
	II Organization Structure	S. Kessler
	III Operations meeting (no meeting)	B. Jarman
	b. Finance Committee	L. Kawleski
	c. Fundraising Committee	M.Westfall
	d. Education Committee (no meeting)	J. Redfield
	f. Governance Committee (no meeting)	A. Barrett
	g. Nominating Committee (no meeting)	A. Barrett
	Old Business	S. Kessler
	I Continue work on strategic plan	S. Kessler
	h. New Business	S. Kessler
6:30 p.m.	Adjourn	S. Kessler



**Humane Society of Portage County Board of Directors
Meeting Minutes
November 11, 2015**

- 1. Call to Order** **S. Kessler**
Meeting was called to order at 5:30 pm
- 2. Roll Call** **S. Kessler**
Present: Sheila Kessler, Brett Jarman, Ann Barrett, Lyne Kawleski, Jared Redfield, Myra Westphal
Lisa Kunst, Tom Kelble, Jenny Knutson
Absent: Ken Higgins, Kelly Higgins, Dennis Schenk, Virginia Rye
Guest: Jenny
- 3. Approval of Minutes** **S. Kessler**
Motion: to approve minutes from October 14, 2015 (Jarman, Kunst) motion carried.
- 4. Board Seating and Resignations -** **S. Kessler**
- 5. Committee Reports**
 - a. Operations Committee**
 - i. Executive Director Report** **C. Langenfeld**
 1. Requested a car dealership consider a donation of a van to HSPC.
 2. Working on a pet protection program.
 3. Awareness and education – changing the focus of the Education committee to be a resource to the community to include more outreach and consider providing services at low or no cost such as biscuit donations for people who take meals on wheels and have pets and offering dog walking for elderly, disabled or those in need.
 4. Would like to see certain committees be changed to ad hoc committees instead of standing committees. Keep those of finance, fundraising and operations.
 5. DuraClean offered to donate a commercial rug for the entrance.
 6. See Executive Director’s report for details.
 - ii. Organization Structure** reviewed by Sheila noting the chain of command chart with the board at the top, then committees, ED and staff.
 - iii. Operations Issues** **B. Jarman**
 1. Brett reported the telemarketing campaign brought in 10K from people who had not given in a very long time or ever. Question on what the strategy should be to thin the mailing list of those not giving.
 2. Will review procedures and conduct audits.
 3. Want the committee to review hours and procedures.
 4. He and Chris will attend the Animal Welfare Administrators Conference next week.

- b. Finance Committee** **L. Kawleski**
- i. Trending \$83,000 down.
 - ii. Motion: to make a withdrawal with a percentage from both the Schlieper Fund and from the Capital Expenditure Fund with a cap of \$100,000.00 (Kawleski, Jarman) motion carried. 2016 draft budget produced. Motion: to accept the 2016 budget as presented (Kawleski, Jarman) motion carried.
- c. Fundraising Committee** **L. Kawleski**
- i. Sheila noted that we would need to change the bylaws if we want to change the name of the committee.
 - ii. Fur Fest – there were two mailings to the community for donations and sponsorships but donations were down, attendance was down and revenue was down significantly. Committee voted 3-2 to recommend to the board to retire Fur Fest. Motion: to retire Fur Fest for 2016 (Westphal, Knutson) one aye, 8 nays; motion failed.
 - iii. Would like to consider hiring someone to coordinate and/or solicit donations and sponsorships of all events and possibly be paid on commission. Suggested the fundraising committee create a job description for a fundraising person and in the meantime, divide duties into four co-chairs
 - iv. Consider contacting the people who come to Fur Fest to ask what would they like to see? May transition into a murder mystery event for 2017. Noted that many fundraisers are down in participation. Tom said he appreciates that extra phone call for a donation. Consider adding something fun, more entertainment and better food while people wait for the drawings. We need a chair and co-chair for the 2016 event.
 - v. Working on a promotion and public relations plan for all HSPC events and fundraising efforts.
- d. Governance Committee** **A. Barrett**
- i. Strategic plan – will send to Executive committee for implementation plan.
- e. Nominating Committee** **A. Barrett**
- i. No meeting
- f. Education Committee** **J. Redfield**
- i. No meeting.
- 6. Old Business – none** **S. Kessler**
- 7. New Business** **S. Kessler**
- a. HSPC is dealing with a petition for a return of a dog that was running loose and concerning the neighbors. Sheila is representing the shelter and the HO and working on the legality.
 - b. Dog license renewals – our contract with the county includes HSPC following up on dog license renewals. We can withdraw a citation before a conviction but we are acting as an agent for a government subdivision (municipality). Sheila is also representing HSPC on the issue of one of these renewals.
 - c. An insurance company informed HSPC of being named a beneficiary of a life insurance policy. Motion: to write a resolution of “be it resolved that the Humane Society of Portage County in Plover will accept a gift from Charlotte Lundgren in the form of beneficiary proceeds” (Kessler, Jarman) motion carried.
 - d. Motion: to accept the resignation of Kelly and Ken Higgins (Jarman, Kawleski) motion carried. Sheila to send thank you letter.

- e. Santa Paws December 5 event 11 am – 2 pm at the shelter. Have a picture taken with your pet and Santa.
- f. Volunteer Appreciation event on Sunday, December 6 at Smilies from 4- 7 pm.

8. New Business Adjournment – meeting adjourned at 7:07 pm

S. Kessler

9. Closed Session

Minutes submitted by Ann Barrett, Secretary

Office/Animal Care Manager Report (from Jaime Jones)

Animal Population as of 12/01/2015

Cats=138 Dogs=14

Progress Report:.

- Coordination of Santa Paws
- Assisting in information gathering for Rabies Clinics
- Closing out of 2015 Dog License
- Assisting in information gathering for transfer of funds per Board approval at previous months meeting.
- Orchestrating out of shelter spays/neuters for MAPS
- Orchestrating Financial meeting and staff meeting.
- Bi-weekly Payroll, Accounts Payable, Monthly Accounting, Scheduling and Animal Care Lead

Medical Staff Progress Report (from Kim Peacock, DVM)

November 2015 Monthly Medical Report

HSPC surgery numbers include:

Canine: Spay: 1, Neuter: 4, Dental: 7, Other: 3

Feline: Spay: 34, Neuter: 42, Dental: 1, Other: 1

Out of Shelter Surgeries

Feline: Spay: 22 Neuter: 11

Euthanasia numbers:

Canine: Health/medical: 2 (both hit by car, 1 euthanized at the ER)

Feline: Health/medical: 1 (head trauma), 1 (failing kitten health), Feral: 1

Due to the lack of a facility that will take ringworm cats right now, the Med Team has been maintaining an isolation room for the last 6 weeks as a ward for 13 ringworm cats and one that was being monitored to see if it has FeLV. Not only did the non-ringworm cat never catch ringworm while in the ringworm ward, we have, at present, graduated 7 cats from the room (after two negative cultures). Amy and Alyssa did all of the animal care duties for that room 7 days a week to be sure that effective quarantine was maintained to keep the rest of the shelter residents uninfected. They are not only extremely dedicated, but have been doing a great job on their extra duties and heavy schedule! During this time, Amy and Alyssa have alternated taking Mondays off and also taken a Friday off.

Humane Officers Progress Report (from Dian Migas)

Humane Officers have not seen the seasonal drop in calls and complaints, we believe this is due to the warm weather we continue to have. The three HO rotation is working out wonderfully! The consistency of a united group at the front desk, and having complaints answered by the same three individuals, has reduced the number of issues to call back about. In addition, it has reduced the number of calls we have needed to go out on.

Adoption Coordinator Progress Report (from Deann Migas)

This month in adoption has been very busy. We sent home 67 cats and 7 dogs! The Home for the Holidays promotion is working out well, and we have many applications. Deb, Brianna, Mickey and Natalie have been in hyper mode trying to get these animals a home. I love the excitement!

Executive Director (from Chris Langenfeld)

Grants and Gifts:

- We are part of the Animal Rescue Site State Shelter Grant Challenge. We are currently in the lead! The contest requires a daily vote at the following web site. We win by having the most people vote for us on a daily basis! Use this website to vote and ask others to do so!
<http://www.shelterchallenge.com/web/charityusa/shelter-details?nomineeId=15843>
Here is the link to see our progress <http://www.shelterchallenge.com/standings>
- A grant application has been submitted to the Shopko Foundation to support community education about the importance of spaying and neutering.

Volunteer Program:

- The volunteer training sessions have been recording breaking. More people are hearing about us and more people are supporting us than ever before!

Animal Enrichment:

- Annie continues to be focused on daily animal sensory enrichments such as scenting, food challenges and positive non-walk attention administration. In addition, she is working hand in hand with volunteers to establish pilot programs related to stress reduction and adoptable behavior improvements. As the pilot program is developed, she reviews what best practice in the industry is and customizes it to fit our populations.

Staff Development:

- Lead and staff meetings have been held focusing on customer service, protocol and procedure review in all departments, departmental management and budget monitoring.

Community Education

- I am working with several college students to create a documentary about the shelter. They will use it as their class project.

Professional Outreach:

- Brett and I attended the 2015 Society of Animal Welfare Administrators Research Symposium and Conference Nov. 14th – 19th. Focus was on best practice Major Donor Fundraising, Developing Your Leadership Team, Networking with Administrators, Marketing & Communications and the changing face of shelter animal care.

Maintenance:

- Dan and Glen were focused on physical plant enhancements such as dog gate improvements and rust repair on door and window frames.
- Staff and volunteers winterized the outdoor kennels with our tarps.
- Portable Snow Removal has been secured to plow snow and sand the parking lot as needed.

Awareness:

- Deann is working with Sue Campbell from the Central City Credit Union to promote us at their Hoover Road location.
- I am working with a group of marketing class college students on their project to create a marketing effort that promotes the shelter and raises funds. They will be graded on the amount of promotion they do and the level of fundraising they do!

Fundraising:

- Results for November direct mail and telemarketing are looking very good. Currently, the bills related to these efforts have been covered by the revenue. We predict the trend will continue and the results will equal or surpass what was predicted. In addition, we are gaining and reactivating hundreds of donors!

Board Members

Committees

December 2015

Last Name	First Name	Title							total
			Executive	Operations	Fund Raising	Finance	Volunteer	Education	
Kessler	Sheila	Secretary	X	X				X	3
Jarman	Brett	Vice President	X	C	X		X		4
Barrett	Ann	Secretary	X		X				2
Kawleski	Lyne	Treasurer	X	X	C	C	X		5
Kelble	Tom	Director						X	1
Knutson	Jenny	Director			X		C		2
Kunst	Lisa	Director			X				1
Redfield	Jared	Director						C	1
Schenk	Dennis	Director		X		X			2
Westphal	Myra	Director			C				1
12 board members	Total		4	4	8	2	3	3	24

Committee

Meets

Operations	Last Monday of month (Or first Monday of the month depending on the calendar)
Finance	Last Wednesday of the month (or First Wednesday of the month depending upon the calendar)
Fund Raising	Various Saturday Mornings & before board meeting
Volunteer	adhoc committee
Education	Various lunch meetings (typically the Friday before the board meeting)

All meetings are subject to change based on the needs of HSPC.

HUMANE SOCIETY OF PORTAGE COUNTY INC

Balance Sheet

As of October 31, 2015

	Oct 31, 15
ASSETS	
Current Assets	
Checking/Savings	
1005 · Petty cash	100.00
1032 · Associated Bank checking	4,652.52
1034 · US Bank checking	12,065.00
1042 · Associated Bank money market	33,389.53
1043 · Pay Pal account	2,810.20
1047 · Stevens Point Post Office	47.42
Total Checking/Savings	53,064.67
Accounts Receivable	
11000 · Accounts Receivable	1,856.93
Total Accounts Receivable	1,856.93
Other Current Assets	
1045 · Capital Expenditure Fund	156,024.75
1046 · Schlieper Fund	207,506.18
1048 · Community Foundation Endowment	118,153.57
12000 · Undeposited Funds	181.60
12101 · Prepaid Expense	400.00
12102 · Prepaid Insurance	9,654.00
12105 · Inventory-Merchandise	2,515.73
Total Other Current Assets	494,435.83
Total Current Assets	549,357.43
Fixed Assets	
1500 · Land	109,061.00
1502 · Land improvements	114,058.70
1503 · A/D - land improvements	-94,018.81
1512 · Building	1,267,112.83
1514 · A/D - building	-257,299.79
1520 · Building improvements	30,318.33
1521 · A/D - building improvements	-2,360.14
1530 · Shelter equipment	146,589.05
1531 · A/D - shelter equipment	-135,065.51
1540 · Office equipment	35,728.51
1541 · A/D - office equipment	-25,818.60
1545 · Spay/neuter equipment	25,995.91
1546 · A/D - spay/neuter equipment	-16,833.50
1550 · Vehicles	28,965.59
1551 · A/D - vehicles	-28,081.57
Total Fixed Assets	1,198,352.00
TOTAL ASSETS	1,747,709.43
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · *Accounts Payable	1,248.39
Total Accounts Payable	1,248.39
Credit Cards	
2014 · Kwik Trip Card	184.32
Total Credit Cards	184.32
Other Current Liabilities	
2010 · Unearned contract income	42,178.80
2030 · Dog licenses payable	351.00
2040 · Wisconsin sales tax payable	197.67
2300 · Accrued wages	9,923.34
2315 · Aflac payable	345.54
Total Other Current Liabilities	52,996.35

HUMANE SOCIETY OF PORTAGE COUNTY INC
Balance Sheet
As of October 31, 2015

	<u>Oct 31, 15</u>
Total Current Liabilities	<u>54,429.06</u>
Total Liabilities	54,429.06
Equity	
3040 · Retained earnings	1,787,209.07
32000 · Unrestricted Net Assets	-37,633.78
Net Income	<u>-56,294.92</u>
Total Equity	<u>1,693,280.37</u>
TOTAL LIABILITIES & EQUITY	<u>1,747,709.43</u>

	Oct 15	Budget	Oct 14	Jan - Oct 15	YTD Budget	Jan -Oct 14	Jan - Dec 14	Annual Budget
Ordinary Income/Expense								
Income								
4000 · Dog adoption income	1,269.53	2,500.00	2,435.00	15,824.53	25,000.00	24,475.00	28,800.00	30,000.00
4010 · Cat adoption income	1,296.44	1,500.00	875.00	11,167.88	15,000.00	14,390.00	18,785.00	18,000.00
4030 · Surrender income	100.00	416.66	250.00	4,075.00	4,166.68	4,450.00	5,180.00	5,000.00
4040 · Dog redemption income	595.00	416.66	223.44	3,157.53	4,166.68	3,156.25	3,676.25	5,000.00
4050 · Cat redemption income	90.00	58.34	20.00	508.44	583.32	597.92	677.92	700.00
4080 · Quarantine income	0.00	150.00	50.00	675.00	1,500.00	1,457.00	1,457.00	1,800.00
4085 · Dog Training Income	0.00	166.67	150.00	685.00	1,666.66	1,920.00	2,220.00	2,000.00
4116 · Rabies fee income	0.00	250.00	0.00	476.00	2,500.00	400.00	400.00	3,000.00
4120 · Miscellaneous shelter income	108.14	0.00	128.00	620.54	0.00	462.00	462.00	0.00
4130 · Boarding fee income	259.65	333.33	186.09	1,706.05	3,333.34	3,056.75	3,390.75	4,000.00
4135 · Vaccination fee income	27.00	250.00	0.00	356.73	2,500.00	267.00	287.00	3,000.00
4210 · County contract income	21,089.42	21,008.33	20,665.08	210,894.20	210,083.34	206,650.80	247,980.96	252,100.00
4300 · MERCHANDISE SALES								
4310 · Merchandise Sales	950.20	166.67	444.91	1,319.99	1,666.66	951.57	1,246.57	2,000.00
Total 4300 · MERCHANDISE SALES	950.20	166.67	444.91	1,319.99	1,666.66	951.57	1,246.57	2,000.00
Total Income	25,785.38	27,216.66	25,427.52	251,466.89	272,166.68	262,234.29	314,563.45	326,600.00
Expense								
50000 · SHELTER EXPENSES								
5000 · Shelter payroll expense	45,781.12	32,375.00	37,108.98	325,997.12	323,750.00	266,378.82	320,194.18	388,500.00
5005 · Shelter payroll tax expense	3,489.75	2,333.33	3,324.32	24,451.73	23,333.34	21,955.47	26,468.81	28,000.00
5010 · Shelter unemployment expense	620.16	1,166.67	-750.32	3,856.24	11,666.66	3,619.15	3,932.40	14,000.00
5012 · Medical Reimbursement	0.00	250.00	0.00	1,000.00	2,500.00	3,013.77	4,013.77	3,000.00
5015 · Shelter supply expense	1,719.32	1,666.67	998.25	14,291.61	16,666.66	14,744.57	16,851.00	20,000.00
5020 · Shelter equipment expense	0.00	166.67	834.33	72.75	1,666.66	0.00	0.00	2,000.00
5025 · Shelter equip repair and mainte	0.00	250.00	0.00	1,925.70	2,500.00	1,822.08	1,822.08	3,000.00
5028 · Animal control expense	0.00	41.67	0.00	2,468.72	416.66	0.00	0.00	500.00
5035 · Shelter vet expense	0.00	416.67	6,346.20	758.70	4,166.66	25,362.21	35,883.54	5,000.00
5037 · Medical supply expense	2,269.05	2,000.00	2,040.77	24,743.15	20,000.00	19,997.41	24,396.37	24,000.00
5050 · Shelter uniform expense	0.00	41.67	0.00	108.00	416.66	0.00	0.00	500.00
5052 · Humane Officer uniform expense	378.62	83.33	0.00	791.17	833.34	166.50	166.50	1,000.00
5060 · Shelter travel	514.58	83.33	199.95	2,415.20	833.34	936.29	1,032.61	1,000.00
5065 · Shelter staff training	0.00	83.33	199.00	995.58	833.34	523.41	523.41	1,000.00
5067 · Shelter Humane Officer training	290.00	125.00	112.50	1,370.00	1,250.00	1,664.66	1,829.66	1,500.00
5096 · Rabies tag expense	0.00	0.00	0.00	72.81	100.00	0.00	0.00	100.00
5097 · Microchip expense	0.00	1,000.00	2,059.63	2,865.31	10,000.00	2,059.63	7,401.63	12,000.00
5099 · Miscellaneous shelter expense	305.01	166.67	58.00	4,306.02	1,666.66	322.66	1,316.39	2,000.00

	Oct 15	Budget	Oct 14	Jan - Oct 15	YTD Budget	Jan -Oct 14	Jan - Dec 14	Annual Budget
Total 50000 · SHELTER EXPENSES	55,367.61	42,250.01	52,531.61	412,489.81	422,599.98	362,566.63	445,832.35	507,100.00
5018 · MERCHANDISE-COGS	0.00	250.00	529.00	0.00	2,500.00	1,429.00	599.05	3,000.00
52000 · SPAY/NEUTER EXPENSES								
5215 · Spay/neuter supplies	102.73	1,250.00	106.18	4,099.01	12,500.00	976.03	1,491.36	15,000.00
5235 · Spay/neuter vet expense	0.00	0.00	499.69	0.00	0.00	11,702.96	12,148.65	0.00
5237 · Spay/neuter medical supplies	0.00	0.00	0.00	116.00	0.00	166.05	253.05	0.00
Total 52000 · SPAY/NEUTER EXPENSES	102.73	1,250.00	605.87	4,215.01	12,500.00	12,845.04	13,893.06	15,000.00
55000 · VEHICLE EXPENSES								
5510 · Vehicle maintenance & repair e	0.00	250.00	0.00	725.74	2,500.00	1,225.41	2,221.03	3,000.00
5520 · Vehicle insurance expense	372.97	391.67	342.83	3,327.73	3,916.66	3,534.08	4,288.30	4,700.00
5530 · Vehicle gas	184.32	400.00	576.77	1,392.21	4,000.00	3,993.65	4,576.32	4,800.00
5535 · Mileage reimbursement	0.00	83.33	116.59	0.00	833.34	851.67	851.67	1,000.00
5540 · Vehicle license expense	0.00	0.00	0.00	84.00	0.00	0.00	0.00	
5550 · Cellular phone expense	0.00	150.00	129.19	1,167.06	1,500.00	1,533.02	1,920.92	1,800.00
Total 55000 · VEHICLE EXPENSES	557.29	1,275.00	1,165.38	6,696.74	12,750.00	11,137.83	13,858.24	15,300.00
65000 · EDUCATION EXPENSES								
6610 · Video expense	225.00	100.00	0.00	765.00	1,000.00	675.00	1,080.00	1,200.00
Total 65000 · EDUCATION EXPENSES	225.00	100.00	0.00	765.00	1,000.00	675.00	1,080.00	1,200.00
70000 · ADMINISTRATIVE EXPENSES								
7000 · Office supply expense	148.76	250.00	237.74	2,402.30	2,500.00	2,000.01	2,305.74	3,000.00
7001 · Humane Officer supplies	0.00	41.67	0.00	0.00	416.66	0.00	0.00	500.00
7020 · Office equipment repair & maint	0.00	100.00	0.00	375.00	1,000.00	187.50	375.00	1,200.00
7030 · Advertising expense	0.00	291.67	0.00	205.00	2,916.66	190.00	190.00	3,500.00
7050 · Dues and membership expense	0.00	41.67	0.00	629.00	416.66	299.00	575.00	500.00
7060 · Subscriptions expense	259.02	750.00	370.70	4,104.17	7,500.00	7,515.38	8,386.68	9,000.00
7070 · License and application fees	0.00	58.33	0.00	150.00	583.34	2,025.63	2,025.63	700.00
7080 · Accounting - in house	172.20	416.67	69.49	3,878.66	4,166.66	750.88	3,389.86	5,000.00
7110 · Postage expense	147.00	416.67	728.94	2,315.75	4,166.66	4,345.78	4,843.48	5,000.00
7120 · Telephone expense	74.99	200.00	0.00	1,850.09	2,000.00	1,745.83	2,332.05	2,400.00
7125 · Internet expense	194.60	58.33	0.00	993.35	583.34	530.95	699.80	700.00
7140 · Outside services			0.00					
7141 · Attorney Fees	0.00	0.00	0.00	-250.00	0.00	2,607.25	4,207.25	
7140 · Outside services - Other	500.00	1,666.67	1,000.00	5,300.00	16,666.66	15,375.00	18,875.00	20,000.00
Total 7140 · Outside services	500.00	1,666.67	1,000.00	5,050.00	16,666.66	17,982.25	23,082.25	20,000.00
7150 · Bank charges	210.21	208.33	200.54	2,528.61	2,083.34	2,324.47	2,746.57	2,500.00

	Oct 15	Budget	Oct 14	Jan - Oct 15	YTD Budget	Jan -Oct 14	Jan - Dec 14	Annual Budget
7160 · Insurance - workers compensatio	0.00	833.33	0.00	1,602.00	8,333.34	2,149.00	11,803.00	10,000.00
7165 · Insurance directors & officers	64.22	75.00	66.67	1,264.60	750.00	686.17	819.51	900.00
Total 70000 · ADMINISTRATIVE EXPENSES	1,771.00	5,408.34	2,674.08	27,348.53	54,083.32	42,732.85	63,574.57	64,900.00
75000 · HOUSING EXPENSES								
7500 · Building repair & maint expense	343.75	833.33	888.55	8,732.83	8,333.34	11,441.29	18,871.32	10,000.00
7505 · Security monitoring expense	0.00	41.67	2,376.47	554.84	416.66	332.88	332.88	500.00
7510 · Heat and electricity expense	0.00	2,500.00	0.00	22,819.08	25,000.00	25,777.79	30,410.70	30,000.00
7515 · Trash removal	240.66	250.00	240.66	2,406.60	2,500.00	2,332.77	2,814.09	3,000.00
7517 · Snowplowing	0.00	83.33	1,290.40	0.00	833.34	150.00	150.00	1,000.00
7520 · Water and sewer expense	954.40	583.33	69.45	2,930.40	5,833.34	5,497.60	6,788.00	7,000.00
7540 · Insurance property & casualty	109.35	83.33	0.00	782.49	833.34	694.51	827.85	1,000.00
Total 75000 · HOUSING EXPENSES	1,648.16	4,374.99	4,865.53	38,226.24	43,750.02	46,226.84	60,194.84	52,500.00
Total Expense	59,671.79	54,908.34	62,371.47	489,741.33	549,183.32	477,613.19	599,032.11	659,000.00
8000 · IN-KIND DONATIONS								
8010 · IN KIND DONATIONS	-1,883.87	0.00	-320.27	-24,518.87	0.00	-18,048.94	-18,488.94	0.00
8015 · In-Kind Shelter Supplies	186.36	0.00	270.27	9,424.24	0.00	9,969.98	10,019.98	0.00
8055 · In Kind-Conference Expense	1,630.40	0.00	0.00	7,547.93	0.00	1,666.72	1,666.72	0.00
8060 · In Kind Donations-Office Supply	0.00	0.00	50.00	1,908.25	0.00	3,010.01	3,010.01	0.00
8065 · In Kind Donations-Office R & M	0.00	0.00	0.00	2,588.41	0.00	164.29	454.29	0.00
8080 · In Kind Donation-Building R & M	67.11	0.00	0.00	3,050.04	0.00	1,356.93	1,456.93	0.00
Total 8000 · IN-KIND DONATIONS	0.00	0.00	0.00	0.00	0.00	-1,881.01	-1,881.01	0.00
Net Ordinary Income	-33,886.41	-27,691.68	-36,943.95	-238,274.44	-277,016.64	-213,497.89	-282,587.65	-332,400.00
Other Income/Expense								
Other Income								
85000 · FUNDRAISING INCOME								
8500 · Membership income	0.00	0.00	0.00	0.00	0.00	140.00	140.00	
8520 · Gifts and donations income	12,691.13	5,416.67	6,585.10	99,960.18	54,166.66	67,862.66	99,667.24	65,000.00
8530 · Honorarium income	35.00	166.67	0.00	1,075.00	1,666.66	3,972.56	4,877.56	2,000.00
8900 · Interest income	5.56	416.67	2.94	50.15	4,166.66	73.96	82.26	5,000.00
8901 · Dividend income	0.00	416.67	0.00	0.00	4,166.66	0.00	0.00	5,000.00
9000 · Neuter sponsor income	300.00	291.67	90.00	1,370.00	2,916.66	2,535.50	3,010.50	3,500.00
9001 · Memorial income	275.00	1,416.67	750.00	6,197.50	14,166.66	17,840.70	24,221.44	17,000.00
9002 · Can donation income	589.75	541.67	464.94	5,492.23	5,416.66	4,849.88	6,257.85	6,500.00
9003 · Paws income	0.00	0.00	0.00	0.00	0.00	13.00	13.00	0.00
9004 · Spay/neuter clinic income	1,820.00	416.67	0.00	3,267.91	4,166.66	0.00	0.00	5,000.00

	Oct 15	Budget	Oct 14	Jan - Oct 15	YTD Budget	Jan -Oct 14	Jan - Dec 14	Annual Budget
9005 · Kevin Ford golf outing income	0.00	0.00	0.00	27,525.38	14,000.00	17,134.00	17,134.00	14,000.00
9006 · Microchip clinic income	0.00	41.67	0.00	40.00	416.66	120.00	120.00	500.00
9013 · Fur ball income	10,701.25	20,000.00	21,046.83	12,706.25	22,000.00	23,946.83	24,170.41	25,000.00
9023 · Walk for Wags income	0.00	0.00	0.00	18,333.85	15,000.00	15,921.00	15,921.00	15,000.00
9032 · Aluminum can recycling income	236.75	375.00	465.60	3,165.95	3,750.00	4,087.70	4,583.70	4,500.00
9300 · In-house fundraising income	0.00	83.33	12,814.28	0.00	833.34	3,617.14	3,707.14	1,000.00
9400 · Miscellaneous fund raising inco	1,665.57	1,250.00	0.00	5,618.39	12,500.00	45,349.21	46,709.25	15,000.00
9410 · Appeal income	2,430.00	0.00	1,585.00	21,740.46	40,000.00	20,038.27	48,376.27	60,000.00
9450 · Miscellaneous other income	0.00	83.33	126.00	1,300.64	833.34	265.95	265.95	1,000.00
Total 85000 · FUNDRAISING INCOME	30,750.01	30,916.69	43,930.69	207,843.89	200,166.62	227,768.36	299,257.57	245,000.00
9499 · Sales tax discount	10.00	10.00	10.00	100.00	100.00	100.00	120.00	120.00
Other Expense	30,760.01	30,926.69	43,940.69	207,943.89	200,266.62	227,868.36	299,377.57	245,120.00
8909 · Investment fees expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00
9500 · FUNDRAISING EXPENSES								
9513 · Fur ball expense	319.96	1,600.00	1,985.68	1,854.76	2,000.00	2,085.68	2,192.88	2,400.00
9523 · Walk for the Wags expense	0.00	0.00	0.00	2,763.38	3,800.00	3,049.35	3,049.35	3,800.00
9535 · Kevin Ford golf outing expense	0.00	0.00	0.00	14,284.56	5,500.00	5,567.95	5,567.95	5,500.00
9900 · Miscellaneous fund raising expe	18.80	125.00	0.00	2,545.63	1,250.00	3,300.37	3,525.57	1,500.00
9910 · Appeal expense	0.00	0.00	485.45	4,755.55	12,000.00	1,549.57	7,917.31	16,000.00
Total 9500 · FUNDRAISING EXPENSES	338.76	1,725.00	2,471.13	26,203.88	24,550.00	15,552.92	22,253.06	29,200.00
9970 · Bad debt expense	0.00	83.33	0.00	-325.00	833.34	532.68	1,941.08	1,000.00
9980 · Interest expense	0.00	0.00	0.00	0.00	0.00	3.22	9.96	
9990 · NSF checks	0.00	25.00	0.00	27.00	250.00	423.33	464.98	300.00
9995 · Miscellaneous other expense	0.00	0.00	0.00	58.49	0.00	0.00	2.53	0.00
Net Other Income	338.76	1,833.33	2,471.13	25,964.37	25,633.34	16,512.15	24,671.61	35,500.00
Net Income	30,421.25	29,093.36	41,469.56	181,979.52	174,633.28	211,356.21	274,705.96	209,620.00
	-3,465.16	1,401.68	4,525.61	-56,294.92	-102,383.36	-2,141.68	-7,881.69	-122,780.00



Fundraising Committee Report

October 22, 2015 5:00 pm

Present: Lyne, Myra, Ann, Brett, Sheila

Fur Fest Recap 2015

- Financial overview of night: income down \$10,000 and expenses down \$3,000
- Live auction brought in \$1,205 –sports items (Nolan Ryan baseball \$300), Pointers jersey (\$210) most popular and the cat tree (\$300) and candy bouquet (\$80)
- Must be present to win was excellent – only have 2 items left to distribute compared to 20 last year

2. Working parts review

- a. Advanced planning –the sponsor mailing went out in Feb/March. Date in February and May newsletters.
- b. Sponsors – Community Animal Hospital – only cash sponsor
- c. Second solicitation for items went out September. More effective for golf outing. Consider two outings with one at Sentry on weekday, one at River on weekend.
- d. Event more fun with live auction and better set up. Chris was a good emcee.
- e. Number and frequency of committee meetings was down causing delays consider delegating tasks and check on via email.
- f. Need to hold members to deadlines.
- g. Silent auction – two part auctions early auction with bid winners announced was great. Put it closer to the bank or secure area for ease of watching merchandise for folks to pick up. Wine & sports items sold well.
- h. Live auction was fun and exciting. Recommended more items in live and less in silent and a find a professional auctioneer.
- i. Consider wines of the world event.
- j. Basket raffle – have early table drawing.
- k. Ticket raffle – get a car or Packer tickets: 4-6 month final on items and sales. Solicit for commitment Jan/Feb.
- l. Poop and scoop was very popular. Be sure to do again.
- m. Agenda was great, given to welcome table, all vendors, bank etc.
- n. Kids games brought in \$262 in income.
- o. Face painting was free but had donation jar and was very popular.
- p. Merchandise sales had great new items – put across from bank next year.
- q. Vendors brought in \$150.
- r. Must be present to win – some folks did not like this but it was valuable for logistics. Should offer better food or fish fry so people would stay and add an early basket raffle table.
- s. Volunteers worked out well and Best Buy sent 13 great volunteers.
- t. Board volunteers – would like to see all involved, to promote, donate and find donations.

- u. Advertise – there was a lack of promotion since raffle ticket donations were not solidified until October so need to advertise more next year online, in newspapers, put out more yard signs, as this is effective in this community, more posters, more on website and earlier, and more emails. TV and radio promotion pretty good.
- v. Good to change the name to Fur Fest but needed to promote more!
- w. Other – Super zoo vendor list for future donations for shelter.

Recommendations for 2016;

- Would like Executive Director to have more responsibility for this event, our largest event.
- Do save the date notice/poster/promotion earlier and then update with raffle prizes when ready.
- Consider getting a car donated at dealer cost with a minimum bid.
- Should the event be replaced with something different to draw a new crowd?
- Retire event? Disco for Cancer event had a going away party – attendance was up and more money but still retired event. Should 2016 be the final Fur Fest?

Recommended a marketing meeting to evaluate all events and incoming revenue to determine marketing plan for 2016.

- a. Improved communication for all working team members to be cc on all outside correspondence emails with 3rd parties.
- b. Deadlines should be shared by all and adhered to

Discussed that 50% of our mailing list does not donate anything. Question as to whether or not those names should be deleted. Consensus was to reach out to them once a year. Our cost is \$5 per year to keep someone on our list.

One problem is that the same people coordinate the events year after year which is causing burnout. Get new people on the committee with a list of tasks in advance.

Do we need simpler events? Consider a PET Expo, an upscale event? A murder mystery dinner is an idea and could hire a company to do this.

Green Bay brings in their elite to wine and dine them and then they do a reverse auction to get them to donate \$15K for a certain project.

Look at each category of need in the shelter, i.e. cat litter, dog/cat food and get a contract to offer ads in newsletter, being a marketing arm.



Fundraising Committee Report

November 7, 2015 8:30 am

Present: Lyne Kawleski, Myra Westphal, Ann Barrett, Jenny Knutson, Brett Jarman, Sheila Kessler

1. Chairperson for 2016

- Lyne Kawleski officially stepped down
- Voted in: Chair is Myra Westphal and Co-chair is Ann Barrett
- Fundraising Chair and Co-Chair reports to President as chain of command
- Renamed the committee Marketing vs Fundraising
- Marketing Committee Focus: To oversee involvement in all marketing functions, events, PR and revenue coming in to the shelter.

Old Business

Fur Fest: Due to shortfall of 20K Fur Fest may be retired. Press release will be issued to community. Holiday appeal letter will hopefully make up for shortfall.

There is a recorded message thanking donors, a telemarketing campaign and the Alpha Dog Marketing/Holiday Appeal campaign in progress.

Newsletter schedule is February, May and September 2016 to coincide with events.

Brainstorm Session conducted for ideas for increased revenue, marketing reach, brand awareness, larger donors and more donations:

1. SHELTER

Reviewed the shelter itself for ideas to bring in more money.

Revenue Suggestions

- Signage needed for aluminum can bin to communicate to guests coming onto the property that we accept can donations. Inspire guests to bring in cans next visit
- Donation box needs signage
- Merchandise needs better presentation. Group together as one area for shopping.
- Need signage asking folks to adopt
- Pay for the cost of boarding a stray animal and medical care for a week
- Bring back Kennel Sponsorship
- Educate through signage how much it costs to run the building for a day. What it costs to heat, feed, lights, water and put up donation jars for funds. This will market to people who come in but don't find a pet but still want to help

- Create a kit to go home with people including a crate, leash, bowls, training book for extra fee. Different sizes for different dogs/cats work with local business for supplies.
- Have a brochure rack that businesses pay to participate in. "We Recommend" contact business that sell fencing, doggy day care, dog training, animal behaviorist, pet sitters, vets offices, carpet shampoo, and other pet related business. Intro price \$200.00 first year and 250.00 the following year. Include disclaimer about endorsing business practices.
- Increase marketing efforts towards spay and neuter sponsor awareness
- Looking to rehome retired working dogs
- Change in hours to be customer focused to increase adoptions being implemented
- Bumper stickers
- Adoption kits to include Estate planning info to plant the seed.
- Ask local business to round up purchase to help HSPC. If your total comes to 11.25 and store clerk would ask if you would like to round up to next dollar. The business would donate the .75 in change to shelter. Some staff at shelter do this already. Focus one month to have several businesses participate in the "Round Up".

Notes

- Memorial bench is nice
- Would like to update the donor wall with something more attractive; a video screen with better presentation
- Exchange deer pictures for pet pictures
- Cat room is clean bright, lit, enrichment toys, low odor
- Insurance review to save money - \$3-4K savings
- Microchip clinic revisions to save money
- Create two marketing plans for odd years and even years with different events to keep things fresh and the community interested

2. EVENTS

- Approved events for 2016
 - Mayoral Campaign 2016
 - Golf Outing
 - Walk for Wags
 - Sponsors needed for all events. Business Mailing looking for donations and sponsors to go out in January.
- Walk for Wags
 - Inspire people to get more pledges, change the focus of pay to walk to get pledges to walk instead. \$50 raised gets a shirt.
 - Try a year without demos, keep costume contest, basket raffle, and consider having it in Plover at Pacawa Park
 - Get donations for the incentive gifts at various levels; raise \$100 and get a discount at a certain business. Raise \$200 and get a gift card from XYZ business. Each level gets prizes. Need business sponsors.

- Pledge incentive of \$25 or more will be entered into a drawing for a bicycle or something exciting
- Keep lunch but reduce other extras at event to reduce costs and volunteer time
- No or smaller goodie bags
- Golf Outings
 - One outing at Sentry on a weekday (Jenny to chair) and one at River on weekend (Brett)
 - Change price per golfer to increase revenue
 - Reduce sponsor pricing to get more lower sponsors
 - No goodie bags
 - No dinner
- Create an event to invite big donors similar to Green Bay's event to select group of 100 people to a dinner/drinks and then do presentation of need. Brett, Chris and Virginia working on.
- Murder mystery event or Halloween Party as possible replacement for Fur Fest; Sheila to look into
- Bring back Valentine's Day raffle or Big raffle with big prizes; local establishments/bars enjoy doing raffles for groups.
- Sheila will look into a food competition/cookoff with local breweries and distilleries for summer 2017

3. MEDIA

- HSPC Facebook Improvements and Continued efforts
 - Add Auction to HSPC Facebook page, feature different businesses that donate items
 - Create value added content to increase age demographic: Vet article from web site, vet article from newsletter, pet training tips, did you know???
 - What the shelter needs; Big and small requests
 - Thank sponsors
 - Spay and neuter sponsors
 - Current age group for FB followers is 18-34. Increase followers age brackets to 35-54 to increase revenue.
 - New low cost spay and neuter for low income when information is ready to be released
 - Merchandise for sale
 - Aluminum Can drop off locations
 - List of businesses that participate in our coin can drive
- HSPC Web Site Improvements
 - Fundraising Tool kit on website to allow community to hold fundraisers on their own with HSPC policies and suggestions.
 - Estate Planning option needs to be put on the website
- Newsletter
 - Additional newsletter would cost shelter additional money to print. Current newsletters (three/year) sponsored by Spectra Print.
 - Additional improvements being made from meeting with Brett and Myra
- Press Releases
 - Send more frequently to create top of mind awareness of Shelter
 - Improve brand image

- Get information to public faster than waiting for newsletter

4. GRANTS

- We have a subscription to receive grant opportunities
- Will further explore Petco/Petfinder/Purina/Hills/Pedigree, Super Zoo vendor list might provide other private business grants
- Many require a new project such as oxygen masks for dogs in case of fire

5. COMMUNITY OUTREACH

- Network with past board members to review old fundraising streams

ACTION ITEMS

1. Press Releases:

- New hours: Myra
- Fur Fest: Myra
- On various pets and topics on a regular basis
- Can we do a regular column: Ann

2. Business Mailing to include:

- Cover sheet/letter : Event committee chairs
- Sponsor options/fact sheet: Event committee chairs

Due DateActivityAction Date

Dec. 23Business mailingJan 8

Jan 15Feb 28 newsletterFeb. 28 mailing

W4W, Mayoral & Golf

Start telemarketing campaignJan 15

Meeting adjourned at 12:05 pm.



Fundraising Committee Report

November 15, 2015 1:00 pm

Present: Lyne Kawleski, Myra Westphal, Ann Barrett, Jenny Knutson

Review of Ideas for 2016

1. SHELTER

Reviewed the shelter itself for ideas to bring in more money.

- Signage has been ordered for aluminum can bin at HSPC to communicate to guests coming onto the property that we accept can donations. Would like to use Bullheads Bar & Grill/Rivers' Edge Campground and Jaymar as shining examples to inspire others to collect and donate cans. Plan to get photos of these locations for newsletter to inspire that other businesses do the same.
- Coin can locations – Plan to get photos of these businesses as well and put in the newsletter to inspire more to collect money for HSPC. Donor perfect database has this info.
- Donation box needs signage – ask a volunteer to repaint and stencil HSPC on it.
- Merchandise needs better presentation and signage. Group together in one area for easier shopping.
- Bring back Kennel as well as Spay/Neuter Sponsorship programs.
- Educate through signage how much it costs to run the building for a day including what it costs to heat and light the building, feed, and board a stray animal and medical care for a week and put up donation jars for funds. This can be an option to people who come in and don't find a pet this time but still want to help.
- Create a kit to go home with people including a crate, leash, bowls, training book for extra fee. Different sizes for different dogs/cats work with local business for supplies. *Decided not at this time as we have something similar in place.*
- Have a brochure rack that businesses pay to participate in. "We Recommend" contact business that sell fencing, doggy day care, dog training, animal behaviorist, pet sitters, vets offices, carpet shampoo, and other pet related business. Intro price \$200.00 first year and 250.00 the following year. Include disclaimer about endorsing business practices. Set up in Feb. 2016.
- Bumper stickers – yes and add to merchandise area.
- Estate planning info. Myra working on part 3 for website.
- Round Up campaign in May 2016: Ask local businesses to round up purchases to help HSPC. If your total comes to 11.25 and store clerk would ask you if you would like to round up to next dollar. The business would donate the .75 in change to shelter. Focus one month to have several businesses participate in the "Round Up". Will need to explain the accounting piece of it. *Myra to write.*

Notes

- Create different marketing plans for odd years vs even years with different events to keep things fresh and the community interested
- Review communication plan with Garrett

2. EVENTS

- Events for 2016
 - Business Mailing for sponsors to go out in January. Deadline Dec. 23 to get info to Brett.
- Valentine's Day raffle – Sell raffle tickets online via paypal and have a video drawing on Friday, Feb. 12 with donation from Lee Ayers (Lyne to contact).
- Mayoral Campaign – April – June (Chris to ask Laura to chair)
- Buy a Bone Campaign via Team Schierl – April 1-30
- Walk for Wags - Sunday, June 5 (Ann & Lyne to chair); ideas below:
 - Inspire people to get more pledges, change the focus of pay to walk to get pledges to walk instead. \$50 raised gets a shirt.
 - Try a year without demos, keep costume contest, basket raffle, and consider having it in Plover at Pacawa Park
 - Get donations for the incentive gifts at various levels; raise \$100 and get a discount at a certain business. Raise \$200 and get a gift card from XYZ business. Each level gets prizes. Need business sponsors.
 - Pledge incentive of \$25 or more will be entered into a drawing for a bicycle or something exciting
 - Keep lunch and reduce other extras at event to reduce costs and volunteer time
 - No or smaller goodie bags
- Golf Outing – Tuesday, July 19
 - Outing at Sentry (Jenny to chair)
 - Change price per golfer to increase revenue
 - Reduce sponsor pricing to get more sponsors
 - No goodie bags
 - No dinner
- Fur Fest – date to be determined
- Create an event for big donors similar to Green Bay's and invite to a dinner/drinks and then do presentation of need. Brett, Chris and Virginia working on.
- Murder mystery event or Halloween Party for 2017 – Sheila to work on
- Food competition/cookoff with local breweries and distilleries for summer 2017 - Sheila will look into

3. MEDIA

- HSPC Facebook Improvements and continued efforts
 - Add Auction to HSPC Facebook page, feature different businesses that donate items
 - Create value added content to increase age demographic: Vet article from web site, vet article from newsletter, pet training tips, "did you know" Column
 - What the shelter needs; Big and small requests
 - Thank sponsors
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- Current age group for FB followers is 18-34. Increase followers age brackets to 35-54 to increase revenue.
- New low cost spay and neuter for low income when information is ready to be released
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- HSPC Web Site Improvements
 - Need to add Fundraising Tool kit to website to allow community to hold fundraisers on their own with HSPC policies and suggestions.
 - Estate Planning option needs to be put on the website
- Press Releases
 - Send more frequently to create top of mind awareness of Shelter
 - Improve brand image
 - Get information to public faster than waiting for newsletter

4. GRANTS

- We have a subscription to receive grant opportunities
- Will further explore Petco/Petfinder/Purina/Hills/Pedigree, Super Zoo vendor list might provide other private business grants. Add advertisers from Pet Products newsletter to our donor perfect database.
- Many require a new project such as oxygen masks for dogs in case of fire

5. COMMUNITY OUTREACH

- Network with past board members to review old fundraising streams – Myra

6. NEWSLETTER

Newsletter schedule and plan

- Need to shorten up articles with photos or graphics.
- Get copy to Brett two weeks prior to mail date

February issue: Save the date: Walk, Mayor and Golf, Round up campaign (need better name) and Fur Fest. Promote current sponsors, coin or aluminum can campaign locations with photos.

May issue: Walk, Mayor and Golf, Round up campaign, Kennel/spay/neuter sponsorship/spay, alum and coin cans blurbs.

September issue: Fur Fest promotion, W4W and Golf recaps.

ACTION ITEMS

1. Press Releases:

- New hours: Myra
- Fur Fest: Myra
- On various pets and topics on a regular basis
- Can we do a regular column: Ann

2. Business Mailing (copy due Dec. 23) to include:

- Update Cover sheet/letter: Event committee chairs
- Sponsor options/fact sheet: Event committee chairs

Due DateActivityAction Date

Dec. 23Business mailingJan 8 mailing

Jan 15 Feb 28 newsletter mailed Feb. 28 mailing

W4W, Mayoral & Golf

Start telemarketing campaignJan 15

April 15May 1st newsletterMay 1 mailing

Meeting adjourned at 2:45 pm.



Humane Society of Portage County
IT Status Report – October 12, 2015

Completed in November 2015

Fur Fest – Completed the identification and update of Donor Perfect records to help us know who attends our events

HSPC-Open – Established a new project in Basecamp for HSPC Open. Cloned the 2015 online application and payment process and applied the updates from Jenny Knutson for the 2016 open. The registration process is in test mode

Change in shelter hours – Installed the new signs

Can cage sign – Jenny Knutson provided content for the sign. I coordinated the acquisition and installation of the sign.

Volunteer Appreciation Event – created the web based signup form and updated the volunteer slide show with the 2015 statistics and photos.

Garage clean up -Helped get food on the shelves and take surplus materials to Bootstrap three times. Worked with a group of 6 UWSP students to sort surplus medical supplies and create packs of hucks and drapes ready for sterilization.

Set HSPC staff up in Volistics- Additional tailoring testing of HSPC staff in Volistics. Volistics will handle scheduling and time keeping.

Board Support -Created the board package

Volunteer Support - Gave two volunteer orientation classes. The day of our return from the SAWA conference was another full room of volunteers

Donor Perfect – 558 donations were received and posted in November. The donor database sent through the National Change of Address (NCOA) process. Several hundred donors had moved and their records were updated with their new addresses. 250 donors had invalid addresses. These addresses were researched and resolved using multiple sources.

Dog License and Rabies Vaccine Clinics – helped with the development of announcements and control processes.

Attended the Society of Animal Welfare Administrator's conference.



Volunteer Statistics

On December 4, 2015 there were

429 volunteers in the system

60 are in applicant status

22 staff members

347 active and trained

101 adults performed some service to HSPC in November – 1,561 hours

23 youth performed some service to HSPC in November – 37 hours

Cat fosters at 477 hours and dog fosters at 30 hours shown the impact of volunteers helping with animal care. (1 hour is credited per animal per day out of the shelter)

HSPC staff have been added to Volgistics. They will begin to use the system in January 2016.



Monthly Service By Assignment

September 2015 to November 2015

Place	Assignment	Sep 2015 Hours	Sep 2015 Volunteer Count	Oct 2015 Hours	Oct 2015 Volunteer Count	Nov 2015 Hours	Nov 2015 Volunteer Count	Total Hours	Total Volunteer Count
Staff	Adoption - Days	0:00	0	0:00	0	0:00	0	0:00	0
	Adoption - Temperament Testing	0:00	0	0:00	0	0:00	0	0:00	0
	Adoption - Tuesday Afternoon	0:00	0	0:00	0	0:00	0	0:00	0
	Adoption - Tuesday Morning	0:00	0	0:00	0	0:00	0	0:00	0
	Adoption	0:00	0	0:00	0	0:00	0	0:00	0
	Animal Care - Team 1 - Weekdays	0:00	0	0:00	0	0:00	0	0:00	0
	Animal Care - Team 1 - Weekends	0:00	0	0:00	0	0:00	0	0:00	0
	Animal Care - Team 2 - Weekdays	0:00	0	0:00	0	0:00	0	0:00	0
	Animal Care - Team 2 - Weekends	0:00	0	0:00	0	0:00	0	0:00	0
	Animal Care - Team 3 - Everyday	0:00	0	0:00	0	0:00	0	0:00	0
	Animal Care - Team 4 - Afternoons	0:00	0	0:00	0	0:00	0	0:00	0
	Animal Care - Team 5 - Evenings	0:00	0	0:00	0	0:00	0	0:00	0
	Animal Care	0:00	0	0:00	0	0:00	0	0:00	0
	Front Desk - Days	0:00	0	0:00	0	0:00	0	0:00	0
	Front Desk - Evenings	0:00	0	0:00	0	0:00	0	0:00	0
	Front Desk	0:00	0	0:00	0	0:00	0	0:00	0
	Humane Officer on Duty - Days	0:00	0	0:00	0	0:00	0	0:00	0
	Humane Officer on Duty - Nights	0:00	0	0:00	0	0:00	0	0:00	0
	Humane Officer	0:00	0	0:00	0	0:00	0	0:00	0
	Manager on Duty	0:00	0	0:00	0	8:20	1	8:20	1
	Meeting	0:00	0	0:00	0	0:00	0	0:00	0
	Office Manager	0:00	0	0:00	0	0:00	0	0:00	0

Place	Assignment	Sep 2015 Hours	Sep 2015 Volunteer Count	Oct 2015 Hours	Oct 2015 Volunteer Count	Nov 2015 Hours	Nov 2015 Volunteer Count	Total Hours	Total Volunteer Count
Volunteer Services	PTO - Paid	0:00	0	0:00	0	0:00	0	0:00	0
	PTO - Unpaid	0:00	0	0:00	0	0:00	0	0:00	0
	Veterinary Team - External Customers	0:00	0	0:00	0	0:00	0	0:00	0
	Veterinary Team - HSPC	0:00	0	0:00	0	0:00	0	0:00	0
	Volunteer Coordinator / Animal Enrichment - Weekdays	0:00	0	0:00	0	0:00	0	0:00	0
	Volunteer Coordinator / Animal Enrichment - Weekend	0:00	0	0:00	0	0:00	0	0:00	0
	Volunteer Coordinator / Animal Enrichment	0:00	0	0:00	0	0:00	0	0:00	0
	Total	0:00	0	0:00	0	8:20	1	8:20	1
	Administrative Assistant	17:31	3	23:52	4	18:42	2	60:05	4
	Adoptions Counselor	0:00	0	0:00	0	0:00	0	0:00	0
	Angel Foster	0:00	0	70:00	1	0:00	0	70:00	1
	Building Maintenance	2:02	2	7:28	2	4:21	3	13:51	3
	Business Group Presenter	0:00	0	0:00	0	0:00	0	0:00	0
	Cat Cage Crew	0:00	0	1:23	1	2:56	1	4:19	1
	Cat Socialization (Orange Badge Required for Red Cats)	229:56	40	285:21	58	238:25	58	753:42	90
	Coin Can Agent	0:00	0	0:00	0	0:00	0	0:00	0
	Community Service	7:18	2	8:09	1	25:40	2	41:07	3
	Dog Foster Care Giver	30:00	1	31:00	1	30:00	1	91:00	1
	Dog Kennel Crew	0:00	0	0:00	0	0:00	0	0:00	0
	Dog Walker (Red Badge required for Red Dogs)	203:27	54	251:28	66	190:26	49	645:21	97
	Dorsey	138:13	3	165:46	6	152:21	3	456:20	6
	Education Classroom Presenter	0:00	0	0:00	0	0:00	0	0:00	0
	Evening Animal Care	0:00	0	0:00	0	0:00	0	0:00	0
	Fill The Van	0:00	0	10:09	2	0:00	0	10:09	2

Place	Assignment	Sep 2015 Hours	Sep 2015 Volunteer Count	Oct 2015 Hours	Oct 2015 Volunteer Count	Nov 2015 Hours	Nov 2015 Volunteer Count	Total Hours	Total Volunteer Count
	Front Desk	0:00	0	0:00	0	0:00	0	0:00	0
	Fundraising Event - Golf	0:00	0	0:00	0	4:00	1	4:00	1
	Fur Ball at the Holiday Inn	0:00	0	35:00	3	0:00	0	35:00	3
	Fur Ball preparation tasks	0:00	0	0:00	0	0:00	0	0:00	0
	Greeter/Adoption Assistant	0:00	0	0:00	0	0:00	0	0:00	0
	Housekeeping	0:57	1	13:44	3	5:12	3	19:53	3
	Humane Officer Assistant	0:00	0	32:35	1	35:22	2	67:57	2
	IT Technician	259:15	1	252:28	1	244:43	1	756:26	1
	Kitten Foster Care Giver - bottle feeders	0:00	0	18:00	1	0:00	0	18:00	1
	Kitten Foster Care Giver	515:00	9	475:00	3	477:00	5	1,467:00	12
	Medical Assistant	2:05	1	2:52	1	2:00	1	6:57	2
	Open House - Santa Paws	0:00	0	0:00	0	0:00	0	0:00	0
	Photographer	4:03	1	2:00	1	2:46	1	8:49	1
	Rabbit Socialization	10:22	1	9:11	1	9:40	1	29:13	1
	Reception / Greeter	0:00	0	0:00	0	0:00	0	0:00	0
	Social Media	120:00	1	124:00	1	120:00	1	364:00	1
	Team Rimi	0:00	0	0:00	0	0:00	0	0:00	0
	Videographer	2:29	1	3:22	1	2:00	1	7:51	1
	Walk for Wags at Pffifner Park	0:00	0	0:00	0	0:00	0	0:00	0
	Youth Assistant	37:40	20	36:13	22	24:44	18	98:37	36
	Total	1,580:18	123	1,859:01	145	1,590:18	124	5,029:37	216
	Grand total	1,580:18	123	1,859:01	145	1,598:38	124	5,037:57	216

HSPC December 2015



DonorPerfect Statistics

DonorPerfect is software that helps HSPC record information about our donors and patrons. It has been active since the end of August 2013

- All Individual monetary donations has been extracted from our old system and loaded.
- All Business and organization monetary donations has been extracted from our old system and loaded.
- All Fur Ball contributions have been loaded (cash and non-cash gifts)
- All Volunteers have been added to DonorPerfect (current as of Mid November)
- Any person that purchased a Fur Ball raffle ticket, Fur Ball silent auction item or a sticker set for basket raffles have been added to Donor Perfect
- All people who make in-kind donations and sign our gift registry have been loaded into Donor Perfect.
- All mailing lists have been consolidated into Donor Perfect
- All people who have adopted a pet from HSPC in the past 5 years have been loaded into Donor Perfect
- Donor Perfect has been the system of record for all donations since August 2013.

There are 8,254 constituent records in our Donor Perfect database

A new report starts this month (November 2015) – an analysis of solicitation by event and target group.

The following reports from DonorPerfect will provide additional details.

Calendar Year Income Analysis with Gift Splits By GL_CODE for period ending 11/30/2015

Code	Description	Splits	November Gifts	November Amount	NUMBER OF GIFTS			AMOUNT			AVERAGE GIFT		
					YTD	Last Year	%Change	YTD	Last Year	%Change	YTD	Last Year	%Change
1010	Angel Gift - Capital Items												
		\$50.00-99.99	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$88.60</u>	-100.00%	\$0.00	\$88.60	0%
		\$100.00-199.99	0	<u>\$0.00</u>	5	7	-28.57%	<u>\$768.84</u>	<u>\$1,001.13</u>	-23.20%	\$153.77	\$143.02	7.52%
		\$200.00-499.99	0	<u>\$0.00</u>	4	2	100.00%	<u>\$1,156.75</u>	<u>\$565.96</u>	104.39%	\$289.19	\$282.98	2.19%
		\$500.00-999.99	0	<u>\$0.00</u>	1	3	-66.67%	<u>\$858.00</u>	<u>\$2,198.02</u>	-60.96%	\$858.00	\$732.67	17.11%
		\$1,000.00-9999.99	0	<u>\$0.00</u>	1	1	0.00%	<u>\$1,249.99</u>	<u>\$1,395.74</u>	-10.44%	\$1,249.99	\$1,395.74	-10.44%
		Total:	0	<u>\$0.00</u>	11	14	-21.43%	<u>\$4,033.58</u>	<u>\$5,249.45</u>	-23.16%	\$366.69	\$374.96	-2.21%
8065	Angel Gift - Repairs & Maint												
		\$10.00-24.99	0	<u>\$0.00</u>	4	4	0.00%	<u>\$81.55</u>	<u>\$73.12</u>	11.53%	\$20.39	\$18.28	11.53%
		\$25.00-49.99	2	<u>\$71.63</u>	8	2	300.00%	<u>\$278.03</u>	<u>\$54.11</u>	413.82%	\$34.75	\$27.06	28.46%
		\$50.00-99.99	0	<u>\$0.00</u>	6	1	500.00%	<u>\$425.20</u>	<u>\$98.00</u>	333.88%	\$70.87	\$98.00	-27.69%
		\$100.00-199.99	0	<u>\$0.00</u>	2	1	100.00%	<u>\$244.48</u>	<u>\$163.57</u>	49.47%	\$122.24	\$163.57	-25.27%
		\$200.00-499.99	0	<u>\$0.00</u>	2	0	--.-%	<u>\$608.05</u>	<u>\$0.00</u>	--.-%	\$304.03	\$0.00	100.00%
		\$500.00-999.99	0	<u>\$0.00</u>	2	0	--.-%	<u>\$1,679.74</u>	<u>\$0.00</u>	--.-%	\$839.87	\$0.00	100.00%
		\$1,000.00-9999.99	0	<u>\$0.00</u>	1	1	0.00%	<u>\$2,450.00</u>	<u>\$1,068.42</u>	129.31%	\$2,450.00	\$1,068.42	129.31%
		Total:	2	<u>\$71.63</u>	25	9	177.78%	<u>\$5,767.05</u>	<u>\$1,457.22</u>	295.76%	\$230.68	\$161.91	42.47%
8055	Angel Gift Conference												
		\$25.00-49.99	0	<u>\$0.00</u>	1	0	--.-%	<u>\$38.00</u>	<u>\$0.00</u>	--.-%	\$38.00	\$0.00	100.00%
		\$100.00-199.99	2	<u>\$208.60</u>	3	1	200.00%	<u>\$308.60</u>	<u>\$190.68</u>	61.84%	\$102.87	\$190.68	-46.05%
		\$200.00-499.99	1	<u>\$216.90</u>	6	0	--.-%	<u>\$2,020.34</u>	<u>\$0.00</u>	--.-%	\$336.72	\$0.00	100.00%
		\$500.00-999.99	1	<u>\$856.00</u>	5	0	--.-%	<u>\$3,920.40</u>	<u>\$0.00</u>	--.-%	\$784.08	\$0.00	100.00%
		\$1,000.00-9999.99	0	<u>\$0.00</u>	4	1	300.00%	<u>\$6,242.56</u>	<u>\$1,476.04</u>	322.93%	\$1,560.64	\$1,476.04	5.73%
		Total:	4	<u>\$1,281.50</u>	19	2	850.00%	<u>\$12,529.90</u>	<u>\$1,666.72</u>	651.77%	\$659.47	\$833.36	-20.87%
8060	Angel Gift Office Supplies												
		\$10.00-24.99	1	<u>\$12.22</u>	4	0	--.-%	<u>\$61.19</u>	<u>\$0.00</u>	--.-%	\$15.30	\$0.00	100.00%
		\$25.00-49.99	0	<u>\$0.00</u>	4	1	300.00%	<u>\$187.65</u>	<u>\$47.37</u>	296.14%	\$46.91	\$47.37	-0.97%
		\$50.00-99.99	0	<u>\$0.00</u>	5	4	25.00%	<u>\$368.16</u>	<u>\$281.18</u>	30.93%	\$73.63	\$70.30	4.75%
		\$100.00-199.99	0	<u>\$0.00</u>	1	2	-50.00%	<u>\$111.50</u>	<u>\$256.23</u>	-56.48%	\$111.50	\$128.12	-12.97%
		\$200.00-499.99	0	<u>\$0.00</u>	1	1	0.00%	<u>\$385.00</u>	<u>\$239.45</u>	60.79%	\$385.00	\$239.45	60.79%
		\$500.00-999.99	0	<u>\$0.00</u>	1	0	--.-%	<u>\$851.48</u>	<u>\$0.00</u>	--.-%	\$851.48	\$0.00	100.00%
		Total:	1	<u>\$12.22</u>	16	8	100.00%	<u>\$1,964.98</u>	<u>\$824.23</u>	138.40%	\$122.81	\$103.03	19.20%
7060	Angel Gift Subscriptions												
		\$25.00-49.99	1	<u>\$25.00</u>	10	0	--.-%	<u>\$275.84</u>	<u>\$0.00</u>	--.-%	\$27.58	\$0.00	100.00%
		\$50.00-99.99	1	<u>\$50.00</u>	11	7	57.14%	<u>\$550.00</u>	<u>\$350.00</u>	57.14%	\$50.00	\$50.00	0.00%
		\$100.00-199.99	0	<u>\$0.00</u>	2	0	--.-%	<u>\$248.95</u>	<u>\$0.00</u>	--.-%	\$124.48	\$0.00	100.00%
		\$200.00-499.99	0	<u>\$0.00</u>	1	0	--.-%	<u>\$395.00</u>	<u>\$0.00</u>	--.-%	\$395.00	\$0.00	100.00%
		Total:	2	<u>\$75.00</u>	24	7	242.86%	<u>\$1,469.79</u>	<u>\$350.00</u>	319.94%	\$61.24	\$50.00	22.48%
8015	Angel Gift Supplies												
		\$1.00-9.99	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$9.95</u>	-100.00%	\$0.00	\$9.95	0%
		\$10.00-24.99	0	<u>\$0.00</u>	1	1	0.00%	<u>\$17.92</u>	<u>\$22.37</u>	-19.89%	\$17.92	\$22.37	-19.89%

HSPC December 2015

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HSPC December 2015

					NUMBER OF GIFTS			AMOUNT			AVERAGE GIFT		
Code	Description	Splits	November Gifts	November Amount	YTD	Last Year	%Change	YTD	Last Year	%Change	YTD	Last Year	%Change
		\$25.00-49.99	0	<u>\$0.00</u>	6	4	50.00%	<u>\$204.16</u>	<u>\$162.98</u>	25.27%	\$34.03	\$40.75	-16.49%
		\$50.00-99.99	0	<u>\$0.00</u>	11	25	-56.00%	<u>\$798.47</u>	<u>\$1,558.11</u>	-48.75%	\$72.59	\$62.32	16.47%
		\$100.00-199.99	0	<u>\$0.00</u>	6	16	-62.50%	<u>\$927.40</u>	<u>\$2,067.52</u>	-55.14%	\$154.57	\$129.22	19.62%
		\$200.00-499.99	0	<u>\$0.00</u>	2	6	-66.67%	<u>\$609.94</u>	<u>\$1,767.53</u>	-65.49%	\$304.97	\$294.59	3.52%
		\$500.00-999.99	1	<u>\$500.00</u>	2	5	-60.00%	<u>\$1,000.00</u>	<u>\$3,025.82</u>	-66.95%	\$500.00	\$605.16	-17.38%
		\$1,000.00-9999.99	0	<u>\$0.00</u>	0	4	-100.00%	<u>\$0.00</u>	<u>\$5,950.10</u>	-100.00%	\$0.00	\$1,487.53	0%
		Total:	1	<u>\$500.00</u>	28	62	-54.84%	<u>\$3,557.89</u>	<u>\$14,564.38</u>	-75.57%	\$127.07	\$234.91	-45.91%
9410	Appeal Income												
		\$1.00-9.99	0	<u>\$0.00</u>	4	11	-63.64%	<u>\$18.00</u>	<u>\$57.27</u>	-68.57%	\$4.50	\$5.21	-13.57%
		\$10.00-24.99	0	<u>\$0.00</u>	30	45	-33.33%	<u>\$460.00</u>	<u>\$705.00</u>	-34.75%	\$15.33	\$15.67	-2.13%
		\$25.00-49.99	4	<u>\$105.00</u>	119	133	-10.53%	<u>\$3,075.00</u>	<u>\$3,495.00</u>	-12.02%	\$25.84	\$26.28	-1.67%
		\$50.00-99.99	1	<u>\$50.00</u>	63	87	-27.59%	<u>\$3,255.00</u>	<u>\$4,421.00</u>	-26.37%	\$51.67	\$50.82	1.67%
		\$100.00-199.99	2	<u>\$200.00</u>	50	57	-12.28%	<u>\$5,100.00</u>	<u>\$5,700.00</u>	-10.53%	\$102.00	\$100.00	2.00%
		\$200.00-499.99	0	<u>\$0.00</u>	11	12	-8.33%	<u>\$2,450.00</u>	<u>\$2,700.00</u>	-9.26%	\$222.73	\$225.00	-1.01%
		\$500.00-999.99	0	<u>\$0.00</u>	3	4	-25.00%	<u>\$1,500.00</u>	<u>\$2,000.00</u>	-25.00%	\$500.00	\$500.00	0.00%
		\$1,000.00-9999.99	0	<u>\$0.00</u>	2	2	0.00%	<u>\$3,500.00</u>	<u>\$3,500.00</u>	0.00%	\$1,750.00	\$1,750.00	0.00%
		Total:	7	<u>\$355.00</u>	282	351	-19.66%	<u>\$19,358.00</u>	<u>\$22,578.27</u>	-14.26%	\$68.65	\$64.33	6.72%
9029	Business % of sales												
		\$1.00-9.99	1	<u>\$3.53</u>	2	0	--,--%	<u>\$7.96</u>	<u>\$0.00</u>	--,--%	\$3.98	\$0.00	100.00%
		\$25.00-49.99	0	<u>\$0.00</u>	1	3	-66.67%	<u>\$43.35</u>	<u>\$95.93</u>	-54.81%	\$43.35	\$31.98	35.57%
		\$50.00-99.99	0	<u>\$0.00</u>	2	1	100.00%	<u>\$128.90</u>	<u>\$90.00</u>	43.22%	\$64.45	\$90.00	-28.39%
		\$100.00-199.99	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$179.00</u>	-100.00%	\$0.00	\$179.00	0%
		Total:	1	<u>\$3.53</u>	5	5	0.00%	<u>\$180.21</u>	<u>\$364.93</u>	-50.62%	\$36.04	\$72.99	-50.62%
9027	Business Employee/Patron Gifts												
		\$10.00-24.99	0	<u>\$0.00</u>	2	0	--,--%	<u>\$35.50</u>	<u>\$0.00</u>	--,--%	\$17.75	\$0.00	100.00%
		\$25.00-49.99	1	<u>\$49.00</u>	1	0	--,--%	<u>\$49.00</u>	<u>\$0.00</u>	--,--%	\$49.00	\$0.00	100.00%
		\$50.00-99.99	0	<u>\$0.00</u>	3	2	50.00%	<u>\$224.67</u>	<u>\$108.57</u>	106.94%	\$74.89	\$54.29	37.96%
		\$100.00-199.99	1	<u>\$178.00</u>	3	3	0.00%	<u>\$397.63</u>	<u>\$442.08</u>	-10.05%	\$132.54	\$147.36	-10.05%
		\$200.00-499.99	0	<u>\$0.00</u>	2	0	--,--%	<u>\$863.64</u>	<u>\$0.00</u>	--,--%	\$431.82	\$0.00	100.00%
		\$1,000.00-9999.99	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$4,500.00</u>	-100.00%	\$0.00	\$4,500.00	0%
		Total:	2	<u>\$227.00</u>	11	6	83.33%	<u>\$1,570.44</u>	<u>\$5,050.65</u>	-68.91%	\$142.77	\$841.78	-83.04%
9028	Business Matching Gift												
		\$50.00-99.99	0	<u>\$0.00</u>	0	2	-100.00%	<u>\$0.00</u>	<u>\$120.00</u>	-100.00%	\$0.00	\$60.00	0%
		\$100.00-199.99	0	<u>\$0.00</u>	2	0	--,--%	<u>\$230.00</u>	<u>\$0.00</u>	--,--%	\$115.00	\$0.00	100.00%
		\$200.00-499.99	0	<u>\$0.00</u>	2	0	--,--%	<u>\$600.00</u>	<u>\$0.00</u>	--,--%	\$300.00	\$0.00	100.00%
		\$500.00-999.99	0	<u>\$0.00</u>	1	0	--,--%	<u>\$500.00</u>	<u>\$0.00</u>	--,--%	\$500.00	\$0.00	100.00%
		\$1,000.00-9999.99	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$1,250.00</u>	-100.00%	\$0.00	\$1,250.00	0%
		Total:	0	<u>\$0.00</u>	5	3	66.67%	<u>\$1,330.00</u>	<u>\$1,370.00</u>	-2.92%	\$266.00	\$456.67	-41.75%
9030	Business Refund												
		\$25.00-49.99	0	<u>\$0.00</u>	1	0	--,--%	<u>\$25.00</u>	<u>\$0.00</u>	--,--%	\$25.00	\$0.00	100.00%
		\$50.00-99.99	0	<u>\$0.00</u>	1	0	--,--%	<u>\$60.00</u>	<u>\$0.00</u>	--,--%	\$60.00	\$0.00	100.00%
		Total:	0	<u>\$0.00</u>	2	0	--,--%	<u>\$85.00</u>	<u>\$0.00</u>	--,--%	\$42.50	\$0.00	100.00%
9026	Business Sponsored Event												
HSPC December 2015			0	<u>\$0.00</u>	0	2	-100.00%	<u>\$0.00</u>	<u>\$107.00</u>	-100.00%	\$0.00	\$53.50	0%

					NUMBER OF GIFTS			AMOUNT			AVERAGE GIFT		
Code	Description	Splits	November Gifts	November Amount	YTD	Last Year	%Change	YTD	Last Year	%Change	YTD	Last Year	%Change
		\$50.00-99.99											
		\$100.00-199.99	0	\$0.00	0	2	-100.00%	\$0.00	\$204.60	-100.00%	\$0.00	\$102.30	0%
		\$200.00-499.99	0	\$0.00	3	5	-40.00%	\$1,250.00	\$1,582.33	-21.00%	\$416.67	\$316.47	31.66%
		\$1,000.00-9999.99	0	\$0.00	0	2	-100.00%	\$0.00	\$3,105.00	-100.00%	\$0.00	\$1,552.50	0%
		Total:	0	\$0.00	3	11	-72.73%	\$1,250.00	\$4,998.93	-74.99%	\$416.67	\$454.45	-8.31%
9412	Canine Mayor												
		\$1.00-9.99	0	\$0.00	0	28	-100.00%	\$0.00	\$120.00	-100.00%	\$0.00	\$4.29	0%
		\$10.00-24.99	0	\$0.00	0	51	-100.00%	\$0.00	\$739.36	-100.00%	\$0.00	\$14.50	0%
		\$25.00-49.99	0	\$0.00	0	37	-100.00%	\$0.00	\$1,031.00	-100.00%	\$0.00	\$27.86	0%
		\$50.00-99.99	0	\$0.00	0	31	-100.00%	\$0.00	\$1,836.00	-100.00%	\$0.00	\$59.23	0%
		\$100.00-199.99	0	\$0.00	0	35	-100.00%	\$0.00	\$4,027.00	-100.00%	\$0.00	\$115.06	0%
		\$200.00-499.99	0	\$0.00	0	11	-100.00%	\$0.00	\$2,757.00	-100.00%	\$0.00	\$250.64	0%
		\$500.00-999.99	0	\$0.00	0	11	-100.00%	\$0.00	\$5,900.00	-100.00%	\$0.00	\$536.36	0%
		\$1,000.00-9999.99	0	\$0.00	0	4	-100.00%	\$0.00	\$5,000.00	-100.00%	\$0.00	\$1,250.00	0%
		Total:	0	\$0.00	0	208	-100.00%	\$0.00	\$21,410.36	-100.00%	\$0.00	\$102.93	0%
9006	Coin Cans												
		\$10.00-24.99	0	\$0.00	5	1	400.00%	\$95.63	\$15.47	518.16%	\$19.13	\$15.47	23.63%
		\$25.00-49.99	1	\$27.84	11	6	83.33%	\$394.64	\$214.52	83.96%	\$35.88	\$35.75	0.34%
		\$50.00-99.99	4	\$320.90	22	4	450.00%	\$1,608.80	\$259.99	518.79%	\$73.13	\$65.00	12.51%
		\$100.00-199.99	1	\$191.73	10	3	233.33%	\$1,563.84	\$491.47	218.20%	\$156.38	\$163.82	-4.54%
		\$200.00-499.99	1	\$383.37	8	4	100.00%	\$2,597.34	\$1,040.48	149.63%	\$324.67	\$260.12	24.81%
		\$1,000.00-9999.99	0	\$0.00	0	1	-100.00%	\$0.00	\$1,922.60	-100.00%	\$0.00	\$1,922.60	0%
		Total:	7	\$923.84	56	19	194.74%	\$6,260.25	\$3,944.53	58.71%	\$111.79	\$207.61	-46.15%
9403	Commemorative Brick												
		\$50.00-99.99	0	\$0.00	1	0	--,--%	\$50.00	\$0.00	--,--%	\$50.00	\$0.00	100.00%
		\$100.00-199.99	0	\$0.00	4	4	0.00%	\$400.00	\$430.00	-6.98%	\$100.00	\$107.50	-6.98%
		\$200.00-499.99	0	\$0.00	1	1	0.00%	\$200.00	\$300.00	-33.33%	\$200.00	\$300.00	-33.33%
		\$1,000.00-9999.99	0	\$0.00	1	0	--,--%	\$1,000.00	\$0.00	--,--%	\$1,000.00	\$0.00	100.00%
		Total:	0	\$0.00	7	5	40.00%	\$1,650.00	\$730.00	126.03%	\$235.71	\$146.00	61.45%
9413	Commemorative Plaque												
		\$100.00-199.99	0	\$0.00	0	1	-100.00%	\$0.00	\$100.00	-100.00%	\$0.00	\$100.00	0%
		\$200.00-499.99	0	\$0.00	0	1	-100.00%	\$0.00	\$350.00	-100.00%	\$0.00	\$350.00	0%
		Total:	0	\$0.00	0	2	-100.00%	\$0.00	\$450.00	-100.00%	\$0.00	\$225.00	0%
9415	Direct Mail												
		\$1.00-9.99	21	\$87.00	21	0	--,--%	\$87.00	\$0.00	--,--%	\$4.14	\$0.00	100.00%
		\$10.00-24.99	78	\$1,175.00	78	0	--,--%	\$1,175.00	\$0.00	--,--%	\$15.06	\$0.00	100.00%
		\$25.00-49.99	169	\$4,630.00	169	0	--,--%	\$4,630.00	\$0.00	--,--%	\$27.40	\$0.00	100.00%
		\$50.00-99.99	71	\$3,775.00	71	0	--,--%	\$3,775.00	\$0.00	--,--%	\$53.17	\$0.00	100.00%
		\$100.00-199.99	44	\$4,730.00	44	0	--,--%	\$4,730.00	\$0.00	--,--%	\$107.50	\$0.00	100.00%
		\$200.00-499.99	13	\$2,925.00	13	0	--,--%	\$2,925.00	\$0.00	--,--%	\$225.00	\$0.00	100.00%
		\$500.00-999.99	3	\$1,500.00	3	0	--,--%	\$1,500.00	\$0.00	--,--%	\$500.00	\$0.00	100.00%
		\$1,000.00-9999.99	4	\$5,500.00	4	0	--,--%	\$5,500.00	\$0.00	--,--%	\$1,375.00	\$0.00	100.00%
		Total:	403	\$24,322.00	403	0	--,--%	\$24,322.00	\$0.00	--,--%	\$60.35	\$0.00	100.00%
9007	Estate												
		\$500.00-999.99	0	\$0.00	0	1	-100.00%	\$0.00	\$500.00	-100.00%	\$0.00	\$500.00	0%

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					NUMBER OF GIFTS			AMOUNT			AVERAGE GIFT		
Code	Description	Splits	November Gifts	November Amount	YTD	Last Year	%Change	YTD	Last Year	%Change	YTD	Last Year	%Change
		\$1,000.00-9999.99	0	\$0.00	0	1	-100.00%	\$0.00	\$5,545.74	-100.00%	\$0.00	\$5,545.74	0%
		\$10,000.00+	0	\$0.00	1	1	0.00%	\$23,733.69	\$10,333.20	129.68%	\$23,733.69	\$10,333.20	129.68%
		Total:	0	\$0.00	1	3	-66.67%	\$23,733.69	\$16,378.94	44.90%	\$23,733.69	\$5,459.65	334.71%
9404	Extra Gift from thank you												
		\$1.00-9.99	0	\$0.00	0	1	-100.00%	\$0.00	\$7.00	-100.00%	\$0.00	\$7.00	0%
		\$10.00-24.99	2	\$30.00	4	11	-63.64%	\$70.00	\$141.00	-50.35%	\$17.50	\$12.82	36.52%
		\$25.00-49.99	2	\$55.00	60	53	13.21%	\$1,835.00	\$1,583.00	15.92%	\$30.58	\$29.87	2.40%
		\$50.00-99.99	0	\$0.00	16	20	-20.00%	\$800.00	\$1,125.35	-28.91%	\$50.00	\$56.27	-11.14%
		\$100.00-199.99	0	\$0.00	2	4	-50.00%	\$200.00	\$450.00	-55.56%	\$100.00	\$112.50	-11.11%
		\$200.00-499.99	0	\$0.00	0	2	-100.00%	\$0.00	\$400.00	-100.00%	\$0.00	\$200.00	0%
		Total:	4	\$85.00	82	91	-9.89%	\$2,905.00	\$3,706.35	-21.62%	\$35.43	\$40.73	-13.02%
9401	Fill the Van												
		\$25.00-49.99	0	\$0.00	0	1	-100.00%	\$0.00	\$25.00	-100.00%	\$0.00	\$25.00	0%
		\$50.00-99.99	0	\$0.00	1	0	--.-%	\$75.00	\$0.00	--.-%	\$75.00	\$0.00	100.00%
		\$100.00-199.99	0	\$0.00	2	1	100.00%	\$249.21	\$100.00	149.21%	\$124.61	\$100.00	24.61%
		\$200.00-499.99	0	\$0.00	2	2	0.00%	\$749.10	\$689.92	8.58%	\$374.55	\$344.96	8.58%
		\$500.00-999.99	0	\$0.00	2	1	100.00%	\$1,065.57	\$684.22	55.73%	\$532.79	\$684.22	-22.13%
		Total:	0	\$0.00	7	5	40.00%	\$2,138.88	\$1,499.14	42.67%	\$305.55	\$299.83	1.91%
9013	Fur Ball Income												
		\$1.00-9.99	0	\$0.00	0	1	-100.00%	\$0.00	\$5.00	-100.00%	\$0.00	\$5.00	0%
		\$10.00-24.99	0	\$0.00	0	1	-100.00%	\$0.00	\$20.00	-100.00%	\$0.00	\$20.00	0%
		\$25.00-49.99	0	\$0.00	3	2	50.00%	\$110.00	\$63.58	73.01%	\$36.67	\$31.79	15.34%
		\$50.00-99.99	0	\$0.00	6	8	-25.00%	\$310.00	\$440.00	-29.55%	\$51.67	\$55.00	-6.06%
		\$100.00-199.99	0	\$0.00	3	14	-78.57%	\$350.00	\$1,485.00	-76.43%	\$116.67	\$106.07	9.99%
		\$200.00-499.99	0	\$0.00	3	6	-50.00%	\$600.00	\$1,325.68	-54.74%	\$200.00	\$220.95	-9.48%
		\$500.00-999.99	0	\$0.00	0	1	-100.00%	\$0.00	\$565.00	-100.00%	\$0.00	\$565.00	0%
		\$1,000.00-9999.99	0	\$0.00	2	4	-50.00%	\$3,006.01	\$6,519.65	-53.89%	\$1,503.01	\$1,629.91	-7.79%
		\$10,000.00+	0	\$0.00	1	1	0.00%	\$10,569.25	\$10,232.00	3.30%	\$10,569.25	\$10,232.00	3.30%
		Total:	0	\$0.00	18	38	-52.63%	\$14,945.26	\$20,655.91	-27.65%	\$830.29	\$543.58	52.75%
9024	Fur Ball Raffle												
		\$10.00-24.99	0	\$0.00	0	8	-100.00%	\$0.00	\$130.00	-100.00%	\$0.00	\$16.25	0%
		\$25.00-49.99	0	\$0.00	0	5	-100.00%	\$0.00	\$190.00	-100.00%	\$0.00	\$38.00	0%
		\$50.00-99.99	0	\$0.00	0	1	-100.00%	\$0.00	\$60.00	-100.00%	\$0.00	\$60.00	0%
		\$100.00-199.99	0	\$0.00	0	3	-100.00%	\$0.00	\$355.00	-100.00%	\$0.00	\$118.33	0%
		\$1,000.00-9999.99	0	\$0.00	0	1	-100.00%	\$0.00	\$3,685.00	-100.00%	\$0.00	\$3,685.00	0%
		Total:	0	\$0.00	0	18	-100.00%	\$0.00	\$4,420.00	-100.00%	\$0.00	\$245.56	0%
9405	Garage Sale												
		\$1.00-9.99	0	\$0.00	0	1	-100.00%	\$0.00	\$5.00	-100.00%	\$0.00	\$5.00	0%
		\$10.00-24.99	0	\$0.00	0	6	-100.00%	\$0.00	\$90.00	-100.00%	\$0.00	\$15.00	0%
		\$25.00-49.99	0	\$0.00	0	6	-100.00%	\$0.00	\$170.00	-100.00%	\$0.00	\$28.33	0%
		\$50.00-99.99	0	\$0.00	0	2	-100.00%	\$0.00	\$110.00	-100.00%	\$0.00	\$55.00	0%
		\$100.00-199.99	0	\$0.00	0	3	-100.00%	\$0.00	\$335.00	-100.00%	\$0.00	\$111.67	0%
		\$200.00-499.99	0	\$0.00	0	1	-100.00%	\$0.00	\$200.00	-100.00%	\$0.00	\$200.00	0%
		\$500.00-999.99	0	\$0.00	1	1	0.00%	\$971.85	\$919.21	5.73%	\$971.85	\$919.21	5.73%
		\$1,000.00-9999.99	0	\$0.00	0	2	-100.00%	\$0.00	\$4,322.77	-100.00%	\$0.00	\$2,161.39	0%
		Total:	0	\$0.00	1	22	-95.45%	\$971.85	\$6,151.98	-84.20%	\$971.85	\$279.64	247.54%
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					NUMBER OF GIFTS			AMOUNT			AVERAGE GIFT		
Code	Description	Splits	November Gifts	November Amount	YTD	Last Year	%Change	YTD	Last Year	%Change	YTD	Last Year	%Change
8520	Gifts and Donations Income												
		\$1.00-9.99	1	<u>\$2.00</u>	9	5	80.00%	<u>\$35.16</u>	<u>\$25.01</u>	40.58%	\$3.91	\$5.00	-21.90%
		\$10.00-24.99	9	<u>\$135.00</u>	59	66	-10.61%	<u>\$986.41</u>	<u>\$1,014.74</u>	-2.79%	\$16.72	\$15.37	8.74%
		\$25.00-49.99	13	<u>\$402.80</u>	106	66	60.61%	<u>\$3,319.69</u>	<u>\$1,987.26</u>	67.05%	\$31.32	\$30.11	4.01%
		\$50.00-99.99	8	<u>\$500.88</u>	69	65	6.15%	<u>\$3,946.87</u>	<u>\$3,669.87</u>	7.55%	\$57.20	\$56.46	1.31%
		\$100.00-199.99	9	<u>\$950.80</u>	45	38	18.42%	<u>\$4,897.23</u>	<u>\$4,182.89</u>	17.08%	\$108.83	\$110.08	-1.13%
		\$200.00-499.99	4	<u>\$1,075.00</u>	25	30	-16.67%	<u>\$6,389.53</u>	<u>\$7,410.00</u>	-13.77%	\$255.58	\$247.00	3.47%
		\$500.00-999.99	0	<u>\$0.00</u>	9	3	200.00%	<u>\$5,767.59</u>	<u>\$1,581.00</u>	264.81%	\$640.84	\$527.00	21.60%
		\$1,000.00-9999.99	0	<u>\$0.00</u>	7	9	-22.22%	<u>\$15,500.00</u>	<u>\$27,000.00</u>	-42.59%	\$2,214.29	\$3,000.00	-26.19%
		Total:	44	<u>\$3,066.48</u>	329	282	16.67%	<u>\$40,842.48</u>	<u>\$46,870.77</u>	-12.86%	\$124.14	\$166.21	-25.31%
9305	Golf Outing - Extra Gifts												
		\$50.00-99.99	0	<u>\$0.00</u>	2	0	--.-%	<u>\$110.00</u>	<u>\$0.00</u>	--.-%	\$55.00	\$0.00	100.00%
		Total:	0	<u>\$0.00</u>	2	0	--.-%	<u>\$110.00</u>	<u>\$0.00</u>	--.-%	\$55.00	\$0.00	100.00%
9105	Golf Outing - Registration												
		\$100.00-199.99	0	<u>\$0.00</u>	17	0	--.-%	<u>\$2,150.00</u>	<u>\$0.00</u>	--.-%	\$126.47	\$0.00	100.00%
		\$200.00-499.99	0	<u>\$0.00</u>	5	0	--.-%	<u>\$1,425.00</u>	<u>\$0.00</u>	--.-%	\$285.00	\$0.00	100.00%
		\$500.00-999.99	0	<u>\$0.00</u>	13	0	--.-%	<u>\$6,895.00</u>	<u>\$0.00</u>	--.-%	\$530.38	\$0.00	100.00%
		\$1,000.00-9999.99	0	<u>\$0.00</u>	1	0	--.-%	<u>\$4,352.00</u>	<u>\$0.00</u>	--.-%	\$4,352.00	\$0.00	100.00%
		Total:	0	<u>\$0.00</u>	36	0	--.-%	<u>\$14,822.00</u>	<u>\$0.00</u>	--.-%	\$411.72	\$0.00	100.00%
9005	Golf Outing - Sponsorship												
		\$10.00-24.99	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$20.00</u>	-100.00%	\$0.00	\$20.00	0%
		\$25.00-49.99	0	<u>\$0.00</u>	0	3	-100.00%	<u>\$0.00</u>	<u>\$120.00</u>	-100.00%	\$0.00	\$40.00	0%
		\$50.00-99.99	0	<u>\$0.00</u>	0	5	-100.00%	<u>\$0.00</u>	<u>\$370.00</u>	-100.00%	\$0.00	\$74.00	0%
		\$100.00-199.99	0	<u>\$0.00</u>	1	11	-90.91%	<u>\$150.00</u>	<u>\$1,482.00</u>	-89.88%	\$150.00	\$134.73	11.34%
		\$200.00-499.99	0	<u>\$0.00</u>	11	33	-66.67%	<u>\$2,325.00</u>	<u>\$7,860.00</u>	-70.42%	\$211.36	\$238.18	-11.26%
		\$500.00-999.99	0	<u>\$0.00</u>	5	1	400.00%	<u>\$3,200.00</u>	<u>\$840.00</u>	280.95%	\$640.00	\$840.00	-23.81%
		\$1,000.00-9999.99	0	<u>\$0.00</u>	3	2	50.00%	<u>\$7,800.00</u>	<u>\$7,065.00</u>	10.40%	\$2,600.00	\$3,532.50	-26.40%
		Total:	0	<u>\$0.00</u>	20	56	-64.29%	<u>\$13,475.00</u>	<u>\$17,757.00</u>	-24.11%	\$673.75	\$317.09	112.48%
8530	Honorarium Income												
		\$10.00-24.99	0	<u>\$0.00</u>	4	1	300.00%	<u>\$50.00</u>	<u>\$10.00</u>	400.00%	\$12.50	\$10.00	25.00%
		\$25.00-49.99	0	<u>\$0.00</u>	7	1	600.00%	<u>\$220.00</u>	<u>\$25.00</u>	780.00%	\$31.43	\$25.00	25.71%
		\$50.00-99.99	0	<u>\$0.00</u>	4	5	-20.00%	<u>\$210.00</u>	<u>\$267.56</u>	-21.51%	\$52.50	\$53.51	-1.89%
		\$100.00-199.99	0	<u>\$0.00</u>	3	3	0.00%	<u>\$370.00</u>	<u>\$350.00</u>	5.71%	\$123.33	\$116.67	5.71%
		\$200.00-499.99	0	<u>\$0.00</u>	2	2	0.00%	<u>\$500.00</u>	<u>\$550.00</u>	-9.09%	\$250.00	\$275.00	-9.09%
		\$1,000.00-9999.99	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$2,500.00</u>	-100.00%	\$0.00	\$2,500.00	0%
		Total:	0	<u>\$0.00</u>	20	13	53.85%	<u>\$1,350.00</u>	<u>\$3,702.56</u>	-63.54%	\$67.50	\$284.81	-76.30%
8070	Medical Equipment												
		\$50.00-99.99	0	<u>\$0.00</u>	1	0	--.-%	<u>\$55.00</u>	<u>\$0.00</u>	--.-%	\$55.00	\$0.00	100.00%
		\$1,000.00-9999.99	0	<u>\$0.00</u>	0	2	-100.00%	<u>\$0.00</u>	<u>\$4,000.00</u>	-100.00%	\$0.00	\$2,000.00	0%
		\$10,000.00+	0	<u>\$0.00</u>	1	0	--.-%	<u>\$11,000.00</u>	<u>\$0.00</u>	--.-%	\$11,000.00	\$0.00	100.00%
		Total:	0	<u>\$0.00</u>	2	2	0.00%	<u>\$11,055.00</u>	<u>\$4,000.00</u>	176.38%	\$5,527.50	\$2,000.00	176.38%
8900	Medical Services												
		\$25.00-49.99	0	<u>\$0.00</u>	1	0	--.-%	<u>\$30.00</u>	<u>\$0.00</u>	--.-%	\$30.00	\$0.00	100.00%

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					NUMBER OF GIFTS			AMOUNT			AVERAGE GIFT		
Code	Description	Splits	November Gifts	November Amount	YTD	Last Year	%Change	YTD	Last Year	%Change	YTD	Last Year	%Change
		\$50.00-99.99	0	<u>\$0.00</u>	1	0	--,--%	<u>\$60.00</u>	<u>\$0.00</u>	--,--%	\$60.00	\$0.00	100.00%
		\$200.00-499.99	0	<u>\$0.00</u>	1	0	--,--%	<u>\$200.00</u>	<u>\$0.00</u>	--,--%	\$200.00	\$0.00	100.00%
		Total:	0	<u>\$0.00</u>	3	0	--,--%	<u>\$290.00</u>	<u>\$0.00</u>	--,--%	\$96.67	\$0.00	100.00%
9001	Memorial Income												
		\$10.00-24.99	1	<u>\$15.00</u>	25	14	78.57%	<u>\$440.00</u>	<u>\$250.00</u>	76.00%	\$17.60	\$17.86	-1.44%
		\$25.00-49.99	3	<u>\$80.00</u>	39	32	21.88%	<u>\$1,130.00</u>	<u>\$910.00</u>	24.18%	\$28.97	\$28.44	1.89%
		\$50.00-99.99	1	<u>\$50.00</u>	44	19	131.58%	<u>\$2,380.00</u>	<u>\$970.00</u>	145.36%	\$54.09	\$51.05	5.95%
		\$100.00-199.99	0	<u>\$0.00</u>	10	13	-23.08%	<u>\$1,050.00</u>	<u>\$1,350.00</u>	-22.22%	\$105.00	\$103.85	1.11%
		\$200.00-499.99	0	<u>\$0.00</u>	4	6	-33.33%	<u>\$1,182.50</u>	<u>\$1,522.50</u>	-22.33%	\$295.63	\$253.75	16.50%
		\$500.00-999.99	0	<u>\$0.00</u>	1	3	-66.67%	<u>\$500.00</u>	<u>\$1,500.00</u>	-66.67%	\$500.00	\$500.00	0.00%
		\$1,000.00-9999.99	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$1,000.00</u>	-100.00%	\$0.00	\$1,000.00	0%
		Total:	5	<u>\$145.00</u>	123	88	39.77%	<u>\$6,682.50</u>	<u>\$7,502.50</u>	-10.93%	\$54.33	\$85.26	-36.27%
9400	Miscellaneous Income												
		\$50.00-99.99	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$85.00</u>	-100.00%	\$0.00	\$85.00	0%
		\$100.00-199.99	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$150.00</u>	-100.00%	\$0.00	\$150.00	0%
		Total:	0	<u>\$0.00</u>	0	2	-100.00%	<u>\$0.00</u>	<u>\$235.00</u>	-100.00%	\$0.00	\$117.50	0%
9411	Newsletter Gift												
		\$1.00-9.99	0	<u>\$0.00</u>	0	2	-100.00%	<u>\$0.00</u>	<u>\$7.00</u>	-100.00%	\$0.00	\$3.50	0%
		\$10.00-24.99	0	<u>\$0.00</u>	20	15	33.33%	<u>\$305.00</u>	<u>\$225.00</u>	35.56%	\$15.25	\$15.00	1.67%
		\$25.00-49.99	0	<u>\$0.00</u>	52	50	4.00%	<u>\$1,320.00</u>	<u>\$1,290.00</u>	2.33%	\$25.38	\$25.80	-1.61%
		\$50.00-99.99	0	<u>\$0.00</u>	35	27	29.63%	<u>\$1,750.00</u>	<u>\$1,400.00</u>	25.00%	\$50.00	\$51.85	-3.57%
		\$100.00-199.99	0	<u>\$0.00</u>	18	14	28.57%	<u>\$1,922.25</u>	<u>\$1,410.00</u>	36.33%	\$106.79	\$100.71	6.03%
		\$200.00-499.99	0	<u>\$0.00</u>	10	5	100.00%	<u>\$2,400.00</u>	<u>\$1,150.00</u>	108.70%	\$240.00	\$230.00	4.35%
		\$1,000.00-9999.99	0	<u>\$0.00</u>	1	0	--,--%	<u>\$1,000.00</u>	<u>\$0.00</u>	--,--%	\$1,000.00	\$0.00	100.00%
		Total:	0	<u>\$0.00</u>	136	113	20.35%	<u>\$8,697.25</u>	<u>\$5,482.00</u>	58.65%	\$63.95	\$48.51	31.82%
9025	Opening of Sentry Golf Course												
		\$100.00-199.99	0	<u>\$0.00</u>	0	41	-100.00%	<u>\$0.00</u>	<u>\$4,100.00</u>	-100.00%	\$0.00	\$100.00	0%
		\$200.00-499.99	0	<u>\$0.00</u>	0	4	-100.00%	<u>\$0.00</u>	<u>\$1,000.00</u>	-100.00%	\$0.00	\$250.00	0%
		\$500.00-999.99	0	<u>\$0.00</u>	0	2	-100.00%	<u>\$0.00</u>	<u>\$1,400.00</u>	-100.00%	\$0.00	\$700.00	0%
		\$1,000.00-9999.99	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$6,300.00</u>	-100.00%	\$0.00	\$6,300.00	0%
		Total:	0	<u>\$0.00</u>	0	48	-100.00%	<u>\$0.00</u>	<u>\$12,800.00</u>	-100.00%	\$0.00	\$266.67	0%
9003	PAWS Income												
		\$10.00-24.99	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$10.00</u>	-100.00%	\$0.00	\$10.00	0%
		Total:	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$10.00</u>	-100.00%	\$0.00	\$10.00	0%
9031	Personal Fund Raiser												
		\$50.00-99.99	0	<u>\$0.00</u>	1	0	--,--%	<u>\$53.00</u>	<u>\$0.00</u>	--,--%	\$53.00	\$0.00	100.00%
		Total:	0	<u>\$0.00</u>	1	0	--,--%	<u>\$53.00</u>	<u>\$0.00</u>	--,--%	\$53.00	\$0.00	100.00%
9402	Sentry Cares												
		\$25.00-49.99	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$45.00</u>	-100.00%	\$0.00	\$45.00	0%
		\$50.00-99.99	0	<u>\$0.00</u>	1	0	--,--%	<u>\$50.00</u>	<u>\$0.00</u>	--,--%	\$50.00	\$0.00	100.00%
		\$100.00-199.99	0	<u>\$0.00</u>	3	2	50.00%	<u>\$300.00</u>	<u>\$250.00</u>	20.00%	\$100.00	\$125.00	-20.00%
		\$200.00-499.99	0	<u>\$0.00</u>	1	0	--,--%	<u>\$250.00</u>	<u>\$0.00</u>	--,--%	\$250.00	\$0.00	100.00%
		Total:	0	<u>\$0.00</u>	5	3	66.67%	<u>\$600.00</u>	<u>\$295.00</u>	103.39%	\$120.00	\$98.33	22.03%
9004	Spay & Neuter Income												
HSPC December 2015							38				HSPC December 2015		

					NUMBER OF GIFTS			AMOUNT			AVERAGE GIFT		
Code	Description	Splits	November Gifts	November Amount	YTD	Last Year	%Change	YTD	Last Year	%Change	YTD	Last Year	%Change
		\$25.00-49.99	0	<u>\$0.00</u>	1	3	-66.67%	<u>\$25.00</u>	<u>\$95.50</u>	-73.82%	\$25.00	\$31.83	-21.47%
		\$50.00-99.99	1	<u>\$75.00</u>	10	4	150.00%	<u>\$590.00</u>	<u>\$225.00</u>	162.22%	\$59.00	\$56.25	4.89%
		\$100.00-199.99	1	<u>\$150.00</u>	2	2	0.00%	<u>\$275.00</u>	<u>\$200.00</u>	37.50%	\$137.50	\$100.00	37.50%
		\$200.00-499.99	0	<u>\$0.00</u>	1	2	-50.00%	<u>\$400.00</u>	<u>\$500.00</u>	-20.00%	\$400.00	\$250.00	60.00%
		\$500.00-999.99	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$600.00</u>	-100.00%	\$0.00	\$600.00	0%
		\$1,000.00-9999.99	0	<u>\$0.00</u>	0	1	-100.00%	<u>\$0.00</u>	<u>\$1,000.00</u>	-100.00%	\$0.00	\$1,000.00	0%
		Total:	2	<u>\$225.00</u>	14	13	7.69%	<u>\$1,290.00</u>	<u>\$2,620.50</u>	-50.77%	\$92.14	\$201.58	-54.29%
9050	Telemarketing												
		\$1.00-9.99	0	<u>\$0.00</u>	10	0	--.-%	<u>\$50.00</u>	<u>\$0.00</u>	--.-%	\$5.00	\$0.00	100.00%
		\$10.00-24.99	24	<u>\$415.00</u>	144	0	--.-%	<u>\$2,270.00</u>	<u>\$0.00</u>	--.-%	\$15.76	\$0.00	100.00%
		\$25.00-49.99	13	<u>\$330.00</u>	129	0	--.-%	<u>\$3,495.00</u>	<u>\$0.00</u>	--.-%	\$27.09	\$0.00	100.00%
		\$50.00-99.99	5	<u>\$250.00</u>	46	0	--.-%	<u>\$2,360.00</u>	<u>\$0.00</u>	--.-%	\$51.30	\$0.00	100.00%
		\$100.00-199.99	5	<u>\$550.00</u>	27	0	--.-%	<u>\$2,880.00</u>	<u>\$0.00</u>	--.-%	\$106.67	\$0.00	100.00%
		\$200.00-499.99	1	<u>\$200.00</u>	2	0	--.-%	<u>\$450.00</u>	<u>\$0.00</u>	--.-%	\$225.00	\$0.00	100.00%
		Total:	48	<u>\$1,745.00</u>	358	0	--.-%	<u>\$11,505.00</u>	<u>\$0.00</u>	--.-%	\$32.14	\$0.00	100.00%
9323	Walk for Wags - Extra Gift												
		\$1.00-9.99	0	<u>\$0.00</u>	3	0	--.-%	<u>\$10.85</u>	<u>\$0.00</u>	--.-%	\$3.62	\$0.00	100.00%
		\$10.00-24.99	0	<u>\$0.00</u>	8	0	--.-%	<u>\$140.00</u>	<u>\$0.00</u>	--.-%	\$17.50	\$0.00	100.00%
		\$25.00-49.99	0	<u>\$0.00</u>	12	0	--.-%	<u>\$325.00</u>	<u>\$0.00</u>	--.-%	\$27.08	\$0.00	100.00%
		\$50.00-99.99	0	<u>\$0.00</u>	4	0	--.-%	<u>\$240.00</u>	<u>\$0.00</u>	--.-%	\$60.00	\$0.00	100.00%
		\$100.00-199.99	0	<u>\$0.00</u>	1	0	--.-%	<u>\$100.00</u>	<u>\$0.00</u>	--.-%	\$100.00	\$0.00	100.00%
		\$1,000.00-9999.99	0	<u>\$0.00</u>	1	0	--.-%	<u>\$3,614.00</u>	<u>\$0.00</u>	--.-%	\$3,614.00	\$0.00	100.00%
		Total:	0	<u>\$0.00</u>	29	0	--.-%	<u>\$4,429.85</u>	<u>\$0.00</u>	--.-%	\$152.75	\$0.00	100.00%
9123	Walk for Wags - Registration												
		\$25.00-49.99	0	<u>\$0.00</u>	43	2	2,050.00%	<u>\$1,695.00</u>	<u>\$75.00</u>	2,160.00%	\$39.42	\$37.50	5.12%
		\$50.00-99.99	0	<u>\$0.00</u>	23	0	--.-%	<u>\$1,590.00</u>	<u>\$0.00</u>	--.-%	\$69.13	\$0.00	100.00%
		\$100.00-199.99	0	<u>\$0.00</u>	6	0	--.-%	<u>\$645.00</u>	<u>\$0.00</u>	--.-%	\$107.50	\$0.00	100.00%
		\$200.00-499.99	0	<u>\$0.00</u>	1	0	--.-%	<u>\$200.00</u>	<u>\$0.00</u>	--.-%	\$200.00	\$0.00	100.00%
		Total:	0	<u>\$0.00</u>	73	2	3,550.00%	<u>\$4,130.00</u>	<u>\$75.00</u>	5,406.67%	\$56.58	\$37.50	50.87%
9023	Walk for Wags - Sponsorship												
		\$1.00-9.99	0	<u>\$0.00</u>	0	3	-100.00%	<u>\$0.00</u>	<u>\$16.00</u>	-100.00%	\$0.00	\$5.33	0%
		\$10.00-24.99	0	<u>\$0.00</u>	0	17	-100.00%	<u>\$0.00</u>	<u>\$240.00</u>	-100.00%	\$0.00	\$14.12	0%
		\$25.00-49.99	0	<u>\$0.00</u>	2	75	-97.33%	<u>\$60.00</u>	<u>\$2,445.00</u>	-97.55%	\$30.00	\$32.60	-7.98%
		\$50.00-99.99	0	<u>\$0.00</u>	8	32	-75.00%	<u>\$400.00</u>	<u>\$2,067.00</u>	-80.65%	\$50.00	\$64.59	-22.59%
		\$100.00-199.99	0	<u>\$0.00</u>	1	15	-93.33%	<u>\$100.00</u>	<u>\$1,790.00</u>	-94.41%	\$100.00	\$119.33	-16.20%
		\$200.00-499.99	0	<u>\$0.00</u>	1	13	-92.31%	<u>\$250.00</u>	<u>\$3,147.00</u>	-92.06%	\$250.00	\$242.08	3.27%
		\$500.00-999.99	0	<u>\$0.00</u>	8	2	300.00%	<u>\$4,000.00</u>	<u>\$1,000.00</u>	300.00%	\$500.00	\$500.00	0.00%
		\$1,000.00-9999.99	0	<u>\$0.00</u>	1	1	0.00%	<u>\$5,000.00</u>	<u>\$1,021.00</u>	389.72%	\$5,000.00	\$1,021.00	389.72%
		Total:	0	<u>\$0.00</u>	21	158	-86.71%	<u>\$9,810.00</u>	<u>\$11,726.00</u>	-16.34%	\$467.14	\$74.22	529.44%
GRAND TOTAL:		533	\$33,038.20	2178	1670	30.42%	\$259,165.85	\$250,898.32	3.30%	\$118.99	\$150.24	-20.80%	

Calendar — Multi-Year Trend Analysis
12/5/2015

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
2010	Gifts: 113 \$17,223.94 \$152.42	Gifts: 83 \$7,094.03 \$85.47	Gifts: 53 \$3,739.70 \$70.56	Gifts: 37 \$4,086.13 \$110.44	Gifts: 43 \$3,782.38 \$87.96	Gifts: 54 \$21,485.11 \$397.87	Gifts: 48 \$3,967.59 \$82.66	Gifts: 69 \$6,831.80 \$99.01	Gifts: 106 \$18,877.40 \$178.09	Gifts: 59 \$5,242.94 \$88.86	Gifts: 127 \$9,287.26 \$73.13	Gifts: 379 \$24,803.40 \$65.44	Gifts: 1171 \$126,421.68 \$107.96
2011	Gifts: 97 \$17,445.44 \$179.85	Gifts: 63 \$5,276.25 \$83.75	Gifts: 46 \$11,546.66 \$251.01	Gifts: 52 \$14,701.69 \$282.72	Gifts: 53 \$4,235.70 \$79.92	Gifts: 45 \$8,578.99 \$190.64	Gifts: 46 \$4,241.53 \$92.21	Gifts: 74 \$7,148.32 \$96.60	Gifts: 53 \$13,788.92 \$260.17	Gifts: 68 \$7,970.33 \$117.21	Gifts: 247 \$18,769.39 \$75.99	Gifts: 358 \$25,666.86 \$71.70	Gifts: 1202 \$139,370.08 \$115.95
2012	Gifts: 73 \$7,277.48 \$99.69	Gifts: 44 \$3,302.80 \$75.06	Gifts: 39 \$2,432.30 \$62.37	Gifts: 46 \$12,273.64 \$266.82	Gifts: 35 \$4,663.30 \$133.24	Gifts: 109 \$17,246.86 \$158.23	Gifts: 69 \$5,837.29 \$84.60	Gifts: 65 \$10,696.47 \$164.56	Gifts: 56 \$15,391.28 \$274.84	Gifts: 85 \$14,626.64 \$172.08	Gifts: 53 \$5,264.50 \$99.33	Gifts: 358 \$34,367.10 \$96.00	Gifts: 1032 \$133,379.66 \$129.24
2013	Gifts: 191 \$17,228.47 \$90.20	Gifts: 63 \$4,487.32 \$71.23	Gifts: 69 \$8,250.77 \$119.58	Gifts: 80 \$73,295.02 \$916.19	Gifts: 70 \$18,438.15 \$263.40	Gifts: 191 \$15,266.08 \$79.93	Gifts: 90 \$17,784.86 \$197.61	Gifts: 66 \$14,608.57 \$221.34	Gifts: 292 \$35,263.87 \$120.77	Gifts: 145 \$20,784.21 \$143.34	Gifts: 303 \$15,234.14 \$50.28	Gifts: 434 \$56,901.20 \$131.11	Gifts: 1994 \$297,542.66 \$149.22
2014	Gifts: 94 \$10,530.81 \$112.03	Gifts: 62 \$8,662.43 \$139.72	Gifts: 48 \$9,591.26 \$199.82	Gifts: 150 \$20,592.37 \$137.28	Gifts: 227 \$27,986.18 \$123.29	Gifts: 474 \$43,275.26 \$91.30	Gifts: 162 \$17,958.31 \$110.85	Gifts: 116 \$24,616.58 \$212.21	Gifts: 256 \$28,805.94 \$112.52	Gifts: 278 \$44,618.98 \$160.50	Gifts: 81 \$14,260.20 \$176.05	Gifts: 582 \$59,812.33 \$102.77	Gifts: 2530 \$310,710.65 \$122.81
2015	Gifts: 85 \$10,310.93 \$121.31	Gifts: 55 \$3,635.43 \$66.10	Gifts: 147 \$39,617.14 \$269.50	Gifts: 138 \$37,635.45 \$272.72	Gifts: 145 \$17,930.53 \$123.66	Gifts: 236 \$25,911.23 \$109.79	Gifts: 97 \$14,387.86 \$148.33	Gifts: 271 \$23,753.02 \$87.65	Gifts: 260 \$19,121.07 \$73.54	Gifts: 412 \$33,824.99 \$82.10	Gifts: 558 \$33,038.20 \$59.21	Gifts: 64 \$3,207.51 \$50.12	Gifts: 2468 \$262,373.36 \$106.31

Summary	
Total Donors	3,962
Total Gifts	10,397
Total Amount	\$1,269,798.09
Avg Amount	\$122.13

Gift Listing
11/01/2015 to 11/30/2015

Date	GL Code	Amount
11/2/2015	Direct Mail	\$100.00
11/3/2015	Coin Cans	\$191.73
11/3/2015	Telemarketing	\$200.00
11/3/2015	Gifts and Donations Income	\$100.00
11/4/2015	Direct Mail	\$100.00
11/4/2015	Direct Mail	\$100.00
11/6/2015	Direct Mail	\$200.00
11/6/2015	Direct Mail	\$100.00
11/6/2015	Direct Mail	\$200.00
11/6/2015	Direct Mail	\$100.00
11/6/2015	Telemarketing	\$150.00
11/6/2015	Direct Mail	\$100.00
11/6/2015	Direct Mail	\$150.00
11/6/2015	Direct Mail	\$100.00
11/9/2015	Gifts and Donations Income	\$100.00
11/10/2015	Gifts and Donations Income	\$200.00
11/10/2015	Direct Mail	\$100.00
11/11/2015	Coin Cans	\$383.37
11/11/2015	Appeal Income	\$100.00
11/11/2015	Direct Mail	\$150.00
11/11/2015	Direct Mail	\$1,000.00
11/11/2015	Direct Mail	\$100.00
11/11/2015	Telemarketing	\$100.00
11/11/2015	Direct Mail	\$150.00
11/11/2015	Direct Mail	\$1,000.00
11/11/2015	Direct Mail	\$200.00
11/11/2015	Direct Mail	\$100.00
11/12/2015	Direct Mail	\$100.00
11/12/2015	Direct Mail	\$100.00
11/12/2015	Direct Mail	\$100.00
11/12/2015	Angel Gift Supplies	\$500.00
11/12/2015	Direct Mail	\$100.00
11/12/2015	Direct Mail	\$100.00
11/12/2015	Direct Mail	\$250.00
11/12/2015	Direct Mail	\$100.00
11/12/2015	Direct Mail	\$120.00
11/12/2015	Direct Mail	\$100.00
11/12/2015	Direct Mail	\$250.00
11/12/2015	Direct Mail	\$100.00

11/12/2015	Direct Mail	\$150.00
11/12/2015	Direct Mail	\$100.00
11/12/2015	Direct Mail	\$150.00
11/12/2015	Direct Mail	\$100.00
11/20/2015	Direct Mail	\$275.00
11/20/2015	Telemarketing	\$100.00
11/20/2015	Direct Mail	\$500.00
11/20/2015	Appeal Income	\$100.00
11/20/2015	Direct Mail	\$1,000.00
11/20/2015	Direct Mail	\$100.00
11/20/2015	Direct Mail	\$200.00
11/20/2015	Direct Mail	\$100.00
11/20/2015	Direct Mail	\$100.00
11/21/2015	Direct Mail	\$200.00
11/21/2015	Gifts and Donations Income	\$275.00
11/21/2015	Gifts and Donations Income	\$100.00
11/21/2015	Gifts and Donations Income	\$350.00
11/21/2015	Gifts and Donations Income	\$100.00
11/21/2015	Direct Mail	\$500.00
11/21/2015	Gifts and Donations Income	\$100.00
11/21/2015	Business Employee/Patron Gifts	\$178.00
11/21/2015	Direct Mail	\$200.00
11/22/2015	Direct Mail	\$100.00
11/23/2015	Telemarketing	\$100.00
11/26/2015	Direct Mail	\$100.00
11/26/2015	Direct Mail	\$100.00
11/26/2015	Direct Mail	\$100.00
11/26/2015	Direct Mail	\$150.00
11/26/2015	Direct Mail	\$500.00
11/26/2015	Telemarketing	\$100.00
11/26/2015	Direct Mail	\$250.00
11/26/2015	Direct Mail	\$100.00
11/26/2015	Direct Mail	\$100.00
11/26/2015	Direct Mail	\$100.00
11/26/2015	Gifts and Donations Income	\$250.00
11/27/2015	Gifts and Donations Income	\$100.00
11/27/2015	Spay & Neuter Income	\$150.00
11/27/2015	Gifts and Donations Income	\$136.70
11/29/2015	Gifts and Donations Income	\$100.00
11/29/2015	Direct Mail	\$200.00
11/29/2015	Direct Mail	\$100.00
11/29/2015	Direct Mail	\$100.00
11/29/2015	Direct Mail	\$100.00
11/29/2015	Direct Mail	\$110.00

11/30/2015	Direct Mail	\$100.00
11/30/2015	Gifts and Donations Income	\$114.10
11/30/2015	Direct Mail	\$300.00
11/30/2015	Direct Mail	\$100.00
11/30/2015	Angel Gift Conference	\$856.00
11/30/2015	Angel Gift Conference	\$216.90
11/30/2015	Angel Gift Conference	\$100.00
11/30/2015	Angel Gift Conference	\$108.60
11/30/2015	Direct Mail	\$100.00
11/30/2015	Direct Mail	\$2,500.00
11/30/2015	Direct Mail	\$200.00
Grand Total		\$20,315.40

Solicitation Report for 01/01/2013 thru 12/5/2015																			
Date	Code	Description	Mailed	# of Replied Donors	% of Responses	# of Gifts	% of Gifts	Total Revenue	Avg. Gift	Printing	Other	Total	Net Revenue	Total Revenue Per \$ Spent	Cost per 1000	Revenue per 1000	Goal	Variance (Total Revenue To Goal)	
																		\$	%
			REVENUE							EXPENSES				RATIOS			GOAL		
	NO CODE		0	1794	0	3605		\$595,822.97	\$165.28	\$0.00	\$0.00	\$0.00	\$595,822.97		N/A	N/A	\$0.00	\$595,822.97	
11/09/2015	15KDDH	15KDDH - Home For The Holidays - Donor Reminder	1980	82	4.14	82	4.14	\$5,589.00	\$68.16	\$772.20	\$340.56	\$1,112.76	\$4,476.24	\$5.02	\$562.12	\$2,822.73	\$0.00	\$5,589.00	
10/26/2015	15KDGF	15KDGF - Home For The Holidays - Donors	2022	147	7.27	147	7.27	\$13,536.00	\$92.08	\$788.58	\$608.00	\$1,396.58	\$12,139.42	\$9.69	\$690.90	\$6,694.36	\$0.00	\$13,536.00	
10/26/2015	15KHSG	15KHSG - Home For The Holidays - House Prospects	460	10	2.17	10	2.17	\$360.00	\$36.00	\$179.40	\$79.12	\$258.52	\$101.48	\$1.39	\$563.04	\$782.61	\$0.00	\$360.00	
10/26/2015	15KLSG	15KLSG - Home For The Holidays - Very Lapsed Donors	364	6	1.65	6	1.65	\$170.00	\$28.33	\$141.96	\$62.61	\$204.57	\$-34.57	\$0.83	\$563.19	\$467.03	\$0.00	\$170.00	
10/26/2015	15KPSG	15KPSG - Home For The Holidays - Prospects	15006	179	1.19	180	1.20	\$5,632.00	\$31.29	\$5,852.34	\$2,581.03	\$8,433.37	\$-2,801.37	\$0.67	\$561.98	\$375.32	\$0.00	\$5,632.00	
10/26/2015	15KRGF	15KRGF - Home For The Holidays - Recently Lapsed Donors	466	13	2.79	13	2.79	\$1,045.00	\$80.38	\$181.74	\$80.15	\$261.89	\$783.11	\$3.99	\$562.23	\$2,242.49	\$0.00	\$1,045.00	
	FB2014	FB2014 - Fur Ball 2014	0	146	0	189		\$25,045.91	\$132.52	\$0.00	\$4,035.00	\$4,035.00	\$21,010.91	\$6.21	N/A	N/A	\$22,000.00	\$3,045.91	13.85
	FF2015	FF2015 - Fur Fest 2015	0	72	0	106		\$15,025.26	\$141.75	\$0.00	\$1,121.00	\$1,121.00	\$13,904.26	\$13.40	N/A	N/A	\$25,000.00	\$9,974.74	39.90
	GO2014	GO2014 - Golf Open 2014	0	66	0	71		\$17,757.00	\$250.10	\$0.00	\$5,609.00	\$5,609.00	\$12,148.00	\$3.17	N/A	N/A	\$20,000.00	\$2,243.00	11.22
	GO2015	GO2015 - Golf Open 2015	0	67	0	77		\$28,407.00	\$368.92	\$0.00	\$14,456.00	\$14,456.00	\$13,951.00	\$1.97	N/A	N/A	\$25,000.00	\$3,407.00	13.63
	GW2015	GW2015 - Gateway Telemarketing	5483	360	6.57	365	6.66	\$11,640.00	\$31.89	\$7,025.00	\$400.00	\$7,425.00	\$4,215.00	\$1.57	\$1,354.19	\$2,122.93	\$5,000.00	\$6,640.00	132.80
	SA2013	SA2013 - Sumer Appeal 2013	30000	303	1.01	314	1.05	\$20,505.00	\$65.30	\$1,000.00	\$5,000.00	\$6,000.00	\$14,505.00	\$3.42	\$200.00	\$683.50	\$15,000.00	\$5,505.00	36.70
	SA2014	SA2014 - Summer Appeal 2014	1100	224	20.36	226	20.55	\$19,327.27	\$85.52	\$120.00	\$300.00	\$420.00	\$18,907.27	\$46.02	\$381.82	\$17,570.00	\$0.00	\$19,327.27	
	SA2015	SA2015 - Summer Appeal	5065	217	4.28	217	4.28	\$15,133.00	\$69.74	\$506.50	\$750.00	\$1,256.50	\$13,876.50	\$12.04	\$247.98	\$2,987.76	\$15,000.00	\$133.00	0.89
	SP2014		4000	128	3.2	129	3.23	\$4,942.00	\$38.31	\$400.00	\$1,000.00	\$1,400.00	\$3,542.00	\$3.53	\$350.00	\$1,235.50	\$12,000.00	\$7,058.00	58.82
	HSPC December 2015								44								HSPC December 2015		

Date	Code	Description	Mailed	# of Replied Donors	% of Responses	# of Gifts	% of Gifts	Total Revenue	Avg. Gift	Printing	Other	Total	Net Revenue	Total Revenue Per \$ Spent	Cost per 1000	Revenue per 1000	Goal	Variance (Total Revenue To Goal)	
																		\$	%
			REVENUE							EXPENSES				RATIOS			GOAL		
		SP2014 - Spring Appeal 2014																	
	WA2012	WA2012 - Winter Appeal 2012	30000	125	0.42	125	0.42	\$9,069.41	\$72.56	\$1,000.00	\$5,000.00	\$6,000.00	\$3,069.41	\$1.51	\$200.00	\$302.30	\$20,000.00	\$10,930.59	54.65
	WA2013	WA2013 - Winter Appeal 2013	30000	386	1.29	400	1.33	\$26,951.00	\$67.38	\$1,000.00	\$5,000.00	\$6,000.00	\$20,951.00	\$4.49	\$200.00	\$898.37	\$25,000.00	\$1,951.00	7.80
	WA2014	WA2014 - Winter Appeal 2014	30000	416	1.39	425	1.42	\$24,498.00	\$57.64	\$1,000.00	\$5,000.00	\$6,000.00	\$18,498.00	\$4.08	\$200.00	\$816.60	\$25,000.00	\$502.00	2.01
	WW2014	WW2014 - Walk for Wags 2014	0	152	0	174		\$11,801.00	\$67.82	\$0.00	\$3,607.00	\$3,607.00	\$8,194.00	\$3.27	N/A	N/A	\$20,000.00	\$8,199.00	41.00
	WW2015	WW2015 - Walk for Wags 2015	0	115	0	131		\$18,369.85	\$140.23	\$0.00	\$3,907.00	\$3,907.00	\$14,462.85	\$4.70	N/A	N/A	\$20,000.00	\$1,630.15	8.15
Total:			155,946	5,008	3.21	6,992	4.48	\$870,626.67	\$124.52*	\$19,967.72	\$58,936.47	\$78,904.19	\$791,722.48	\$11.03	\$505.97	\$5,582.87	\$249,000.00	\$621,626.67	

* Note: This amount indicates the average amount of all gifts rather than the sum of all average gift amounts.

* Note: [Green Font means that Goal was Exceeded.](#)

Humane Society of Portage County Animal Control Report
November 2015

		Complaint Code #	2	3	4	5	6	7	8	9
Municipality		# Complaints	Bites	RAL	Barking Dog	Mistreat	Rescue	Stray	Vicious Dog	Other
1	T. Alban									
2	T. Almond				1					
3	T. Amherst							2		1
4	T. Belmont		1					1		
5	T. Buena Vista									
6	T. Carson		1					1		1
7	T. Dewey			1						
8	T. Eau Pleine			1						
9	T. Grant			1		1				1
10	T. Hull				1			2		
11	T. Lanark		1	2					1	
12	T. Linwood			1						
13	T. New Hope			1				1		
14	T. Pine Grove							2		
15	T. Plover			11			1	2		
16	T. Sharon			2			1	1		
17	T. Stockton		1					2		
18	V. Almond									
19	V. Amherst									
20	Amherst Junction									
21	V. Junction City									
22	V. Nelsonville									
23	V. Park Ridge			1	1					
24	V. Plover	1		8	1	1		8		5
25	V. Rosholt									
26	Stevens Point		3	6	3	4	1	10		3
27	V. Whiting		1	1			1			
28	Unidentified/Non-Service			1						1
	Total	1	8	37	7	6	4	32	1	12

Total # Complain 108

DOG AND CAT REPORT NOVEMBER 2015 YTD

HSPC is an Adoption Guarantee facility. This means that all healthy animals are kept for adoption until a home is found or until circumstances would change. Some animals adopt quickly while others are with us for many months but we keep looking for a great home for each and every one of our "adoptables."

We take our commitment to our animals and community very seriously and try to do the best for the animals first while considering what is also best for the community. It happens periodically that an animal is no longer adoptable if there are serious health or behavioral concerns. In these situations euthanasia may be our only recourse if an animal has dangerous behavior or temperament that can't be corrected, a fatal or chronic disease, or is seriously injured.

	November	Canines	Felines	Other
Medical & Health:		1	2	0
Behavioral Concerns:		0	0	0

CATS	INCOMING							Incoming		
	Surrendered	Stray	Euthanasia	Impounded	Quarantined	Transfers	Abandoned	Total		
January	36	20	0	0	0	0	0	56		
February	10	19	0	0	0	0	0	29		
March	14	19	0	0	0	0	0	33		
April	20	21	0	0	0	0	0	41		
May	34	36	0	0	2	0	0	72		
June	7	100	0	2	0	0	2	111		
July	17	60	0	0	0	0	0	77		
August	8	80	0	7	0	0	2	97		
September	11	52	0	0	0	0	2	65		
October	10	99	0	4	0	0	0	113		
November	18	57	0	2	0	1	0	78		
December								0		
Total	185	563	0	15	2	1	6	772		
DOGS	INCOMING							Incoming		
	Surrendered	Stray	Euthanasia	Impounded	Quarantined	Transferred	Abandoned	Total		
January	6	12	0	1	0	0	1	20		
February	13	6	0	0	6	0	0	25		
March	10	17	0	1	2	1	1	32		
April	12	14	0	1	1	1	0	29		
May	6	23	0	3	1	2	0	35		
June	9	21	0	5	0	3	0	38		
July	6	25	0	1	0	1	0	33		
August	11	26	0	1	2	0	1	41		
September	8	23	0	2	0	0	0	33		
October	5	20	0	0	0	0	1	26		
November	7	10	0	4	1	4	0	26		
December								0		
Total	93	197	0	19	13	12	4	338		
CATS	OUTGOING									Outgoing Total
	Adopted	Breed Rescue	Fostered	Reclaimed	Euthanized	Released	Transferred	Escaped	Died	
January	33		2	1	2	0	32	0	1	71
February	36		0	2	10	0	14	0	0	62
March	24		0	2	5	0	2	0	0	33
April	18		0	2	3	0	9	0	1	33
May	16		11	5	7	0	0	0	0	39
June	33		17	3	6	0	2	0	7	68
July	58		11	2	10	0	0	0	6	87
August	58		6	9	2	0	0	0	3	78
September	88		13	5	2	0	2	0	0	110
October	62		13	14	6	0	1	0	2	98
November	67		11	7	2	0	0	0	1	88
December										0
Total	493		84	52	55	0	62	0	21	767
DOGS	OUTGOING									Outgoing Total
	Adopted	Breed Rescue	Fostered	Reclaimed	Euthanized	Released	Transferred	Escaped	Died	
January	10	1	0	8	0	0	0	0	0	19
February	11	0	0	12	4	0	0	0	0	27
March	9	0	0	15	3	0	0	0	0	27
April	11	0	1	13	3	0	1	0	0	29
May	11	0	0	17	0	0	1	0	0	29
June	10	0	0	18	3	0	2	0	0	33
July	14	0	0	22	4	0	0	0	0	40
August	10	0	1	23	3	0	0	0	0	37
September	9	0	0	24	3	0	2	0	0	38
October	3	0	0	18	2	0	0	0	0	23
November	6	0	1	10	1	0	0	0	2	20
December										0
Total	104	1	3	180	26	0	6	0	2	322